
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of the

Securities Exchange Act of 1934

(Amendment No.)

Filed by the Registrant ☒ Filed by a Party other than the Registrant ☐

Check the appropriate box:

- ☐ Preliminary Proxy Statement
- ☐ **Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- ☒ Definitive Proxy Statement
- ☐ Definitive Additional Materials
- ☐ Soliciting Material Pursuant to §240.14a-12

DYNATRACE, INC.

(Name of Registrant as Specified in its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check all boxes that apply):

- ☒ No fee required.
- ☐ Fee paid previously with preliminary materials.
- ☐ Fee computed on table in exhibit required by Item 25(b) per Exchange Act Rules 14a-6(i)(1) and 0-11.
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July 9, 2024

Dear Dynatrace Stockholder:

I am pleased to invite you to attend the 2024 Annual Meeting of Stockholders of Dynatrace, Inc. to be held online on Friday, August 23, 2024 at 1:00 p.m. Eastern Time. You may attend the meeting virtually via the Internet at www.virtualshareholdermeeting.com/DT2024, where you will be able to vote electronically and submit questions.

Details regarding the meeting and the business to be conducted are more fully described in the accompanying Notice of 2024 Annual Meeting of Stockholders and Proxy Statement.

Pursuant to the Securities and Exchange Commission rules that allow issuers to furnish proxy materials to stockholders over the Internet, we are posting the proxy materials on the Internet and delivering a Notice of Internet Availability of Proxy Materials. On or about July 9, 2024, we will begin mailing this notice to our stockholders containing instructions on how to access online or request a printed copy of our Proxy Statement for the 2024 Annual Meeting of Stockholders and our Annual Report on Form 10-K for the year ended March 31, 2024.

Your vote is important. Whether or not you plan to attend the Annual Meeting, I hope you will vote as soon as possible. You may vote over the Internet, by telephone, or virtually at the Annual Meeting or, if you requested printed copies of proxy materials, you also may vote by mailing a proxy card. Please review the instructions on the Notice or on the proxy card regarding your voting options.

Thank you for being a Dynatrace stockholder. We look forward to seeing you at our Annual Meeting.

Sincerely,

A handwritten signature in black ink that reads 'Rick McConnell'.

Rick McConnell
Chief Executive Officer

YOUR VOTE IS IMPORTANT

In order to ensure your representation at the Annual Meeting, whether or not you plan to attend the Annual Meeting, please vote your shares as promptly as possible by following the instructions on your Notice or, if you requested printed copies of your proxy materials, by following the instructions on your proxy card. Your vote will help to ensure the presence of a quorum at the meeting and that your shares are represented at the Annual Meeting. If you hold your shares through a broker, your broker is not permitted to vote on your behalf for Proposal No. 1 (the election of directors), Proposal No. 3 (the advisory vote on the compensation of our named executive officers), or Proposal No. 4 (the proposed amendment to our Amended and Restated Certificate of Incorporation) unless you provide specific instructions to the broker by completing and returning any voting instruction form that the broker provides (or following any instructions that allow you to vote your broker-held shares via telephone or the Internet). For your vote to be counted, you will need to communicate your vote before the date of the Annual Meeting. Voting your shares in advance will not prevent you from attending the Annual Meeting, revoking your earlier submitted proxy, or voting your stock virtually at the Annual Meeting.



Dynatrace, Inc.
1601 Trapelo Road, Suite 116
Waltham, Massachusetts 02451

NOTICE OF 2024 ANNUAL MEETING OF STOCKHOLDERS

Notice is hereby given that Dynatrace, Inc. will hold its 2024 Annual Meeting of Stockholders online on Friday, August 23, 2024 at 1:00 p.m. Eastern Time, for the following purposes:

- To elect two Class II directors, Jill Ward and Kirsten Wolberg, to hold office until the 2027 annual meeting of stockholders and until their successors are duly elected and qualified, subject to their earlier resignation or removal;
- To ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm for the fiscal year ending March 31, 2025;
- To conduct a non-binding, advisory vote to approve the compensation of our named executive officers;
- To approve an amendment to our Amended and Restated Certificate of Incorporation to limit the liability of certain officers in certain circumstances as permitted pursuant to amendments to the Delaware General Corporation Law; and
- To transact any other business that properly comes before the Annual Meeting (including adjournments and postponements thereof).

Our Board of Directors recommends that you vote "FOR" the director nominees named in Proposal No. 1, "FOR" the ratification of the appointment of Ernst & Young LLP as our independent registered public accounting firm as described in Proposal No. 2, "FOR" the approval of, on a non-binding advisory basis, the compensation of our named executive officers as described in Proposal No. 3, and "FOR" approval of the amendment to our Amended and Restated Certificate of Incorporation as described in Proposal No. 4.

Stockholders of record at the close of business on June 28, 2024 (the "Record Date") or who hold a valid proxy for the Annual Meeting are entitled to notice of, and to attend, vote, and participate at the Annual Meeting, as set forth in this Proxy Statement. You may attend, vote, and participate at the Annual Meeting by visiting www.virtualshareholdermeeting.com/DT2024 and entering the 16-digit control number included in the Notice of Internet Availability of Proxy Materials, on the proxy card, or in the instructions included with the proxy materials dated on or about July 9, 2024. Access to the webcast will begin at 12:45 p.m. Eastern Time on August 23, 2024. For instructions on how to vote your shares, please refer to the instructions on the Notice of Internet Availability of Proxy Materials you received in the mail, the "About the Annual Meeting" section of this Proxy Statement or, if you requested to receive printed proxy materials, your enclosed proxy card. If you are a street name stockholder or beneficial owner of our common stock, please refer to the voting instructions or other materials received from your broker, bank, or other nominee to vote your shares.

By Order of the Board of Directors,

A handwritten signature in blue ink that reads 'Nicole G. Fitzpatrick'.

Nicole Fitzpatrick
Executive Vice President, Chief Legal Officer and Secretary
Waltham, Massachusetts
July 9, 2024

Important notice about the availability of proxy materials for the Annual Meeting. We encourage you to access and review all of the information contained in the proxy materials before voting. Our Proxy Statement, 2024 Annual Report to Stockholders, and other materials are available at <https://ir.dynatrace.com/>.

PROXY STATEMENT FOR THE 2024 ANNUAL MEETING OF STOCKHOLDERS

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Cautionary Note Regarding Forward-Looking Statements

This Proxy Statement includes certain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding management’s expectations related to industry trends and future financial and operational performance, and statements describing our strategy, outlook, plans, intentions, expectations or goals, including corporate governance, sustainability, and compensation strategies and the potential effects of the proposed amendment to our Charter (as defined in this Proxy Statement). These forward-looking statements include, but are not limited to, plans, objectives, expectations and intentions and other statements contained in this Proxy Statement that are not historical facts and statements identified by words such as “will,” “expects,” “anticipates,” “intends,” “plans,” “believes,” “seeks,” “estimates” or words of similar meaning. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and will be affected by a variety of risks and factors that are beyond our control including, without limitation, our ability to maintain our revenue growth rates in future periods; market adoption of our product offerings; continued demand for, and spending on, our solutions; our ability to innovate and develop solutions that meet customer needs, including through Davis AI; the ability of our platform and solutions to effectively interoperate with customers’ IT infrastructures; our ability to acquire new customers and retain and expand our relationships with existing customers; our ability to expand our sales and marketing capabilities; our ability to compete; our ability to maintain successful relationships with partners; security breaches, other security incidents and any real or perceived errors, failures,

defects or vulnerabilities in our solutions; our ability to protect our intellectual property; our ability to hire and retain necessary qualified employees to grow our business and expand our operations; our ability to successfully complete acquisitions and to integrate newly acquired businesses and offerings; the effect on our business of the macroeconomic environment, associated global economic conditions and geopolitical disruption; the plans, intentions, or expectations disclosed in our forward-looking statements may not be achieved or do not have their intended effects; and other risks set forth under the caption "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended March 31, 2024 and our other filings with the Securities and Exchange Commission (the "SEC"). We assume no obligation to update any forward-looking statements contained in this document as a result of new information, future events or otherwise.

Non-GAAP Measures and Key Metrics

Our executives are in certain ways measured and rewarded based on the company's or their personal achievement of certain non-GAAP financial measures, including non-GAAP operating income, and certain operational metrics, such as Annual Recurring Revenue ("ARR"). For additional information and a reconciliation of the differences between each non-GAAP financial measure and the comparable GAAP financial measure, please see Appendix A of this Proxy Statement.

Non-GAAP Operating Income or NGOI is defined as GAAP operating income adjusted to exclude share-based compensation, employer payroll taxes on employee stock transactions, amortization of intangibles, and certain restructuring and other gains and losses.

Annual Recurring Revenue or ARR is defined as the daily revenue of all subscription agreements that are actively generating revenue as of the last day of the reporting period multiplied by 365. We exclude from our calculation of total Annual Recurring Revenue any revenues derived from month-to-month agreements and/or product usage overage billings.

Dynatrace presents **constant currency** amounts for Annual Recurring Revenue to provide a framework for assessing how our underlying business performed excluding the effect of foreign currency rate fluctuations. To present this information, current and comparative prior period results for entities reporting in currencies other than U.S. dollars are converted into U.S. dollars using the average exchange rates from the comparative period rather than the actual exchange rates in effect during the respective periods. All growth comparisons relate to the corresponding period in the last fiscal year.

Availability of Certain Documents

This Proxy Statement and our 2024 Annual Report to Stockholders are available for viewing, printing, and downloading at www.proxyvote.com.

Unless specifically stated in this Proxy Statement, information (such as our Global Impact Report) contained on, or that can be accessed through, our websites and any other websites listed in this Proxy Statement are not incorporated by reference into this Proxy Statement and should not be considered to be part of this Proxy Statement, and inclusions of our website addresses and other website addresses in this Proxy Statement are inactive textual references only.

A copy of our Annual Report on Form 10-K for the fiscal year ended March 31, 2024, as filed with the SEC, except for exhibits, will be furnished without charge to any stockholder upon written request to Dynatrace, Inc., 1601 Trapelo Road, Suite 116, Waltham, Massachusetts 02451, Attention: Secretary or by e-mail to ir@dynatrace.com. This Proxy Statement and our Annual Report on Form 10-K for the fiscal year ended March 31, 2024 are also available on the SEC's website at www.sec.gov and on our website at <https://ir.dynatrace.com/>.

The Dynatrace logo and all Dynatrace product or service names and logos are trademarks or registered trademarks of Dynatrace LLC in the United States and other countries. The Dynatrace® platform is subject to patents owned by Dynatrace LLC issued and pending in the United States and other countries. Third party trademarks and trade names referenced in this Proxy Statement are the property of their respective owners.

ABOUT THE ANNUAL MEETING

General Information

This Proxy Statement contains information about the 2024 Annual Meeting of Stockholders of Dynatrace, Inc., which will be held online on August 23, 2024 at 1:00 p.m. Eastern Time.

If you are a stockholder of record as of the close of business on June 28, 2024, you may attend the meeting virtually via the Internet at www.virtualshareholdermeeting.com/DT2024, where you will be able to vote electronically and submit questions. We encourage participants to access the meeting prior to the start time. Online check-in will begin 15 minutes prior to the start of the Annual Meeting, at 12:45 p.m. Eastern Time, and participants should allow ample time for check-in procedures.

The Board of Directors of Dynatrace, Inc. (the "Board") is using this Proxy Statement to solicit proxies for use at the Annual Meeting.

In this Proxy Statement, the terms "Dynatrace," the "company," "we," "us," and "our" refer to Dynatrace, Inc. The mailing address of our principal executive offices is Dynatrace, Inc., 1601 Trapelo Road, Suite 116, Waltham, Massachusetts 02451. Our fiscal year begins on April 1 and ends on March 31.

All properly submitted proxies will be voted in accordance with the instructions contained in those proxies. If no instructions are specified, the proxies will be voted in accordance with the recommendation of our Board with respect to each of the matters set forth in the accompanying Notice of 2024 Annual Meeting of Stockholders. You may revoke your proxy at any time before it is exercised at the meeting by giving our Secretary written notice to that effect.

When are this Proxy Statement and the accompanying materials scheduled to be sent to stockholders?

We have elected to provide access to our proxy materials to our stockholders via the Internet. Accordingly, on or about July 9, 2024, we will begin mailing a Notice of Internet Availability of Proxy Materials (the "Notice"). Our proxy materials, including the Notice of 2024 Annual Meeting of Stockholders, this Proxy Statement, and the accompanying proxy card or, for shares held in street name (i.e., held for your account by a broker, bank, or other nominee), a voting instruction form, and the 2024 Annual Report for the year ended March 31, 2024 (the "2024 Annual Report"), will be mailed or made available to stockholders on the Internet on or about the same date.

Why did I receive the Notice instead of a full set of proxy materials?

Pursuant to rules adopted by the SEC, for most stockholders, we are providing access to our proxy materials over the Internet rather than printing and mailing our proxy materials. We believe following this process will expedite the receipt of such materials and will help lower our costs and reduce the environmental impact of our annual meeting materials. Therefore, the Notice will be mailed to holders of record and beneficial owners of our common stock starting on or about July 9, 2024. The Notice provides instructions as to how stockholders may access and review our proxy materials, including the Notice of 2024 Annual Meeting of Stockholders, this Proxy Statement, the proxy card, and our 2024 Annual Report, on the website referred to in the Notice or, alternatively, how to request that a copy of the proxy materials, including a proxy card, be sent to them by mail. The Notice also provides voting instructions. In addition, stockholders of record may request to receive the proxy materials in printed form by mail or electronically by e-mail on an ongoing basis for future stockholder meetings. Please note that while our proxy materials are available at the website referenced in the Notice, and our Notice of 2024 Annual Meeting of Stockholders, this Proxy Statement, and our 2024 Annual Report are available on our website, www.dynatrace.com, no other information contained on either website is incorporated by reference in or considered to be a part of this Proxy Statement.

Who is soliciting my vote?

Our Board is soliciting your vote for the Annual Meeting.

When is the Record Date for the Annual Meeting?

The Record Date for determination of stockholders entitled to vote at the Annual Meeting was the close of business on June 28, 2024.

How many votes can be cast by all stockholders?

There were 298,215,657 shares of our common stock, par value \$0.001 per share, outstanding on June 28, 2024, all of which are entitled to vote with respect to all matters to be acted upon at the Annual Meeting. Each stockholder of record is entitled to one vote for each share of our common stock held by such stockholder. No shares of preferred stock were outstanding as of June 28, 2024.

How do I attend the Annual Meeting virtually?

This year's Annual Meeting will be held virtually. To attend and participate in the Annual Meeting, stockholders will need to access the live webcast of the meeting. You are entitled to attend and participate if you were a stockholder as of the close of business on June 28, 2024 or hold a valid proxy for the meeting. Individuals who log in as a guest may attend the Annual Meeting, but are not entitled to vote or submit questions. Attendance at the Annual Meeting is subject to capacity limits set by the virtual meeting platform provider.

Stockholders of Record. Stockholders of record will need to visit www.virtualshareholdermeeting.com/DT2024 and enter the 16-digit control number provided in the Notice, on the proxy card, or in the instructions included with the printed proxy materials.

Street Name Stockholders. If shares of our common stock are held on your behalf in a brokerage account or by a bank or other nominee, you are considered to be the beneficial owner of shares that are held in "street name" (i.e., a "street name stockholder") and the Notice was forwarded to you by your broker or nominee, who is considered the stockholder of record with respect to those shares. If you are a street name stockholder and your voting instruction form or Notice indicates that you may vote those shares through www.proxyvote.com, you may attend and participate in the Annual Meeting by visiting www.virtualshareholdermeeting.com/DT2024 and entering the 16-digit control number indicated on your voting instruction form or Notice. Otherwise, street name stockholders who hold their shares in street name should contact their broker, bank or other nominee (well in advance of the Annual Meeting) to obtain a legal proxy in order to be able to attend and participate in the Annual Meeting.

If you are a stockholder and wish to submit a question during the Annual Meeting, you may log into, and submit a question on, the virtual meeting platform by following the instructions included there. During the formal portion of the meeting, all questions presented should relate directly to the proposal under discussion. Questions from multiple stockholders on the same topic or that are otherwise related to a particular topic may be grouped, summarized, and answered together. If questions submitted are irrelevant to the business of the Annual Meeting or are out of order or not otherwise suitable for the conduct of the Annual Meeting, as determined by the Chair of the Board or Secretary in their reasonable judgment, we may choose to not address them. If there are any matters of individual concern to a stockholder and not of general concern to all stockholders, or if a question posed was not otherwise answered, such matters may be raised separately after the Annual Meeting.

Our Annual Meeting will be governed by the Annual Meeting's Rules of Conduct, which will address the ability of stockholders to ask questions during the meeting and rules for how questions will be recognized and addressed. The Annual Meeting's Rules of Conduct will be available on www.virtualshareholdermeeting.com/DT2024 prior to the Annual Meeting. We do not have procedures in place for posting appropriate questions received during the meeting on our website.

What if I have technical issues during the Annual Meeting?

Participants should give themselves plenty of time to log in and ensure they have a strong Internet connection, and they can hear streaming audio prior to the start of the meeting.

Approximately 15 minutes prior to the start of and through the conclusion of the Annual Meeting, a support team will be ready to assist stockholders with any technical difficulties they may have accessing or hearing the virtual meeting. If you encounter technical difficulties with the virtual meeting platform on the meeting day, please call the technical support number that will be posted on the meeting website. Additional information regarding matters addressing technical and logistical issues, including technical support during the Annual Meeting, will be available at www.virtualshareholdermeeting.com/DT2024.

How do I vote?

Stockholders of Record. If shares of our common stock are registered directly in your name with Computershare, our transfer agent, you are considered the "stockholder of record" with respect to those shares. As the stockholder of record, you may vote by any of the methods listed below:

Virtually In Person

You may attend the Annual Meeting virtually via the Internet at www.virtualshareholdermeeting.com/DT2024 and you may vote during the meeting. Access to the webcast will begin at 12:45 p.m. Eastern Time on August 23, 2024, and you should allow ample time for check-in procedures. In order to be able to attend the Annual Meeting, you will need the 16-digit control number provided in the Notice, on the proxy card, or in the instructions included with the proxy materials dated on or about July 9, 2024.

By Internet or by Phone Before the Annual Meeting

You may vote by proxy by completing an electronic proxy card over the Internet, or by telephone by following the instructions provided in the Notice or proxy card until 11:59 p.m. Eastern Time on August 22, 2024.

By Mail

If you requested printed copies of the proxy materials, you may vote by proxy by mailing your proxy card as described in the proxy materials. In order to be counted, proxies submitted by mail must be received before the start of the Annual Meeting.

Street Name Stockholders. As stated above, if shares of our common stock are held on your behalf in a brokerage account or by a bank or other nominee, you are considered to be the beneficial owner of shares that are held in "street name" (i.e., a "street name stockholder") and the Notice was forwarded to you by your broker or nominee, who is considered the stockholder of record with respect to those shares. As the beneficial owner, you have the right to direct your broker, bank, or other nominee as to how to vote your shares. Please follow the instructions from your broker, bank, or other nominee to vote. Street name stockholders may not vote virtually in person at the Annual Meeting unless they receive a legal proxy from their respective brokers, banks, or other nominees giving them the right to vote virtually in person at the Annual Meeting. If you request a printed copy of our proxy materials by mail, your broker, bank, or other nominee will provide a voting instruction form for you to use.

What is the effect of giving a proxy?

If you are a stockholder of record and complete and submit your proxy before the Annual Meeting, the persons named as proxies will vote the shares represented by your proxy in accordance with your instructions. If you submit a proxy without giving voting instructions, your shares will be voted in the manner recommended by our Board on all matters presented in this Proxy Statement. In the event we receive proxies for disqualified or withdrawn director nominees, such votes for disqualified or withdrawn nominees in the proxies will be treated as abstentions.

If any other matters are properly presented for consideration at the Annual Meeting or any postponements or adjournments thereof, including, among other things, consideration of a motion to adjourn the Annual Meeting to another time or place (including, without limitation, for the purpose of soliciting additional proxies), the persons named in your proxy and acting thereunder will have discretion to vote on those matters in accordance with their best judgment. We do not currently anticipate that any other matters will be raised at the Annual Meeting. If the Annual Meeting is adjourned, continued, or postponed, the proxy holders can vote your shares on the new Annual Meeting date as well, unless you revoke your proxy instructions as described above.

You may also authorize another person or persons to act for you as a proxy in a writing, signed by you or your authorized representative, specifying the details of those proxies' authority. The original writing must be given to each of the named proxies, although it may be sent to them by electronic transmission if, from that transmission, it can be determined that the transmission was authorized by you.

How do I revoke my proxy?

If you are a stockholder of record, you may revoke your proxy by (1) following the instructions on the Notice and entering a new proxy vote by mail that we receive before the start of the Annual Meeting or over the Internet or by phone by the cutoff time of 11:59 p.m. Eastern Time on August 22, 2024; (2) attending and voting virtually at the Annual Meeting (although attendance at the Annual Meeting will not in and of itself revoke a proxy); or (3) filing an instrument in writing revoking the proxy or another duly executed proxy bearing a later date with our Secretary. Any written notice of revocation or subsequent proxy card must be received

by our Secretary prior to the taking of the vote at the Annual Meeting. Such written notice of revocation or subsequent proxy card should be hand delivered to our Secretary or sent to our principal executive offices at Dynatrace, Inc., 1601 Trapelo Road, Suite 116, Waltham, Massachusetts 02451, Attention: Secretary.

If a broker, bank, or other nominee holds your shares, you must contact such broker, bank, or nominee in order to find out how to change your vote.

How is a quorum reached?

A majority of the shares entitled to vote, present in person or by remote communication, or represented by proxy, will constitute a quorum for the transaction of business at the Annual Meeting. As of the Record Date, there were 298,215,657 shares of our common stock outstanding. Therefore, a quorum will be present if 149,107,829 shares of our common stock are present, virtually in person or by proxy, representing a majority of all issued and outstanding shares of common stock entitled to vote as of the Record Date.

Shares that are voted "abstain" or "withheld" and broker "non-votes" are counted as present for purposes of determining whether a quorum is present at the Annual Meeting. If a quorum is not present, the meeting may be adjourned until a quorum is obtained.

What vote is required to adopt the proposals?

Proposal	Vote Required	Impact of Withholds or Abstentions	Impact of Broker Non-Votes	Unmarked Proxy Cards
1 - Election of Class II directors	Plurality of the votes properly cast. This means the nominees receiving the most "FOR" votes will be elected	No effect	No effect	Voted "FOR"
2 - Ratification of the appointment of Ernst & Young LLP as the company's independent registered accounting firm for fiscal 2025	Majority of the votes properly cast "FOR" and "AGAINST"	No effect	No effect; not anticipated as brokers have discretionary voting authority for this proposal	Voted "FOR"
3 - Non-binding, advisory vote to approve the compensation of our named executive officers ⁽¹⁾	Majority of the votes properly cast "FOR" and "AGAINST"	No effect	No effect	Voted "FOR"
4 - Approval of an amendment to our Amended and Restated Certificate of Incorporation related to officer exculpation	Majority of the outstanding shares of capital stock entitled to vote	Equivalent to an "AGAINST" vote	Equivalent to an "AGAINST" vote	Voted "FOR"

- (1) As Proposal No. 3 is an advisory vote, the result will not be binding on us, our Board or our Compensation Committee of the Board (the "Compensation Committee"). However, the Board values input from stockholders, and the Compensation Committee will consider the outcome of the vote when making future decisions regarding the compensation of our named executive officers.

What are broker "non-votes"?

Your broker or nominee may have the discretion to vote those shares with respect to certain matters if they have not received instructions from you. Under the rules of the New York Stock Exchange ("NYSE"), brokers, banks, and other securities intermediaries that are subject to NYSE rules may use their discretion to vote your "uninstructed" shares on matters considered to be "routine" under NYSE rules but not with respect to "non-routine" matters. Proposal No. 2 is considered to be a "routine" matter under NYSE rules and thus if you do not return voting instructions to your broker by its deadline, your shares may be voted by your broker in its discretion on Proposal No. 2.

A broker non-vote occurs when a broker, bank, or other agent has not received voting instructions from the beneficial owner of the shares and the broker, bank, or other agent cannot vote the shares because the matter is considered "non-routine" under NYSE rules. Proposals No. 1, 3, and 4 are considered to be "non-routine" under NYSE rules such that your broker, bank, or other agent may not vote your shares on those proposals in the absence of your voting instructions.

Who pays the cost for soliciting proxies?

We are making this solicitation and will pay the entire cost of preparing and distributing the Notice and our proxy materials and soliciting votes. If you choose to access the proxy materials or vote over the Internet, you are responsible for any Internet access charges that you may incur. Our officers and employees may, without compensation other than their regular compensation, solicit proxies through further mailings, personal conversations, e-mails, or otherwise. We have hired Broadridge Financial Solutions, Inc. to assist us in the distribution of proxy materials. Proxy solicitation expenses that we will pay include those for preparation, mailing, returning, and tabulating the proxies. We have also retained Innisfree M&A Incorporated to provide consulting and analytic services in connection with the Annual Meeting for a fee of \$20,000 plus reasonably incurred out of pocket fees and expenses.

How can I know the voting results?

We plan to announce preliminary voting results at the Annual Meeting and will publish final results in a Current Report on Form 8-K to be filed with the SEC within four business days following the Annual Meeting.

PROPOSAL NO. 1

ELECTION OF CLASS II DIRECTORS

Our Board currently consists of eight members, seven of whom are non-employee, independent directors. In accordance with the terms of our certificate of incorporation and bylaws, our Board is divided into three classes, Class I, Class II, and Class III, with members of each class serving staggered three-year terms. Directors are expected to be elected to hold office for such three-year term or until the election and qualification of their successors in office, subject to their earlier resignation or removal.

The members of our Class I, Class II and Class III directors are the following individuals:

Name	Class	Expiration of Term
Rick McConnell	I	2026
Michael Capone✓	I	2026
Stephen Lifshatz✓	I	2026
Jill Ward✓	II	2024
Kirsten Wolberg✓	II	2024
Amol Kulkarni✓	III	2025
Steve Rowland✓	III	2025
Kenneth "Chip" Virnig✓	III	(1)

✓ = independent

(1) On June 20, 2024, Chip Virnig notified the Board of his resignation effective as of July 31, 2024. The Board thanks Chip for his service and contributions as a director over the last nine years.

What are you voting on?

At the meeting, you're being asked to re-elect our two Class II directors - Jill Ward and Kirsten Wolberg - for a term to expire at the annual meeting of stockholders to be held in 2027.

THE BOARD RECOMMENDS THAT YOU VOTE "FOR" EACH DIRECTOR NOMINEE



Upon the expiration of the term of a class of directors, directors in that class will be eligible to be elected for a new three-year term at the annual meeting of stockholders in the year in which their term expires.

Jill Ward and Kirsten Wolberg have each indicated a willingness to continue to serve as directors, if elected. If any of the nominees become unable or unwilling to serve, however, your proxy may be voted for a substitute nominee selected by our Board.

The election of directors requires a plurality of the votes properly cast "FOR" each nominee. Votes to "withhold" and broker non-votes will have no effect on the election of the nominees.

Nominees for Election as Class II Directors

The following are our two directors who are nominated for election at the Annual Meeting and sets forth their principal occupation and business experience during the last five years and their ages as of June 28, 2024.

Jill Ward	
 <p>Age: 64 Director Since: 2019 Board Chair Since: 2021 Independent Committees:</p> <ul style="list-style-type: none"> • Audit • Nominating and Corporate Governance (Chair) 	<p>Jill Ward has served on the board of directors of HubSpot (NYSE: HUBS), a provider of a customer management platform for businesses, since October 2017 and on the board of directors of Informatica (NYSE: INFA), an enterprise cloud data management company, since June 2021. Jill served on the board of directors of Carbon Black, Inc. (formerly NASDAQ: CBLK), a cybersecurity company, from December 2018 until its acquisition by VMware, Inc. in October 2019. Jill served as an operating partner of Lead Edge Capital, a growth equity investment firm, from October 2018 to February 2020. Previously, she served as President and Chief Operating Officer of Fleetmatics Group PLC (formerly NYSE: FLTXX), a provider of software-as-a-service for fleet management, from April 2015 until its acquisition by Verizon Communications in November 2016. Prior to Fleetmatics, Jill held executive leadership roles at Intuit Inc. (NASDAQ: INTU), most recently serving as Senior Vice President and General Manager. Jill's experience also includes leadership roles at Telespectrum, Fidelity Investments, and strategy firm Bain & Company. Jill holds an M.B.A. from the Tuck School of Business at Dartmouth College and a B.A. from Wellesley College. Our Board believes that Jill's board and business experience and her overall knowledge of our industry qualify her to serve on our Board.</p>
Kirsten O. Wolberg	
 <p>Age: 56 Director Since: 2021 Independent Committees:</p> <ul style="list-style-type: none"> • Cybersecurity (Chair) • Nominating and Corporate Governance 	<p>Kirsten O. Wolberg has served on the board of directors of lender Sallie Mae, formally SLM Corporation (NASDAQ: SLM), since November 2016 and enterprise technology company CalAmp Corp. (formerly NASDAQ: CAMP) since August 2020. Kirsten also serves on the board of directors of other private and non-profit organizations. Kirsten served as the Chief Technology and Operations Officer for DocuSign, Inc. (NASDAQ: DOCU), a provider of e-signature products and other technology, from November 2017 to February 2021. From January 2012 to October 2017, Kirsten was a Vice President at PayPal, Inc., a subsidiary of PayPal Holdings, Inc. (NASDAQ: PYPL), a technology platform, where she served in various executive roles including as Vice President, Technology from 2012 to 2015. Prior to that, Kirsten was Chief Information Officer for Salesforce (NYSE: CRM), a provider of customer relationship management software and solutions, from May 2008 to September 2011. Kirsten holds an M.B.A. from the J.L. Kellogg Graduate School of Management at Northwestern University and a B.S. in Business Administration from the University of Southern California. Our Board believes that Kirsten's board, cyber and enterprise technology experience and her overall knowledge of the SaaS software industry qualify her to serve on our Board.</p>

Directors Continuing in Office

The following are our five directors continuing in office and sets forth their principal occupation and business experience during the last five years and their ages as of June 28, 2024.

Class I Directors (Term Expires at the 2026 Annual Meeting)

Rick McConnell



Age: 58
Director Since: 2021
Not Independent
Committees: None

Rick McConnell has served as our Chief Executive Officer and a director since December 2021. He has over 30 years of experience scaling multi-billion-dollar organizations, developing winning cultures, building broad-based product portfolios and establishing go-to-market strategies and execution plans to drive category leadership. Rick worked at Akamai Technologies (NASDAQ: AKAM), a cloud, security, and content delivery company, from November 2011 to December 2021, where he held multiple positions, including President and General Manager of the Security Technology Group, President and General Manager of Akamai's Web Division, and President, Products and Development. From 2004 to 2011, he worked at Cisco Systems Inc. (NASDAQ: CSCO), a technology company, in various senior executive roles. He joined Cisco when the company acquired Latitude Communications, a provider of voice and Internet conferencing solutions, where he was President and Chief Executive Officer. Rick holds a B.A. in Quantitative Economics and an M.B.A., both from Stanford University. Our Board believes that based on Rick's knowledge of our company and our business, and his service as our Chief Executive Officer, Rick is qualified to serve on our Board.

Michael Capone



Age: 57
Director Since: 2019
Independent
Committees:

- Compensation (Chair)
- Cybersecurity

Michael Capone has served as the Chief Executive Officer of Qlik Technologies, Inc., a provider of data analytics and integration which is owned by certain investment funds advised by Thoma Bravo, since January 2018. Prior to that, Mike served as the Chief Operating Officer of Medidata Solutions, Inc. (formerly NASDAQ: MDSO), a provider of cloud-based solutions for clinical research in life sciences, from October 2014 to December 2017. Prior to joining Medidata, Mike worked in various executive positions at Automatic Data Processing, Inc., or ADP (NASDAQ: ADP), a global technology company providing human capital management solutions, serving as Corporate Vice President of Product Development and Chief Information Officer from July 2008 to September 2014, and Senior Vice President and General Manager of ADP's Global HR/Payroll Outsourcing Business from July 2005 to June 2008. He also served on the board of directors of Ellie Mae, a provider of technology solutions for the mortgage industry which was previously owned by certain investment funds advised by Thoma Bravo, between May 2019 and September 2020. Mike holds a B.S. in Computer Science from Dickinson College and an M.B.A. in Finance from Pace University. Our Board believes that Mike's board and business experience and his overall knowledge of our industry qualify him to serve on our Board.

Stephen Lifshatz**Age:** 65**Director Since:** 2019**Independent****Committees:**

- Audit (Chair)
- Compensation

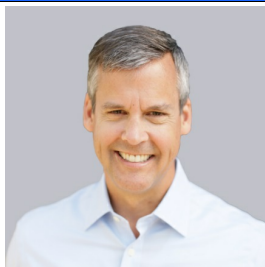
Stephen Lifshatz has served as Executive Vice President and Chief Financial Officer of CDK Global, a software provider for the automotive industry, since February 2023. Steve served as the Chief Financial Officer for Lytx, a private video telematics company, from May 2018 through September 2021. Prior to joining Lytx, from January 2017 through May 2018, Steve was engaged as an independent consultant by several private equity firms to assist in the development and expansion of certain of their portfolio companies. Prior to that, Steve served as Chief Financial Officer of Fleetmatics Group PLC (formerly NYSE: FLT), a provider of software-as-a-service for fleet management, from December 2010 to December 2016. Steve has also served as Chief Financial Officer of four additional private and public companies during his career. Steve served on the board of directors of Amicas, Inc. (formerly NASDAQ: AMCS), a provider of imaging IT solutions, from June 2007 until June 2010, as well as on the board or advisory board of several private companies. Steve holds a B.S. in Accounting and Marketing from Skidmore College. Our Board believes that Steve's board and business experience and his overall knowledge of our industry qualify him to serve on our Board.

Class III Directors (Term Expires at the 2025 Annual Meeting)**Age:** 54**Director Since:** 2023**Independent****Committees:**

- Compensation
- Nominating and Corporate Governance

Amol Kulkarni has served as a Senior Advisor to Permira, a private equity firm, since September 2023, and he is also a strategic advisor/advisory board member to other privately held technology companies. Until August 2023, Amol served as Chief Product and Engineering Officer of CrowdStrike (NASDAQ: CRWD), a cybersecurity company, and prior to that as the company's Senior Vice President of Engineering and Products. Before joining CrowdStrike in 2014, Amol held various product and software leadership roles for 14 years at Microsoft (NASDAQ: MSFT), a global technology company. He currently serves on the boards of directors of JumpCloud, a privately held company focused on managing and securing employee access to organizations' systems, and xfactor.io, a privately held company that operates an AI-powered revenue platform. He received a Bachelor of Engineering degree from the University of Poona, a Master of Technology degree in Energy Systems Engineering from the Indian Institute of Technology, Bombay, and a Ph.D. in Electrical Engineering from the University of Washington. Our Board believes that Amol's technology and business experience and his overall knowledge of our industry qualify him to serve on our Board.

Steve Rowland



Age: 56

Director Since: 2021

Independent

Committees:

- Audit

Steve Rowland has served as President of Klaviyo (NYSE: KVYO), a company that powers digital relationships, since July 2023. Steve served as Chief Revenue Officer of Okta, Inc. (NASDAQ: OKTA), an independent identity provider, from March 2021 to March 2023 and was a full time advisor to Okta from March 2023 to June 2023. Steve has also been Executive Advisor and Limited Partner at Forté Ventures LP, a venture capital firm, since May 2019. Prior to these roles, from August 2019 to March 2021, he served as Vice President, Americas at Splunk Inc. (formerly NASDAQ: SPLK), a provider of cybersecurity and observability services. From October 2015 to August 2019, he served as President at DataStax, Inc., a technology company. He has also held executive leadership roles at other technology companies including Apigee Corp., Blue Coat Systems LLC and BMC Software Inc. Steve holds a B.S. in Engineering from Texas A&M University. Our Board believes that Steve's leadership and go-to-market experience and his overall knowledge of our industry qualify him to serve on our Board.

Non-Continuing Director

On June 20, 2024, Chip Virnig notified the Board of his resignation effective as of July 31, 2024.

Kenneth "Chip" Virnig



Age: 40

Director Since: 2015

Independent

Committees:











- Cybersecurity

Kenneth "Chip" Virnig has served as Partner at Thoma Bravo since September 2018 and as Principal at Thoma Bravo from July 2015 to September 2018. Chip joined Thoma Bravo in 2008 and served as Vice President prior to his promotion to Principal. Prior to joining Thoma Bravo, Chip worked as an analyst in the investment banking group at Merrill Lynch & Co. from July 2006 to July 2008. He previously served on the board of directors of SailPoint Technologies Holdings, Inc. (formerly NYSE: SAIL) until March 2019 and currently serves as a director of several software and technology service companies in which certain investment funds advised by Thoma Bravo hold an investment. Chip received a B.A. in Business Economics, Commerce, Organizations and Entrepreneurship from Brown University. Our Board believes that Chip's board and industry experience and his overall knowledge of our business have qualified him to serve on our Board.

Board Experience and Skills Matrix

The Board believes that having a mix of directors with complementary backgrounds is necessary to meet its oversight responsibilities. We believe the Board collectively possesses the experience and skills needed for Dynatrace's business and strategy.

The matrix below summarizes some of the top areas of experience and skills indicated by our seven directors who are nominees or otherwise continuing in office as of the Annual Meeting. This matrix is a summary and does not reflect every experience or skill that a director may possess.

Experience or Skill	Description	Number of Directors
 Public Company Board	Experience as a director of another public company	3
 CEO/Senior Executive	Experience as a CEO or senior executive at a public company or large organization	7
 SaaS Scale	Experience building or growing successful SaaS companies, reaching scale and maturity	7
 Product Management	Experience in product strategy, design or development, multi-product management, and/or responsibility for product roadmap	3
 Technology	A significant background in leading technology businesses and/or experience leading software development, SaaS, cloud, platform, infrastructure, data, or AI	4
 Cybersecurity, Information Security, or Privacy	Significant experience assessing, overseeing, or managing cybersecurity, information security, or privacy strategies, risks, or programs	4
 Go-to-Market	Experience in sales, digital marketing, branding, channels, or partners	3
 Global	Leadership of global operations or global expansion	6
 Financial	Experience in financial strategy, accounting, reporting, financing, P&L ownership, mergers and acquisitions, or management	4
 Diversity	Diversity in gender identity or expression, race or ethnicity, or LGBTQ+	3

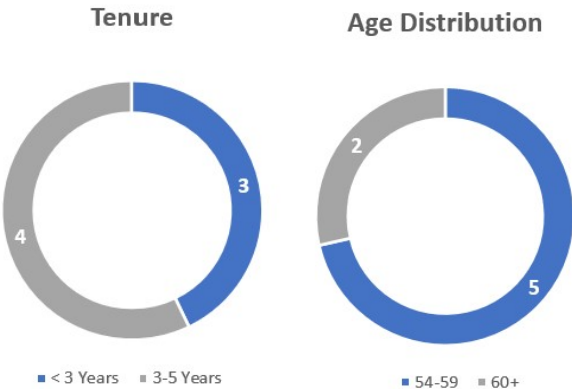
Diversity

The Board believes that diversity in its membership is important to serving the long-term interests of stockholders. Our Corporate Governance Guidelines state that in identifying and evaluating candidates, the Nominating and Corporate Governance Committee of the Board (the "Nominating and Corporate Governance Committee") considers diversity (including diversity of gender identity or expression, race, ethnicity, age, and sexual orientation) and any other factors the Nominating and Corporate Governance Committee considers appropriate. The Board has demonstrated its commitment to diversity through three of its four most recent director appointments. Most recently, in September 2023, Amol Kulkarni, who identifies as a racially and ethnically diverse person, was appointed to the Board as an independent director.

Two of our seven directors who are nominees or otherwise continuing in office as of the Annual Meeting (approximately 29%) self-identify as a woman and both have Board leadership positions - the Chair of our Board and the Chair of the Nominating and Corporate Governance Committee, Jill Ward, and the Chair of our Cybersecurity Committee of the Board (the "Cybersecurity Committee"), Kirsten Wolberg. Prior to a director resignation in May 2023, women comprised 33 1/3% of our Board. The Board plans to add another gender diverse director by the time of next year's annual meeting of stockholders to be held in 2025.

Tenure and Age

The following graphs set forth the tenure and age distributions as of June 28, 2024 of our seven directors who are nominees or otherwise continuing in office as of the Annual Meeting:



The average tenure of these directors was approximately 3.4 years and their average age was 59 years old.

Among other factors, the Board reviews and considers director tenure and age as factors in assessing its ongoing needs. The Board has not adopted term limits or a mandatory retirement age for individual directors.

Other Relationships

There are no family relationships between or among any of our directors or executive officers. The principal occupation and employment during the past five years of each of our directors was carried on, in each case except as specifically identified above, with a corporation or organization that is not a parent, subsidiary, or other affiliate of Dynatrace.

Chip Virnig was previously nominated for election to our Board by one of the Thoma Bravo Funds, as provided under our Charter. For more information, see the section "Corporate Governance – Overview – Director Nomination Rights" below. There is no other arrangement or understanding between any of our directors and any other person or persons pursuant to which he or she is to be selected as a director.

CORPORATE GOVERNANCE

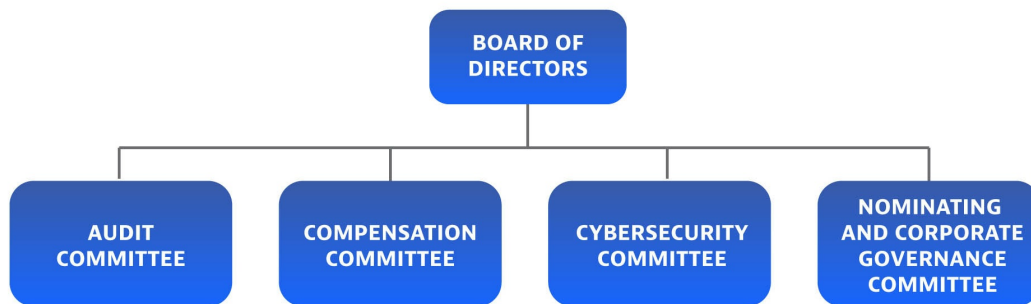
Overview

Our company's business and affairs are managed by or under the direction of the Board, acting on behalf of stockholders. The Board has delegated authority and responsibility to our company's officers to manage the company's day-to-day affairs. The Board has an oversight role and does not perform or duplicate the tasks of the CEO or senior management.

Our Board currently consists of eight members, seven of whom are non-employee, independent directors. As of the Annual Meeting, the Board will consist of seven members, six of whom are non-employee, independent directors. In accordance with the terms of our certificate of incorporation and bylaws, our Board is divided into three classes, Class I, Class II, and Class III, with members of each class serving staggered three-year terms. Depending on the Board's assessment of our company's needs and other factors, the Board reserves the right at any time to increase or decrease its size, subject to any applicable provisions in our company's Charter.

Board Structure

Our Board has four standing committees. The composition and responsibilities of each committee is discussed later in this "Corporate Governance" section. Each committee member is independent.



A copy of the charter for each committee is posted on the governance section of our website, <https://ir.dynatrace.com/corporate-governance/governance-documents>. In addition, we have adopted Corporate Governance Guidelines that formalize certain fundamental board policies and practices. Both of these documents are posted on the governance section of our website, <https://ir.dynatrace.com/corporate-governance/governance-documents>.

Independence

Seven of our eight directors are independent. As of the Annual Meeting, six of our seven directors will be independent. Our Corporate Governance Guidelines provide that at least a majority of the Board shall be independent.

At least annually, the Board evaluates all relationships between our company and each director for the purposes of determining whether a material relationship exists that might represent a potential conflict of interest or otherwise interfere with the director's ability to satisfy his or her responsibilities as an independent director. Based on this evaluation, the Board then makes an annual determination of whether each director is independent within the meaning of applicable independence standards of the NYSE, the SEC, and our applicable committees.

In June 2024, the Board conducted its annual review of the independence of each director. Based on information submitted by each director concerning his or her background, employment, and affiliations, and upon the recommendation of the Nominating and Corporate Governance Committee, the Board determined that each of our directors (other than our CEO, Rick McConnell) has no material relationship with our company that might represent a potential conflict of interest or otherwise interfere with the director's ability to satisfy his or her responsibilities as an independent director and that each of these directors is "independent" as that term is defined under NYSE listing standards. In making these determinations, our Board considered the current and prior relationships that each non-employee director has with our company and other facts and circumstances that our Board deemed relevant in determining their independence and eligibility to serve on the committees of our Board, including, without limitation, the transactions involving them described in the section of this Proxy Statement entitled "Certain Relationships and Related Party Transactions."

The Board also determined that each member of each of the committees of the Board is independent within the meaning of applicable independence standards of the NYSE, the SEC, and applicable committees' standards, including Rule 10a-3(b)(1) under the Securities Exchange Act of 1934, as amended (the "Exchange Act").

Board Leadership Structure

Jill Ward has served as Chair of the Board since 2021. Jill is an independent, non-management director. The Chair is primarily responsible for overseeing the operations and affairs of the Board and acting as a liaison between management and the Board. Currently, the role of Chair is separated from the role of Chief Executive Officer. We believe that separating these positions allows our Chief Executive Officer to focus on our day-to-day business, while allowing the Chair to lead the Board in its fundamental role of providing advice to, and independent oversight of, management. Our Board recognizes the time, effort, and energy that the Chief Executive Officer is required to devote to his position in the current business environment, as well as the commitment required to serve as our Chair, particularly as the Board's oversight responsibilities continue to grow. While our bylaws and our Corporate Governance Guidelines do not require that our Chair and Chief Executive Officer positions be separate, our Board believes that having separate positions is the appropriate leadership structure for us at this time and reflects our commitment to strong corporate governance. If the Chair and Chief Executive Officer were to be the same person, the Board may consider appointment of a Lead Independent Director.

Our non-employee, independent directors meet at regularly scheduled executive sessions without management participation. Jill Ward, as Chair of the Board, presides at those sessions.

Director Nomination Rights

Our Nominating and Corporate Governance Committee is responsible for identifying individuals qualified to become members of our Board, consistent with criteria approved by our Board, and recommending such persons to be nominated for election as directors, except where we are legally required by contract, law, or otherwise to provide third parties with the right to nominate. For additional information, please see the section below titled "Our Director Nomination Process".

The Thoma Bravo Funds (as defined in our Charter) previously made significant equity investments in our company and have reduced their ownership since our initial public offering ("IPO") in 2019. Under our Charter, one of the Thoma Bravo Funds has certain director nomination rights based on the Thoma Bravo Funds' and their affiliates' beneficial ownership of our outstanding common stock. However, as of June 28, 2024, the Thoma Bravo Funds and their affiliates beneficially owned less than 5% of our common stock and are not entitled to nominate any of our directors. As disclosed earlier in this Proxy Statement, Chip Virnig is resigning from the Board on July 31, 2024. Chip was first nominated by one of the Thoma Bravo Funds to serve on our Board in 2015 and was most recently re-elected by our stockholders at our annual meeting in August 2022 for a three year term that was scheduled to expire in 2025. Seth Boro served on our Board as a nominee of one of the Thoma Bravo Funds for part of fiscal 2024 and resigned from the Board in February 2024 after serving as a director for just over nine years. The Thoma Bravo Fund that has previously nominated directors to our Board was not required to comply with the advance notice requirements with respect to the nomination of directors in our bylaws.

Board's Risk Oversight Role

Risk is inherent to every business. We face a number of risks, including risks relating to our financial condition, development, and commercialization activities, operations, strategic direction, and intellectual property. Management is responsible for the day-to-day management of risks we face, while our Board, as a whole and through its committees, has responsibility for the oversight of risk management. In its risk oversight role, our Board has the responsibility to satisfy itself that the risk management processes designed and implemented by management are adequate and functioning as designed.

The role of our Board in overseeing the management of our risks is conducted primarily through committees of the Board, as disclosed in the descriptions of each of the committees below and in the charters of each of the committees. The company has a comprehensive enterprise risk management ("ERM") program to identify, prioritize as to likelihood and magnitude, and continuously monitor the various short-term and long-term risks that Dynatrace faces and how they are being addressed. The full Board (or the appropriate board committee in the case of risks that are under the purview of a particular committee) discusses with management the company's major risk exposures, their potential impact on Dynatrace, and the steps that the company is taking to manage them. When a committee of our Board is responsible for evaluating and overseeing the management of a particular risk or risks, the chair of the relevant committee reports on the committee meeting to the full Board. This enables the Board and its committees to coordinate the risk oversight role, particularly with respect to risk interrelationships.

While the Board has ultimate risk oversight responsibility, the Board's committees are primarily responsible for overseeing the following risk areas, among others:

Board of Directors			
Audit	Compensation	Cybersecurity	Nominating and Corporate Governance
<ul style="list-style-type: none"> ERM process Financial, accounting and financial statement risk Legal and regulatory compliance risks 	<ul style="list-style-type: none"> Compensation program and practices risks Talent risks 	<ul style="list-style-type: none"> Cybersecurity risks Privacy and data protection risks 	<ul style="list-style-type: none"> Sustainability risks Governance risks

Board's Sustainability Oversight Role

We are committed to making a positive global impact. The table below shows how the top tier sustainability topics from our latest materiality assessment are overseen by the Board and three of its committees. The Nominating and Corporate Governance Committee provides primary oversight for our sustainability strategy, policies, practices, and related disclosures. For additional information about our sustainability practices, please see the "Sustainability" section of this Proxy Statement.

	Board	Audit	Cybersecurity	Nominating and Corporate Governance
Sustainability strategy, reporting, policies and practices				✓
Board structure and composition				✓
Data privacy and security	✓		✓	
Employee diversity	✓			
Employee training and development	✓			
Ethics and compliance	✓	✓	✓	
Talent attraction and retention	✓			
Workplace culture	✓			

Board Committees

The following table sets forth the current membership of the Board's four committees as of June 28, 2024.

Name	Audit	Compensation	Cybersecurity	Nominating and Corporate Governance
Michael Capone		★	●	
Amol Kulkarni		●		●
Stephen Lifshatz	★	●		
Steve Rowland	●			
Kenneth "Chip" Virnig			●	
Jill Ward	●			★
Kirsten Wolberg			★	●

★ = Chair; ● = Member

Audit Committee

The Audit Committee of the Board's (the "Audit Committee") responsibilities include:

- assisting the Board in its oversight of the integrity of our financial statements and our compliance with legal and regulatory requirements;
- assisting the Board in its oversight of the qualifications, independence, and performance of the Company's independent auditors, being directly responsible for the appointment, retention, and termination of the independent auditors, and overseeing the work of the independent auditors;
- approving or, as required, pre-approving audit and permissible non-audit services, other than de minimis non-audit services, and the terms of such services, to be performed by our independent auditors;
- reviewing and discussing the overall audit plan with the independent auditors and with members of management responsible for preparing the company's financial statements;
- reviewing and discussing the company's annual audited financial statements and unaudited quarterly financial statements with the independent auditors and with members of management responsible for preparing the company's financial statements;
- discussing our earnings releases and financial information and guidance provided to analysts and rating agencies;
- evaluating the performance, responsibilities, budget, and staffing of our internal audit function;
- reviewing the company's ERM framework and major risk exposures, including the company's ERM processes;
- establishing procedures for employees to submit concerns anonymously about questionable accounting or audit matters; and
- reviewing and approving related party transactions.

Our Board has determined that each member of the Audit Committee is independent for Audit Committee purposes as that term is defined in applicable SEC and NYSE rules, and each is financially literate in accordance with NYSE rules.

Our Board has designated Steve Lifshatz as an "Audit Committee Financial Expert," as defined under applicable SEC rules.

During the fiscal year ended March 31, 2024, the Audit Committee met nine times, made recommendations to the Board during Board meetings, and took other actions through written consent. The report of the Audit Committee is included in this Proxy Statement under "Report of the Audit Committee." The members of the Audit Committee during our fiscal 2024 were Steve Lifshatz (Chair), Steve Rowland, and Jill Ward.

Compensation Committee

The Compensation Committee's responsibilities include:

- overseeing the company's overall compensation structure, policies and programs;
- reviewing and approving the terms and conditions of performance-based incentive plans and awards (subject, if applicable, to Board or stockholder approval);
- determining the measures on which performance-based incentive compensation and equity awards are based as well as reviewing and approving the achievement of those metrics and the resulting payouts;
- reviewing and establishing the objectives and performance criteria for the CEO;
- evaluating the performance of our CEO in light of the objectives and performance criteria that were set for the CEO, and determining the compensation of our CEO, in consultation with the Board;
- determining the compensation of other executive officers other than the CEO;
- reviewing and recommending to the Board the compensation of our directors; and
- reviewing and discussing with management, at least on an annual basis, management's assessment of whether risks arising from the company's compensation policies, practices and programs for all employees are reasonably likely to have a material adverse effect on the company.

Our Board has determined that each member of the Compensation Committee meets the requirements of a "non-employee director" pursuant to Rule 16b-3 under the Exchange Act and is "independent" for Compensation Committee purposes as that term is defined in the applicable SEC and NYSE rules.

During the fiscal year ended March 31, 2024, the Compensation Committee met four times, made recommendations to the Board during Board meetings, and took other actions through written consent. The members of the Compensation Committee during our fiscal 2024 were Mike Capone (Chair), Amol Kulkarni (from his appointment to the Board on September 1, 2023 through the end of fiscal 2024), Steve Lifshatz and Kirsten Wolberg (from the start of fiscal 2024 through September 1, 2023).

Compensation Committee Interlocks and Insider Participation

None of the members of our Compensation Committee (Michael Capone, Amol Kulkarni, and Stephen Lifshatz) is or has been an officer or employee of our company. None of our executive officers currently serves, or in the past year has served, as a member of the board or compensation committee (or other board committee performing equivalent functions) of any entity that has one or more of its executive officers serving on our Board or Compensation Committee.

Cybersecurity Committee

The Cybersecurity Committee's responsibilities include:

- managing oversight of our investments, programs, plans, controls, and policies related to cybersecurity, data privacy, and data protection risks associated with our products, services, and business operations;
- providing feedback on cybersecurity related matters, including, but not limited to, strategies, objectives, capabilities, initiatives, and policies; and
- overseeing other tasks related to our cybersecurity and data privacy functions.

During the fiscal year ended March 31, 2024, the Cybersecurity Committee met six times and made recommendations to the Board during board meetings. The members of the Cybersecurity Committee during our fiscal 2024 were Kirsten Wolberg (Chair), Mike Capone, and Kenneth "Chip" Virnig. Chip Virnig will no longer serve as a member of the Cybersecurity Committee when he resigns from the Board on July 31, 2024.

Nominating and Corporate Governance Committee

The Nominating and Corporate Governance Committee's responsibilities include:

- identifying, evaluating, and recommending qualified persons to serve on our Board;
- considering and making recommendations to our Board regarding the composition and chairs of the committees of our Board;
- developing and making recommendations to our Board regarding corporate governance guidelines and matters and periodically reviewing such guidelines and recommending any changes;
- overseeing annual evaluations of the Board and its committees; and
- providing oversight of the company's sustainability strategy and reporting; reviewing and assessing the company's policies and practices regarding sustainability matters.

Our Board has determined that each member of the Nominating and Corporate Governance Committee is "independent" for Nominating and Corporate Governance Committee purposes as that term is defined in the rules of the SEC and the applicable NYSE rules.

During the fiscal year ended March 31, 2024, the Nominating and Corporate Governance Committee met seven times, made recommendations to the Board during Board meetings, and took other actions through written consent. The members of the Nominating and Corporate Governance Committee during our fiscal 2024 were Jill Ward (Chair), Ambika Kapur (through her resignation date of May 26, 2023), Amol Kulkarni (from his Board appointment on September 1, 2023), Kenneth "Chip" Virnig, and Kirsten Wolberg (from September 1, 2023). Chip Virnig stepped down from the committee in April 2024.

Our Director Nomination Process

The Nominating and Corporate Governance Committee regularly assesses the qualifications, experience, and skills of our current directors and the need for new directors. Related to this, the Nominating and Corporate Governance Committee is responsible for identifying individuals qualified to become members of our Board, consistent with criteria approved by our Board, and recommending such persons to be nominated for election as directors, except where we are legally required by contract, law, or otherwise to provide third parties with the right to nominate.

The process followed by our Nominating and Corporate Governance Committee to identify and evaluate director candidates includes requests to Board members and others for recommendations, meetings from time to time to evaluate biographical information and background material relating to potential candidates, and interviews of selected candidates by management, recruiters, members of the committee, and our Board. During fiscal 2024, our Nominating and Corporate Governance Committee engaged the services of a well known recruiting firm to assist in identifying, obtaining, and assessing background information relating to potential candidates.

The Nominating and Corporate Governance Committee uses the following guidelines to identify and evaluate any individual recommended for nomination to the Board:

- The current size and composition of the Board and the needs of the Board and its respective committees;
- Such factors as character, integrity, judgment, diversity (including diversity of gender identity or expression, race, ethnicity, age, and sexual orientation), independence, skills, education, expertise, business acumen, business experience, length of service, understanding of the company's business and industry, conflicts of interest, and other commitments. The Nominating and Corporate Governance Committee need not assign any particular weight or priority to any one factor; and
- Any other factors that the Nominating and Corporate Governance Committee considers appropriate.

The qualifications that our Nominating and Corporate Governance Committee believes must be met by a committee-recommended nominee for a position on our Board are as follows:

- High standards of personal and professional ethics and integrity;
- Proven achievement and competence in the nominee's field and the ability to exercise sound business judgment;
- Skills that are complementary to those of the existing Board;
- The ability to assist and support management and make significant contributions to our success; and
- An understanding of the fiduciary responsibilities required of a director and a commitment to devote the time and energy necessary to perform those responsibilities.

When identifying potential new director nominees, the Nominating and Corporate Governance Committee considers, and requests that any search firm that it engages include in the pool of candidates, qualified candidates with diverse backgrounds, including, but not limited to, women and individuals who are racially or ethnically diverse.

In selecting nominees for directors, the Nominating and Corporate Governance Committee will review candidates properly recommended by stockholders in the same manner and using the same general criteria as candidates recruited by the committee and/or recommended by our Board. Any stockholder who wishes to recommend a candidate for consideration by the committee as a nominee for director should follow the procedures described in this Proxy Statement under the heading "Additional Information." The Nominating and Corporate Governance Committee will also consider whether to nominate any person proposed by a stockholder in accordance with the provisions of our bylaws relating to stockholder nominations as described later in this Proxy Statement under the heading "Additional Information."

Board and Committee Self-Assessments

The Board conducts an annual self-assessment to determine whether it and its committees are functioning effectively.

The Board Chair and the Nominating and Corporate Governance Committee initially determine the approach for the self-assessment process. Directors are then asked to evaluate the performance of the Board. Each committee also conducts its own self-assessment. Feedback from this process is reviewed by the Board Chair, who then provides a report to the full Board.

Following completion of the self-assessment process, the Chair and other directors develop appropriate action plans to address the feedback. Directors are also encouraged to provide ongoing feedback during the year outside of the formal self-assessment process.

Director Education

Our Board has a director continuing education program that provides opportunities to learn and stay current as Board members. As part of regularly scheduled Board/committee meetings, the Board periodically receives updates from outside legal counsel, the Compensation Committee's independent consultant, and the company's independent auditors. Directors are also informed through periodic updates and presentations provided by Dynatrace management regarding the company's products, operations, performance, and industry.

As part of the Board's individual director education approach, directors are encouraged to choose from among well-regarded third-party programs and seminars. Fees and reasonable out of pocket expenses are covered by our company and include membership in the National Association of Corporate Directors (NACD).

Newly appointed or elected directors also receive an orientation program in connection with joining the Board.

Director Stock Ownership Guidelines

Our non-employee directors are subject to stock ownership guidelines to further align their interests with those of our stockholders. Under the guidelines, our directors are required to hold common stock valued at a multiple of five times their current annual cash retainer fee for regular Board service (which excludes any supplemental annual cash retainers payable for Board or committee service) within five years of joining the Board. Compliance with this requirement will be determined on an annual basis on the last day of each fiscal year beginning on March 31, 2027.

For purposes of the guidelines, stock ownership only includes shares of common stock that a director either owns directly or otherwise beneficially owns and does not include shares of common stock underlying unvested time-based restricted stock units ("RSUs") and other unvested, unsettled and/or unexercised equity awards.

Attendance at Board and Committee Meetings and the Annual Meeting of Stockholders

During fiscal 2024, each member of the Board attended 75% or more of all meetings of the Board and each committee on which they served (during the period that the director served). Our Board met nine times during fiscal 2024.

Directors are encouraged to attend the annual meeting of stockholders to the extent practicable. Four of our eight directors serving on the Board at the time attended our 2023 annual meeting.

Other Corporate Governance Practices and Policies

Stockholder Engagement

We value the feedback that we receive from our investors. As part of our corporate governance practices, we actively engage each year with our largest stockholders on a wide range of topics, including our financial and operating performance, corporate/growth strategy, corporate governance policies and practices, executive compensation policies and practices, diversity, equity, inclusion and belonging goals, and other sustainability matters. Our stockholder outreach efforts are primarily led by our head of Investor Relations and have included our Chief Financial Officer, Chief Legal Officer, Board Chair (who is also the Chair of the Nominating and Corporate Governance Committee), and the Chair of the Board's Compensation Committee. During fiscal 2024, we proactively reached out to more than 30 of our largest institutional stockholders and subsequently held meetings with stockholders representing over 25% of our outstanding common stock, based on ownership at the time of outreach. Our outreach efforts did not include the Thoma Bravo Funds, which, together with their affiliates, beneficially owned approximately 18% of our common stock at the time of our outreach and beneficially owned less than 5% of our common stock as of June 28, 2024. These efforts result in meaningful conversations on matters of importance to our stockholders, and feedback received is discussed by the Board or, as applicable, the Nominating and Corporate Governance Committee or Compensation Committee. Recent examples of our responses to stockholder feedback include the following:

- For fiscal 2024, we modified the structure of our executive compensation program to remove the duplication of ARR as a financial performance metric in our long and short-term incentive awards.
- For fiscal 2025, we introduced a component of performance-based restricted stock units ("PSUs") based on relative total stockholder return ("rTSR") performance for long-term incentive awards granted to our executive officers.

Please see the "Compensation Discussion and Analysis" section of this Proxy Statement for additional information.

Code of Business Conduct and Ethics

We have adopted a written Code of Business Conduct and Ethics that applies to our directors, officers and employees, including our principal executive officer, principal financial officer, principal accounting officer and controller, and persons performing similar functions. We intend to disclose any amendment or waiver of a provision of the Code of Business Conduct and Ethics that applies to our principal executive officer, principal financial officer, principal accounting officer and controller, or persons performing similar functions, by posting such information on our website available at <https://ir.dynatrace.com> and/or in our public filings with the SEC. To date, there have been no waivers granted under the Code of Business Conduct and Ethics. We also have a human rights policy and a supplier code of conduct. The Code of Business Conduct and Ethics and these other policies are available at www.dynatrace.com/company/sustainability/.

Communications with the Board

Any interested party may contact our Board (or our non-management or independent directors as a group, the Chair of the Board, or any individual directors) by writing to the attention of the Board as a whole or to one or more individual directors by name, by e-mail at corporatesecretary@dynatrace.com or by mail: Dynatrace, Inc., 1601 Trapelo Road, Suite 116, Waltham, Massachusetts 02451, United States, Attn: Secretary. You may also indicate whether you are a stockholder, customer, supplier, or other interested party.

We will forward such communication to each director to whom such communication is addressed, and to the Chair of the Board in his or her capacity as representative of the Board. Our Secretary will review these communications and reserves the right not to forward communications if they are deemed inappropriate, consist of individual grievances or other interests that are personal to the party submitting the communication and could not reasonably be construed to be of concern to stockholders or other constituencies of the company, solicitations, advertisements, surveys, "junk" mail, or mass mailings.

The Audit Committee oversees the procedures for the receipt, retention, and treatment of complaints received by Dynatrace regarding accounting, internal accounting controls, audit matters, fraud, financial misconduct or potential violations of our Code of Business Conduct and Ethics, including the confidential, anonymous submission by employees of concerns regarding such matters. Dynatrace has established a reporting portal at www.dynatrace.com/ethics/ for reporting such concerns online or by telephone to +1 800-493-0611 (toll free in the United States) or the other numbers listed on the portal. A complaining party may also submit a confidential report to the Audit Committee by sending a letter c/o Dynatrace, Inc., 1601 Trapelo Road, Suite 116, Waltham, Massachusetts 02451; Attention: Audit Committee Chair.

Director Compensation

Approach and philosophy

Our non-employee director compensation policy, as described below, is designed to ensure that the compensation of non-employee directors aligns the directors' interests with the long-term interests of the stockholders, that the structure of the compensation is simple, transparent and easy for stockholders to understand, and that our directors are fairly compensated. This policy is also intended to provide a total compensation package that enables us to attract and retain qualified and experienced individuals to serve as directors. Under our non-employee director compensation policy, employee directors do not receive additional compensation for their services as directors. Rick McConnell is the only employee director on the Board.

Components of our non-employee director compensation policy

Cash Retainers	<ul style="list-style-type: none">• Each non-employee director is paid an annual cash retainer of \$35,000 for their services. Directors do not receive additional compensation for attending individual Board meetings.• The Chair receives an additional annual cash retainer of \$50,000.• Committee members and committee chairs receive additional annual cash retainers, as described in the table below.
Equity Awards	<ul style="list-style-type: none">• Upon initial election or appointment to the Board, new non-employee directors receive an RSU award with a value of \$400,000, 25% of which vests upon the one-year anniversary of the grant date and the balance vests ratably over 12 equal quarterly installments.• In each subsequent year of tenure, on the date of our annual meeting of stockholders, each non-employee director receives an RSU award with a value of \$200,000, which vests in full upon the earlier to occur of the first anniversary of the grant date or the date of the next annual meeting of stockholders.

Cash retainers are paid in quarterly installments and may be pro-rated based on the number of actual days served by the director during the calendar quarter. The Compensation Committee has discretion to pro-rate the first annual equity award for a director who joins the Board within six months of the next annual meeting of stockholders, based on the number of months served rounded up to the nearest month. Vesting of any equity award ceases if a director resigns from our Board or otherwise ceases to serve as a director, unless the Board determines that circumstances warrant continuation of vesting. In addition, all equity awards will become 100% vested and exercisable in the event of change in control of our company (as defined in the non-employee director compensation policy as a "Sale Event", which is defined in our 2019 Equity Incentive Plan).

Committee members receive the following additional annual retainers due to the workload and broad-based responsibilities of the committees:

Committee	Member Annual Fee	Chair Annual Fee
Audit Committee	\$10,000	\$20,000
Compensation Committee	\$ 7,500	\$15,000
Nominating and Corporate Governance Committee	\$ 5,000	\$10,000
Cybersecurity Committee	\$ 5,000	\$10,000

In setting director compensation for fiscal 2024, the Compensation Committee reviewed benchmarking information provided by the committee's independent compensation consultant related to director compensation paid by the same peer group utilized for executive compensation benchmarking purposes. That peer group is discussed later in this Proxy Statement. The amount of the Chair's additional annual retainer was increased from \$35,000 to \$50,000 effective as of the start of our fiscal 2024 in light of the Chair's responsibilities and a market review. Directors are also reimbursed for reasonable travel and other out-of-pocket expenses attending Board and committee meetings and otherwise directly related to their service as directors.

Director Compensation – Fiscal 2024

The table below presents the total compensation for each person who served as a non-employee director during fiscal 2024. During fiscal 2024, Rick McConnell, our current CEO, was a member of our Board and received no additional compensation for his service as a director. Please see the “Executive Compensation” section for more information about Rick McConnell’s compensation for fiscal 2024.

Name	Fees Earned or Paid in Cash (\$)	Stock Award (\$) ⁽¹⁾	Total (\$)
Seth Boro ⁽²⁾	\$31,154	\$200,043	\$231,197
Michael Capone	\$55,000	\$200,043	\$255,043
Ambika Kapur ⁽³⁾	\$6,154	—	\$6,154
Amol Kulkarni ⁽⁴⁾	\$27,622	\$400,025	\$427,647
Stephen Lifshatz	\$62,500	\$200,043	\$262,543
Steve Rowland	\$45,000	\$200,043	\$245,043
Kenneth “Chip” Virnig ⁽⁵⁾	\$45,000	\$200,043	\$245,043
Jill Ward	\$105,000	\$200,043	\$305,043
Kirsten Wolberg ⁽⁶⁾	\$51,046	\$200,043	\$251,089

- (1) The amounts represent the aggregate grant date fair value of RSUs granted to our directors during fiscal 2024, computed in accordance with FASB ASC Topic 718. The assumptions used in calculating the grant date fair value of the RSUs reported in this column are set forth in note 14 to our audited consolidated financial statements included in our 2024 Annual Report. On August 23, 2023 (the date of our 2023 annual meeting of stockholders), each non-employee director serving and re-elected as of that date received an annual equity award of 4,290 RSUs that vest on the earlier of the one year anniversary of the grant or the date of the Annual Meeting. As of March 31, 2024, our current non-employee directors held the following amounts of unvested RSUs: Michael Capone – 4,290; Amol Kulkarni – 8,301; Stephen Lifshatz – 4,290; Steve Rowland – 6,877; Kenneth “Chip” Virnig – 4,290; Jill Ward – 4,290; and Kirsten Wolberg – 6,140.
- (2) Seth Boro is a Managing Partner of Thoma Bravo who resigned from the Board on February 20, 2024. Seth was previously nominated to our Board by one of the Thoma Bravo Funds (as discussed earlier in this section of this Proxy Statement). He received a pro-rated cash retainer for the days that he served during fiscal 2024. Seth’s unvested RSUs were forfeited when he resigned from the Board and accordingly, he did not hold any unvested RSUs as of March 31, 2024.
- (3) Ambika Kapur resigned from the Board on May 26, 2023. She was a member of the Nominating and Corporate Governance Committee for part of fiscal 2024 through her resignation date from the Board. She received a pro-rated cash retainer for the days that she served during fiscal 2024. Ambika’s unvested RSUs were forfeited when she resigned from the Board and accordingly, she did not hold any unvested RSUs as of March 31, 2024.
- (4) Amol Kulkarni was appointed to the Board on September 1, 2023. We granted 8,301 RSUs to him in connection with his appointment. Amol served as a member of the Compensation Committee and Nominating and Corporate Governance Committee for the remainder of fiscal 2024. He received a pro-rated cash retainer for the days that he served during fiscal 2024.
- (5) Kenneth “Chip” Virnig is a Partner of Thoma Bravo and was previously nominated to our Board by one of the Thoma Bravo Funds. Chip’s unvested RSUs mentioned in note 1 to this table will be forfeited when he resigns from the Board on July 31, 2024.
- (6) During fiscal 2024, Kirsten Wolberg was a member of the Compensation Committee until September 1, 2023 and then became a member of the Nominating and Corporate Governance Committee for the remainder of fiscal 2024. She was Chair of the Cybersecurity Committee for all of fiscal 2024.

SUSTAINABILITY

We believe that focusing on sustainability is part of our responsibility as a global company. We group our material sustainability topics into three key pillars:



Sustaining our environment



People, culture, and community



Governance and ethics

With these topics at the forefront, we have embedded our sustainability strategy into our business priorities, mission, purpose, vision, and values.

During our fiscal 2024, we issued our inaugural Global Impact Report, a copy of which is posted on our website at www.dynatrace.com/company/sustainability/. Among other things, our Global Impact Report includes our baseline greenhouse gas emissions data and an expanded scope of diversity, equity, inclusion and belonging data for our fiscal 2023.

Sustainability at Dynatrace is overseen by management as well as by the Board. We have a cross-functional Sustainability Executive Steering Committee that guides our approach and drives our initiatives. This committee reports on our progress to the Dynatrace Leadership Team (which is led by our CEO), ensuring alignment of our sustainability strategy to our core business goals. For more information regarding how sustainability-related risks are overseen by the Board and its committees, please see the “Corporate Governance” section of this Proxy Statement.

Over the last year, we continued to develop and implement programs that drive progress on our sustainability initiatives. Later this year, we plan to share our progress in a new Global Impact Report.

PROPOSAL NO. 2

RATIFICATION OF THE APPOINTMENT OF ERNST & YOUNG LLP AS DYNATRACE'S INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR THE FISCAL YEAR ENDING MARCH 31, 2025

Our Current Independent Registered Public Accounting Firm

Our independent registered public accounting firm for the fiscal year ended March 31, 2024 was Ernst & Young LLP ("EY"). The Audit Committee has appointed EY as our independent registered public accounting firm to perform the audit of our consolidated financial statements, including internal controls over financial reporting, for the fiscal year ending March 31, 2025. We are asking our stockholders to ratify this appointment.

The Audit Committee is solely responsible for selecting our independent registered public accounting firm for the fiscal year ending March 31, 2025. Stockholder approval is not required to appoint EY as our independent registered public accounting firm. However, the Board believes that submitting the appointment of EY to the stockholders for ratification is good corporate governance. A majority of the votes properly cast is required in order to ratify the appointment of EY. If the stockholders do not ratify this appointment, the Audit Committee will reconsider whether to retain EY. If the selection of EY is ratified, the Audit Committee, at its discretion, may direct the appointment of a different independent registered public accounting firm at any time it decides that such a change would be in the best interest of our company and our stockholders.

A representative of EY is expected to be present at the Annual Meeting and will have an opportunity to make a statement if he or she desires to do so and to respond to appropriate questions from our stockholders.

Fiscal 2023 Change in Independent Registered Public Accounting Firm

On June 3, 2022, we disclosed in a Current Report on Form 8-K filed with the SEC that the Audit Committee (1) dismissed BDO USA, LLP ("BDO") as our independent registered public accounting firm effective as of May 31, 2022; and (2) approved the appointment of EY as our new independent registered public accounting firm, subject to completion of EY's standard client acceptance procedures and execution of an engagement letter. The engagement of EY became effective on June 30, 2022. BDO had served as our company's independent registered public accounting firm from 2015 through the period ended March 31, 2022.

BDO's reports on our company's financial statements for the fiscal years ended March 31, 2022 and 2021 did not contain any adverse opinion or disclaimer of opinion and were not qualified or modified as to uncertainty, audit scope or accounting principles.

During the fiscal years ended March 31, 2022 and 2021 and the subsequent interim period through May 31, 2022, there were no "disagreements" (as defined in Item 304(a)(1)(iv) of Regulation S-K and the related instructions to Item 304 of Regulation S-K) with BDO on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which disagreements, if not resolved to the satisfaction of BDO, would have caused BDO to make reference to the subject matter of such disagreements in connection with its reports on the financial statements for such periods.

During the fiscal years ended March 31, 2022 and 2021 and the subsequent interim period through May 31, 2022, there were no "reportable events" (as defined in Item 304(a)(1)(v) of Regulation S-K), except that, as previously disclosed, we reported that there was a material weakness in our internal control over financial reporting for the periods ended March 31, 2020, June 30, 2020, September 30, 2020 and December 31, 2020. In preparing the global tax provision for those prior periods, the company determined it did not maintain effective internal controls over accounting for income taxes in connection with the preparation and review of the company's global tax provision, and particularly in the area of realizability of tax attributes such as foreign tax credits and other domestic deferred tax assets. During the fiscal year ended March 31, 2021, management implemented a remediation plan that included: (1) hiring tax specialists to assist in the preparation of the company's tax provision as needed, (2) enhancing the company's documentation and management review of tax balances, and (3) implementing changes and improvements in the company's internal control over financial reporting environment. This material weakness did not result in a misstatement of the company's financial statements and was remediated as of March 31, 2021. This reportable event was discussed among the company's management, the Audit Committee, our Board and BDO. BDO has been authorized by the company to respond fully to the inquiries of EY, the successor accountant, concerning this reportable event.

During the fiscal years ended March 31, 2022 and 2021 and the subsequent interim period through May 31, 2022, neither our company nor anyone acting on its behalf consulted EY regarding the application of accounting principles to a specified transaction, either completed or proposed or the type of audit opinion that might be rendered on Dynatrace's financial statements or any matter that was either the subject of a disagreement (as that term is defined in Item 304(a)(1)(iv) of Regulation S-K and the related

instructions to that Item) or a reportable event (as that term is defined in Item 304(a)(1)(v) of Regulation S-K).

BDO has furnished our company with a letter addressed to the SEC stating that it agrees with the above statements, a copy of which is filed as Exhibit 16.1 to our Current Report on Form 8-K filed with the SEC on June 3, 2022.

Fees Paid to Our Current Independent Registered Public Accounting Firm

EY served as our independent registered public accounting firm for the fiscal years ended March 31, 2024 and March 31, 2023. The following table sets forth fees incurred for professional services provided by EY for audit, audit-related, tax, and other services.

Fee Category	Fiscal 2024	Fiscal 2023
Audit fees ⁽¹⁾	\$3,526,000	\$3,116,000
Audit-related fees ⁽²⁾	-	-
Tax fees ⁽³⁾	\$2,121,000	\$2,467,000
All other fees	-	-
Total fees	\$5,647,000	\$5,583,000

(1) Audit fees consist of fees for professional services performed for the audit of our annual consolidated financial statements, audit of our internal controls over financial reporting, the required review of quarterly condensed consolidated financial statements, international statutory audits, audit services performed in connection with the issuance of comfort letters and consents, and other services that are normally provided by the independent registered accounting firm in connection with statutory and regulatory filings or engagements, including SEC registration statements associated with offerings.

(2) Audit-related fees consist of fees for due diligence in connection with acquisitions and divestitures, employee benefit plan audits, and attest services related to financial reporting that are not required by statute or regulation.

(3) Tax fees consist of fees for all professional services performed by professional staff in our independent registered accounting firm's tax division, except those services related to the audit of our consolidated financial statements. These include fees for tax compliance, tax planning and tax advice, including federal, state, and local issues. Services may also include assistance with tax audits and appeals before the IRS and similar state and local agencies, as well as federal, state, and local tax issues related to due diligence.

Audit Committee Pre-approval Policy and Procedures

Our Audit Committee has adopted policies and procedures relating to the approval of all audit and non-audit services that are to be performed by our independent registered public accounting firm. This policy provides that we will not engage our independent registered public accounting firm to render audit or non-audit services unless the service is specifically approved in advance by our Audit Committee or the engagement is entered into pursuant to the pre-approval procedure described below, except for services for which the aggregate cost is below a specified *de minimis* dollar amount.

From time to time, our Audit Committee pre-approves specified types of services that are expected to be provided to us by our independent registered public accounting firm during the next 12 months. Any such pre-approval details the particular service or type of services to be provided and is also generally subject to a maximum dollar amount.

During fiscal 2024 and fiscal 2023, no services were provided to us by EY or BDO other than in accordance with the pre-approval policies and procedures described above.

Vote Required

The approval of this proposal requires the affirmative vote of a majority of the votes properly cast for and against the proposal. Abstentions and broker non-votes will have no effect on this proposal. However, we expect there will be no broker non-votes on this proposal since brokers have discretionary voting authority with respect to this proposal.

OUR BOARD RECOMMENDS THAT YOU VOTE "FOR" RATIFICATION OF THE APPOINTMENT OF ERNST & YOUNG LLP AS DYNATRACE'S INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR THE FISCAL YEAR ENDING MARCH 31, 2025.

REPORT OF THE AUDIT COMMITTEE

The Audit Committee is a committee of the Board comprised solely of financially literate independent directors as required by the listing standards of the New York Stock Exchange and the rules and regulations of the SEC. The Audit Committee is appointed by the Board to assist the Board in fulfilling its oversight responsibilities with respect to (1) the integrity of our financial statements and financial reporting process and systems of internal controls regarding finance, accounting, and compliance with legal and regulatory requirements; (2) the qualifications, independence, and performance of our independent registered public accounting firm; (3) the performance of our internal audit function; and (4) other matters as set forth in the charter of the Audit Committee approved by the Board.

Management is responsible for the preparation of our financial statements and the financial reporting process, including its system of internal control over financial reporting and its disclosure controls and procedures. The independent registered public accounting firm is responsible for performing an audit of our financial statements in accordance with the standards of the Public Company Accounting Oversight Board ("PCAOB") and issuing a report thereon. The Audit Committee's responsibility is to monitor and oversee these processes as more specifically set forth in its charter.

In connection with these responsibilities, the Audit Committee reviewed and discussed with management and the independent registered public accounting firm our audited consolidated financial statements for the fiscal year ended March 31, 2024. The Audit Committee also discussed with the independent registered public accounting firm the matters required to be discussed by the PCAOB's Auditing Standard No. 1301, *Communication with Audit Committees*. In addition, the Audit Committee received the written disclosures and the letter from the independent registered public accounting firm as required by the applicable requirements of the PCAOB regarding the independent registered public accounting firm's communication with the Audit Committee concerning independence and has discussed with the independent registered public accounting firm their independence.

Based on the reviews and discussions referred to above, the Audit Committee recommended to the Board that the audited consolidated financial statements be included in our Annual Report on Form 10-K for the fiscal year ended March 31, 2024 that was filed with the SEC.

THE AUDIT COMMITTEE OF THE BOARD OF DIRECTORS OF DYNATRACE, INC.

Stephen Lifshatz, Chair
Steve Rowland
Jill Ward

The information contained in this report shall not be deemed to be (1) "soliciting material"; (2) "filed" with the SEC; (3) subject to Regulations 14A or 14C of the Exchange Act; or (4) subject to the liabilities of Section 18 of the Exchange Act. This report shall not be deemed incorporated by reference into any of our other filings under the Exchange Act or the Securities Act of 1933, as amended (the "Securities Act"), except to the extent that we specifically incorporate it by reference into such filing. In addition, this report shall not be deemed filed under either the Securities Act or the Exchange Act.

PROPOSAL NO. 3

NON-BINDING, ADVISORY VOTE TO APPROVE THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS

Section 14A of the Exchange Act requires that we provide our stockholders with the opportunity to vote to approve, on a non-binding, advisory basis, not less frequently than once every three years, the compensation of our named executive officers as disclosed in our annual proxy statement in accordance with the compensation disclosure rules of the SEC.

As described in detail in the section “Compensation Discussion and Analysis,” we seek to closely align the interests of our named executive officers with the interests of our stockholders. Our compensation program is designed to reward our named executive officers for the achievement of short-term and long-term financial, operational, and strategic goals and the achievement of increased total stockholder return, while at the same time avoiding the encouragement of unnecessary or excessive risk-taking.

Stockholders are urged to read the “Compensation Discussion and Analysis” and “Executive Compensation” sections of this Proxy Statement, which discuss how our executive compensation policies and practices implement our compensation philosophy, and contain tabular information and narrative discussion about the compensation of our named executive officers. Our Board and the Compensation Committee believe that these policies and practices are effective in implementing our compensation philosophy and in achieving our compensation program goals.

The vote on this resolution is not intended to address any specific element of compensation but rather the overall compensation of our named executive officers and the philosophy, policies and practices described in this Proxy Statement. The vote is advisory, which means that the vote is not binding on us, our Board, or the Compensation Committee. Although non-binding, our Board and the Compensation Committee place a very high value on the opinions that stockholders express in their votes and will review the voting results and take them into consideration as they deem appropriate when making future decisions regarding our executive compensation program.

At our 2021 annual meeting of stockholders, our stockholders voted on a proposal regarding the frequency of holding a non-binding, advisory vote on the compensation of our named executive officers. More than 99% of the votes cast on the frequency proposal were cast in favor of holding a non-binding, advisory vote on the compensation of our named executive officers annually, which was consistent with the recommendation of our Board. Our Board considered the voting results with respect to the frequency proposal and other factors, and the Board currently intends for the company to hold a non-binding, advisory vote on the compensation of our named executive officers every year until the next required advisory vote on the frequency of holding the non-binding, advisory vote on the compensation of our named executive officers, which vote is required at least every six years.

Accordingly, we are asking our stockholders to vote on the following resolution at the Annual Meeting:

RESOLVED, that the stockholders of Dynatrace, Inc. approve, on a non-binding, advisory basis, the compensation of the company's named executive officers, as disclosed in this Proxy Statement pursuant to Item 402 of Regulation S-K, including in the Compensation Discussion and Analysis, the compensation tables and the narrative disclosures that accompany the compensation tables.

Vote Required

The approval of this proposal requires the affirmative vote of a majority of the votes properly cast for and against the proposal. Abstentions and broker non-votes will have no effect on this proposal. As noted above, the vote is advisory, which means that the vote is not binding on the company, our Board, or the Compensation Committee.

OUR BOARD RECOMMENDS THAT YOU VOTE "FOR" THE APPROVAL OF, ON A NON-BINDING AND ADVISORY BASIS, THE COMPENSATION OF OUR NAMED EXECUTIVE OFFICERS, AS DISCLOSED IN THIS PROXY STATEMENT.

PROPOSAL NO. 4

APPROVAL OF AN AMENDMENT TO OUR AMENDED AND RESTATED CERTIFICATE OF INCORPORATION TO LIMIT THE LIABILITY OF CERTAIN OFFICERS OF THE COMPANY IN CERTAIN CIRCUMSTANCES AS PERMITTED BY AMENDMENTS TO THE DELAWARE GENERAL CORPORATION LAW

Background

Dynatrace, Inc. is a Delaware corporation. In 2022, the State of Delaware enacted Section 102(b)(7) of the General Corporation Law of the State of Delaware ("DGCL"), which allows companies to provide officers with exculpation protection to limit their monetary liability in certain circumstances. Our Amended and Restated Certificate of Incorporation (the "Charter") does not include a provision that allows for the expanded exculpation of officers under Section 102(b)(7).

As discussed in more detail below, in light of these changes to Delaware law, the Board determined that it is advisable and in the best interests of our company and our stockholders to amend the Charter to extend exculpation protection to our officers. The Board adopted and approved the proposed exculpation amendment to the Charter (the "Proposed Amendment"), subject to approval by stockholders at the Annual Meeting.

The Proposed Amendment does not affect our directors, as the Charter already provides for the exculpation of directors as historically permitted by the DGCL.

Reasons for the Proposed Amendment

The Proposed Amendment is a result of the Board's ongoing review of corporate governance best practices given recent changes in Delaware law.

The Board believes that the Proposed Amendment is necessary to continue to attract and retain experienced and qualified officers. The Board believes that in the absence of such protection, qualified officers might be deterred from serving as officers of our company due to exposure to personal liability and the risk that substantial expense will be incurred in defending lawsuits, regardless of merit. The nature of the role of officers often requires them to make decisions on crucial matters. Frequently, officers must make decisions in response to time-sensitive opportunities and challenges, which can create substantial risk of investigations, claims, actions, suits, or proceedings seeking to impose liability on the basis of hindsight, especially in the current litigious environment and regardless of merit. Limiting concern about personal risk would empower officers to best exercise their business judgment in furtherance of stockholder interests. Some of our peers have already adopted, and we expect others to adopt, exculpation clauses that limit the personal liability of officers in their certificates of incorporation, and failing to adopt the Proposed Amendment could impact our recruitment and retention of exceptional officer candidates that conclude that the potential exposure to liabilities, costs of defense, and other risks of proceedings exceeds the benefits of serving as an officer of our company.

The Board also believes that the Proposed Amendment would not negatively impact stockholder rights, and that it strikes an appropriate balance between stockholders' interest in accountability and their interest in our company being able to attract and retain experienced and qualified officers. The Board took into account the limited number of the company's officers that would be impacted, and the narrow class and types of claims from which officers would be exculpated from liability. As permitted by the update to Delaware law, the Proposed Amendment would exculpate officers for direct claims brought by stockholders for breach of an officer's fiduciary duty of care, including class actions, but would *not* eliminate or limit officers' monetary liability for:

- any breach of fiduciary duty claims brought by Dynatrace itself;
- derivative claims brought by stockholders in the name of Dynatrace;
- any claims involving breach of the duty of loyalty to Dynatrace or our stockholders;
- any claims involving acts or omissions not in good faith, or which involve intentional misconduct or a knowing violation of law; or
- any claims involving transactions from which the officer derived an improper personal benefit.

The Proposed Amendment is not being proposed in response to any specific resignation, threat of resignation, or refusal to serve by any officer.

Text of the Proposed Amendment

The Proposed Amendment, which is attached in full as Appendix B to this Proxy Statement, would amend our Charter by adding a new article to reflect the Delaware law provisions regarding exculpation of officers as follows:

“ARTICLE XIII LIMITATION OF OFFICER LIABILITY”

To the fullest extent permitted by the DGCL, an Officer (as defined below) of the Corporation shall not be personally liable to the Corporation or its stockholders for monetary damages for breach of his or her fiduciary duty as an officer of the Corporation, except for liability (a) for any breach of the Officer's duty of loyalty to the Corporation or its stockholders; (b) for acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law; (c) for any transaction from which the Officer derived an improper personal benefit; or (d) arising from any claim brought by or in the right of the Corporation. If the DGCL is amended after the effective date of this Certificate to authorize corporate action further eliminating or limiting the personal liability of Officers, then the liability of an Officer of the Corporation shall be eliminated or limited to the fullest extent permitted by the DGCL, as so amended. For purposes of this ARTICLE XIII, “Officer” shall mean an individual who has been duly appointed as an officer of the Corporation and who, at the time of an act or omission as to which liability is asserted, is deemed to have consented to service of process to the registered agent of the Corporation as contemplated by 10 Del. C. § 3114(b).

Any amendment, repeal or modification of this ARTICLE XIII by either (i) the stockholders of the Corporation; or (ii) an amendment to the DGCL, shall not adversely affect any right or protection existing at the time of such amendment, repeal or modification with respect to any acts or omissions occurring before such amendment, repeal or modification of a person serving as an Officer at the time of such amendment, repeal or modification.”

Timing and Effect of the Proposed Amendment

If our stockholders approve the Proposed Amendment, it will become effective immediately upon its filing with the Secretary of State of the State of Delaware, which we expect to occur promptly after the Annual Meeting.

Other than the addition of Article XIII, the remainder of our Charter would remain unchanged after the effectiveness of the Proposed Amendment.

If the Proposed Amendment is not approved by our stockholders, our Charter will remain unchanged.

In accordance with the DGCL, notwithstanding stockholder approval of the Proposed Amendment, the Board may elect to abandon the Proposed Amendment without further action by our stockholders at any time prior to the effectiveness of its filing.

Vote Required

The approval of this proposal requires the affirmative vote of holders of a majority of the shares of our capital stock outstanding and entitled to vote as of the Record Date. Abstentions and broker non-votes will have the effect of a vote against the Proposed Amendment.

OUR BOARD RECOMMENDS THAT YOU VOTE "FOR" THE APPROVAL OF AN AMENDMENT TO OUR AMENDED AND RESTATED CERTIFICATE OF INCORPORATION TO LIMIT THE LIABILITY OF CERTAIN OFFICERS OF THE COMPANY IN CERTAIN CIRCUMSTANCES AS PERMITTED PURSUANT TO RECENT AMENDMENTS TO THE DGCL.

EXECUTIVE OFFICERS

The following table identifies our executive officers, their positions at Dynatrace, and their ages as of June 28, 2024.

Name	Position	Age
Rick McConnell	Chief Executive Officer and Director	58
James Benson	Executive Vice President, Chief Financial Officer and Treasurer	57
Dan Zugelder	Executive Vice President, Chief Revenue Officer	56
Bernd Greifeneder	Executive Vice President, Chief Technology Officer	52
Matthias Dollentz-Scharer	Executive Vice President, Chief Customer Officer	50





Rick McConnell has served as our Chief Executive Officer and a director since December 2021. Please see the “Proposal No. 1 - Election of Class II Directors” section of this Proxy Statement for Rick’s biography.



James Benson has served as our Chief Financial Officer and Treasurer since November 2022. He has been an Executive Vice President of our Company since April 2024 and was a Senior Vice President prior to that. Prior to joining Dynatrace, Jim served as Executive Vice President and Chief Financial Officer of Akamai Technologies (NASDAQ: AKAM), a cloud, security, and content delivery company, from 2012 through February 2020 and served as Akamai’s Senior Vice President, Finance, from 2009 to 2012. Prior to joining Akamai, he served in a variety of finance roles at Hewlett-Packard, or HP (NYSE: HPQ), a global technology company, for approximately 20 years, including as Vice President, Finance/Operations & CFO – Americas Technology Solutions Group. Jim served on the Board of Directors of publicly traded Temenos AG (SIX: TEMN), a software provider, from May 2021 to May 2023. Jim is a director of several other private companies. Jim holds a B.S. in Finance from Bentley University and an M.B.A. from Clark University.



Dan Zugelder has served as our Chief Revenue Officer since July 2023. He has been an Executive Vice President since April 2024 and was a Senior Vice President of our Company prior to that. Prior to joining Dynatrace, Dan was Senior Vice President and General Manager, Americas, at VMware (formerly NYSE: VMW), a provider of multi-cloud services that is now part of Broadcom, from November 2020 through June 2023. Dan joined VMware as Senior Vice President, Global Accounts in August 2018. Prior to VMware, he worked for 18 years at Dell EMC, a global technology company, where he held several key sales management positions, most recently serving as Senior Vice President, Global Accounts. Before joining Dell EMC, he spent 10 years at Automatic Data Processing, Inc., or ADP (NASDAQ: ADP), a global technology company, in various sales and sales leadership roles. Dan attended Buffalo State University.

	<p>Bernd Greifeneder has served as our Chief Technology Officer since December 2014. He has been an Executive Vice President since April 2024 and was a Senior Vice President of our Company prior to that. Bernd co-founded dynaTrace Software GmbH in 2005, where he was the Chief Executive Officer until 2008, and the Chief Technology Officer until December 2014. Prior to that, Bernd held a variety of roles at Segue Software Inc., a software provider, from January 1998 to February 2005, including Project Lead, Chief Technology Officer of Global Technologies and Chief Software Architect. Bernd holds a B.S. in Computer Science and an M.S. in Computer Science from Johannes Kepler Universität Linz, Austria.</p>
	<p>Matthias Dollentz-Scharer has served as our Chief Customer Officer since July 2022. He has been an Executive Vice President since April 2024 and was a Senior Vice President of our Company prior to that. Matthias was our Senior Vice President, Business Operations from June 2018 to July 2022 and our Vice President, Business Operations from July 2016 to June 2018. He joined Dynatrace in 2014 as a General Manager. Prior to joining our company, Matthias was a Managing Director and General Manager at Planon, a software provider, from July 2008 to July 2014. Matthias holds a Master's degree in Business from the University of Linz in Austria.</p>

The principal occupation and employment during the past five years of each of our executive officers was carried on, in each case except as specifically identified above, with a corporation or organization that is not a parent, subsidiary or other affiliate of us. There is no arrangement or understanding between any of our executive officers and any other person or persons pursuant to which he was or is to be selected as an executive officer.

COMPENSATION DISCUSSION AND ANALYSIS

This Compensation Discussion and Analysis section describes our executive compensation program and explains our compensation principles and each component of compensation paid to our named executive officers.

Named Executive Officers

Our named executive officers for the fiscal year ended March 31, 2024 are:

Name	Position
Rick McConnell	Chief Executive Officer and Director
Jim Benson	Executive Vice President, Chief Financial Officer and Treasurer
Dan Zugelder	Executive Vice President, Chief Revenue Officer
Bernd Greifeneder	Executive Vice President, Chief Technology Officer
Matthias Dollentz-Scharer	Executive Vice President, Chief Customer Officer

The following discussion should be read together with the compensation tables and related disclosures set forth below.

Executive Summary

Business Overview

Our vision is a world where software works perfectly. Dynatrace offers the only end-to-end platform that combines broad and deep observability and continuous runtime application security with advanced artificial intelligence ("AI"), delivering answers and intelligent automation from data at an enormous scale. Our comprehensive solutions help IT, development, security, and business operations teams at global organizations modernize and automate cloud operations, deliver software faster and more securely, and provide significantly improved digital experiences.

Financial and Business Performance Highlights – Fiscal 2024

We delivered strong fiscal 2024 financial results in a dynamic macroeconomic environment, demonstrating the durability of our business model. We continued to see a growing number of companies looking to consolidate often ineffective and costly monitoring tools into an end-to-end observability platform. We believe that our unified platform, contextual analysis, AI leadership, and automation differentiate us in the market and empower us to capture this opportunity.

- We grew annual recurring revenue ("ARR") to approximately \$1.5 billion as of March 31, 2024 and total revenue for fiscal 2024 was approximately \$1.43 billion. For the full year ended March 31, 2024, ARR and revenue growth were 20% and 22%, respectively, on a constant currency basis;
- For the full year ended March 31, 2024, we reported GAAP operating income of approximately \$128.4 million and non-GAAP operating income of approximately \$398.2 million;
- As of March 31, 2024, we had approximately \$883 million of cash, cash equivalents, and investments and no long-term debt; and
- Dynatrace customers increased to approximately 4,000 as of March 31, 2024 from approximately 3,600 as of March 31, 2023.

We believe in a disciplined and balanced approach to operating our business. We plan to continue driving innovation to meet customers' needs and grow our customer base. We also plan to invest in future growth opportunities that we expect will drive long-term value, while leveraging our global partner ecosystem, optimizing costs, and improving efficiency and profitability.

Executive Compensation Program Highlights – Fiscal 2024

Highlights of our fiscal 2024 executive compensation program included the following:

- *Competitive Base Salaries:* After evaluating the competitive positioning of our named executive officers' base salaries in the context of our overall compensation philosophy, the Compensation Committee approved base salary increases between approximately 3.2% and 12.7% for fiscal 2024.
- *Challenging Annual Incentive Goals:* Our named executive officers were eligible to earn an annual incentive based on our level of achievement of rigorous corporate financial goals for the year. Fiscal 2024 annual short-term incentive awards for our named executive officers were weighted 50% on the achievement of ARR goals and 50% on the achievement of Non-GAAP Operating Income goals. Based on our actual results for the year, our executives earned 106.3% of their target annual incentives.
- *Performance-Based Restricted Stock Units or PSUs:* PSUs granted in fiscal 2024 represented 50% of the target equity value awarded to named executive officers and were eligible to be earned based 50% on the achievement of revenue goals and 50% based on the achievement of Non-GAAP Operating Income goals for fiscal 2024. PSUs granted in fiscal 2024 were earned at approximately 136.0% of target and vest over three years from the grant date. The Compensation Committee continued to include time-based RSUs as part of long-term incentive awards.

Recent Executive Compensation Developments – Fiscal 2025

In June 2024, the Compensation Committee made executive compensation decisions for our fiscal 2025. As discussed in more detail below, the Compensation Committee introduced PSUs based on a relative total stockholder return ("rTSR") performance metric for fiscal 2025 long-term incentive awards.

The table below sets forth the composition of fiscal 2025 long-term incentive awards for our named executive officers:

Unit	Basis	Award Weighting
PSUs	Financial performance	30%
	rTSR	20%
RSUs	Time	50%

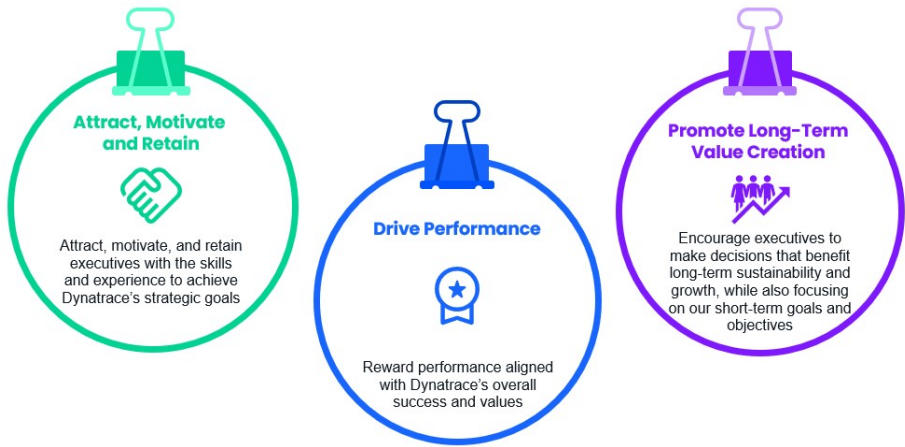
- PSUs based on financial performance are weighted 75% on revenue and 25% on Non-GAAP Operating Income for fiscal year 2025, which reflects a greater emphasis on revenue performance relative to PSUs granted in fiscal 2024.
- PSUs based on rTSR are based on the company's stock price performance relative to companies that are the constituents of the Russell 3000 index over performance periods of one, two, and three fiscal years that began on April 1, 2024.

Time-based RSUs continued to be included in fiscal 2025 long-term incentive awards, reflecting market practice and providing an element of compensation that supports retention and alignment with stockholders.

Fiscal 2025 annual short-term incentive awards for our named executive officers are weighted 65%/35% between two financial performance metrics (ARR and Non-GAAP Operating Income). This reflects a greater emphasis on ARR relative to the short-term incentive plan design in fiscal 2024.

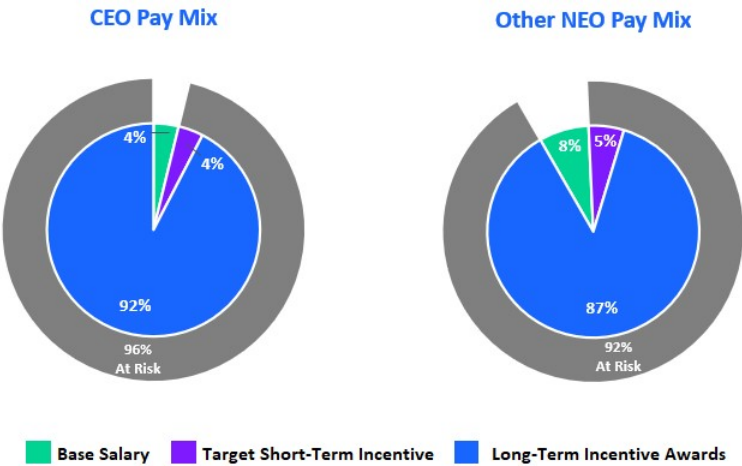
Overview of Executive Compensation Program

Our executive compensation program philosophy is to:



We provide our named executive officers with a significant portion of their compensation through cash incentive compensation determined based upon the achievement of financial performance metrics, as well as through equity compensation, half of which is also determined based upon achievement of performance goals. These two elements of executive compensation are aligned with the interests of our stockholders because the amount of compensation ultimately received will be directly related to our financial and operational performance. Equity compensation derives its value from the appreciation of shares of our common stock, which in the future is likely to fluctuate based on our financial and operational performance.

Approximately 96% of our Chief Executive Officer's target fiscal 2024 compensation was variable or "at risk" and provided through short-term and long-term incentive awards. An average of approximately 92% of the target fiscal 2024 compensation for our other four named executive officers was variable and "at risk" and provided through short-term and long-term incentive awards.



Executive Compensation Objectives and Design

The compensation of our named executive officers in fiscal 2024 consisted of the following components. We describe each of these components later in this section.

Component	Purpose	Features	Type	Form
Base salary	Provides a fair and competitive base level of compensation for services rendered.	Fixed annual salary targeted at or around the 50 th percentile of our peer group.	Fixed	Cash
Annual short-term incentive award	Motivates and rewards for achievements relative to our goals and expectations for each fiscal year.	Bonus payment of a targeted amount contingent on achievement of corporate financial results, with payout on a sliding scale depending on over or under-achievement of corporate financial results.	Performance-based	Cash
Long-term incentive awards	Aligns executives' interests with those of our stockholders and provides an incentive for our executives to remain with us.	Grants of restricted stock units, which are comprised of time-based RSUs and PSUs vesting over three years (for annual awards) or four years (for sign-on equity awards). PSUs awarded in fiscal 2024 represented 50% of the target value of annual equity awards and could be earned on a sliding scale from 0% up to 200% of target based on the company's level of achievement of financial goals.	Performance and time-based	Equity
Other benefits	Provides market-competitive benefits to enable our executives to maintain their health and welfare, and to save for their retirement.	Benefit plans such as medical, dental, and life and disability insurance plans; 401(k) plan, deferred compensation plan, and similar plans. We do not provide material executive perquisites or supplemental executive benefits.		Various

On an annual basis, with support from Compensia, the Compensation Committee undertakes a comprehensive review of our approach to executive compensation. This review incorporates market perspectives from our peer group companies as well as consideration given to our compensation objectives and desired emphasis on variable, at-risk compensation.

The Compensation Committee will continue to monitor our programs in the context of evolving market practice and our compensation objectives to ensure that we continue to attract, motivate and retain talented executives who can support our growth and long-term stockholder value creation.

In addition to our direct compensation elements, the following features of our compensation program are designed to align our executive team with stockholder interests and with market best practices:

What We Do	What We Don't Do
✓ Deliver executive compensation primarily through performance-based pay that is challenging, yet achievable, with fixed caps	✗ No hedging or pledging of equity
✓ Target pay evaluated annually in the context of our peer group and market practice	✗ No excessive perquisites
✓ Maintain an industry-specific peer group for benchmarking pay	✗ No supplemental executive retirement plans
✓ Offer market-competitive benefits for executives that are consistent with the rest of our employees	✗ No tax gross-up payments for any change in control payments
✓ Maintain a clawback policy, which was updated during fiscal 2024	✗ No guaranteed increases to base salaries or incentive compensation opportunities
✓ Maintain stock ownership guidelines for our executive officers and directors	✗ No inclusion of unvested PSUs, time-based RSUs, or unexercised stock options in the calculation of stock ownership guidelines
✓ Utilize an independent compensation consultant	
✓ Review compensation award design, principles and processes annually	

Consideration of Say-On-Pay Advisory Vote

In accordance with the requirements of Section 14A of the Exchange Act and the related rules of the SEC, our stockholders have the opportunity to cast an annual non-binding advisory vote to approve the compensation of our named executive officers as disclosed pursuant to the SEC's compensation disclosure rules which includes the "Say-on-Pay" vote. The Say-on-Pay vote gives our stockholders the opportunity to express their views on our named executive officers' compensation. At the fiscal 2023 annual meeting of stockholders held in August 2022, approximately 93% of votes cast supported our executive compensation program. Our company was mindful of the support that our stockholders expressed for our executive officer compensation programs and, as a result, we decided to retain our general approach to our executive compensation programs for fiscal 2024. At our fiscal 2024 annual meeting of stockholders held in August 2023, approximately 95% of votes cast supported our executive compensation program. Because we place very high value on the opinions of our stockholders, the Board and the Compensation Committee will consider the outcome of the Say-on-Pay vote described in Proposal No. 3 of this Proxy Statement, as well as feedback received from stockholders throughout the year, when making compensation decisions for our executive officers in the future.

Governance of Our Executive Compensation Program



Role of our Compensation Committee and Board of Directors

The Compensation Committee discharges many of the responsibilities of our Board relating to the compensation of our executive officers, including our named executive officers. The Compensation Committee oversees and evaluates our compensation and benefits policies generally, and the compensation plans, policies, and practices applicable to our Chief Executive Officer and other executive officers. As described below, the Compensation Committee retains a compensation consultant to provide support in its review and assessment of our executive compensation program.

At the beginning of each fiscal year, the Compensation Committee reviews and approves the primary elements of compensation, including base salary increases, annual cash bonuses, and annual equity awards for each of our named executive officers. In addition, the Compensation Committee may deem it advisable to review and approve subsequent compensation arrangements for our executive officers, including our named executive officers.

Role of our Chief Executive Officer and Other Executive Officers

Our senior human resources and legal executives support the Compensation Committee in designing our executive compensation program and analyzing competitive market practices. In addition, members of management, including our Chief Executive Officer and Chief People Officer, regularly participate in Compensation Committee meetings to provide input on our compensation philosophy and objectives.

Our Chief Executive Officer also evaluates the performance of our executive officers and provides recommendations to our Compensation Committee regarding the compensation of our executive officers (other than with respect to his own compensation). The Compensation Committee reviews and discusses these recommendations and proposals with our Chief Executive Officer and uses them as one factor in determining and approving the compensation for our named executive officers. None of our executive officers attend any portion of Compensation Committee meetings at which their compensation is discussed.

Role of the Compensation Consultant

For fiscal 2024, our Compensation Committee engaged Compensia, Inc. as its independent compensation consultant to advise on executive compensation matters including: overall compensation program design, peer group development and updates, and benchmarking executive officer and director compensation programs. Compensia reports directly to our Compensation Committee. Our Compensation Committee has assessed the independence of Compensia consistent with NYSE listing standards and has concluded that the engagement of Compensia does not raise any conflict of interest.

Use of Competitive Market Data and Peer Groups

The Compensation Committee directs Compensia to provide it with competitive market data and analysis based on a select group of peer companies and published compensation survey data, as well as information about current market practices and trends, compensation structures and peer group compensation ranges. The competitive market data Compensia provides is based on a compensation peer group selected and approved by the Compensation Committee with input and guidance from Compensia, and published compensation survey data in cases where there is insufficient data for specific executive positions with the peer group companies. The compensation peer group is comprised of companies that are considered similar to us at the time of selection based on industry, business model and type of software, and various financial criteria, including revenue, profitability, market capitalization and revenue growth rate.

Our compensation peer group is reviewed annually and adjusted as the Compensation Committee determines to be appropriate. For fiscal 2024, the selection criteria for our compensation peer group targeted comparable public software companies with annual revenues generally between \$500 million and \$2 billion, and market capitalization generally between approximately \$5.7 billion and \$23 billion. When executive compensation for fiscal 2024 was set, our peer group as approved by our Compensation Committee was comprised of the following 19 companies:

Cloudflare	Elastic	MongoDB	RingCentral
Confluent	Fair Isaac	New Relic	Splunk
Coupa Software	Five9	Okta	The Trade Desk
Datadog	HubSpot	Paylocity Holding	Zscaler
DigitalOcean Holdings	Informatica	PTC	

Compared to the peer group, Dynatrace ranked at the 43rd percentile for revenue and 48th percentile for market capitalization.

To support fiscal 2025 decision-making, the Compensation Committee reviewed and approved updates in October 2023 to remove Coupa Software, DigitalOcean Holdings, New Relic, RingCentral, and The Trade Desk and to add Nutanix, UIPath, and Samsara.

Our executive compensation benchmarking also included survey data provided by Radford, a business unit of Aon Hewitt Consulting, representing publicly traded software companies with revenue levels and market capitalization levels comparable to ours. Radford did not provide compensation consulting services to the Compensation Committee during fiscal 2024.

Notwithstanding the similarities of the fiscal 2024 peer group to Dynatrace, due to the nature of our business and our industry, we compete for executive talent with many public companies that are larger and more established than we are or that possess greater resources than we do, and with smaller private companies that may be able to offer greater equity compensation potential.

In determining the compensation of our executive officers, our Compensation Committee considered the market data provided by Compensia, peer data supplemented by Radford survey data where peer benchmarks were not available, and other factors outlined below in "Compensation-Setting Factors." The Compensation Committee generally does not specifically benchmark the compensation of any individual to a precise percentile within the range of compensation found in the market and survey data. In addition, the Compensation Committee does not have a set formula by which it determines how much of the named executive officer's compensation is fixed rather than variable or at risk.

The Compensation Committee and the Board also considered other criteria, including market factors, the experience level of the executive, and the executive's performance against established company and individual goals in determining variations to this general target range.

Compensation-Setting Factors

The Compensation Committee reviews compensation annually for all our executive officers. In setting executive base salaries and bonuses and granting equity incentive awards, the Compensation Committee and the Board consider compensation for comparable positions in the market, the historical compensation levels of our executives, company-wide and individual performance as compared to our expectations and objectives, our desire to motivate our employees to achieve short and long-term results that are in the best interests of our stockholders, and the desire to incent a long-term commitment to our company. We target a general competitive position, based on independent third-party benchmark analytics to inform the mix of base salary, bonus and long-term equity incentives.

Our Compensation Committee has historically determined our executives' compensation and consults with the full Board in determining the compensation of our Chief Executive Officer. Our Compensation Committee typically reviews and discusses management's proposed compensation with the Chief Executive Officer for all executives other than the Chief Executive Officer.

Based on those discussions and its discretion, taking into account the factors noted above, the Compensation Committee discusses and ultimately approves the base salaries and cash incentive bonuses for our executive officers without members of management present. The Compensation Committee also reviews its decisions with the full Board, and considers any input received.

When reviewing and approving the amount of each compensation element and the target total compensation opportunity for our executive officers, the Compensation Committee considers the following factors:

- Our performance against the annual corporate goals established by the Compensation Committee and our Board in consultation with management;
- Each executive officer's skills, experience, and qualifications relative to other similarly situated executives at the companies in our compensation peer group;
- The scope of each executive officer's role compared to other similarly situated executives at the companies in our compensation peer group;
- The performance of each individual executive officer, based on an assessment of their contributions to our overall performance, ability to lead their department, and work as part of a team, all of which reflect our core values;
- Compensation parity among our executive officers;
- Our retention goals, and the potential difficulty of replacing the executive officer if they were to leave Dynatrace;
- Our financial performance relative to our peers;
- The compensation practices of our compensation peer group and the positioning of each executive officer's compensation in a ranking of peer company compensation levels; and
- The recommendations provided by our Chief Executive Officer with respect to the compensation of our other executive officers.

These factors provide the framework for determining the compensation of each of our executive officers, including our named executive officers. The Compensation Committee does not assign relative weights or rankings to these factors, and does not consider any single factor as determinative in the compensation of our executive officers. Rather, the Compensation Committee and our Board, as applicable, rely on their own knowledge and judgment in assessing these factors and making compensation decisions.

Primary Elements of Executive Compensation Program

Base Salary

We provide base salaries to our named executive officers to provide them with a fair and competitive base level of compensation for services rendered during the year. Base salaries may be adjusted in the event of a promotion or significant change in responsibilities.

Fiscal 2024 Base Salary

The table below sets forth the base salary for each of our named executive officers as of March 31, 2024 and 2023. After evaluating the competitive positioning of our named executive officers' base salaries in the context of our overall compensation philosophy, the Compensation Committee approved base salary increases between approximately 3.2% and 12.7% for fiscal 2024. Annual base salary increases for Rick McConnell, Jim Benson, and Bernd Greifeneder were in line with market increases, while Matthias Dollentz-Scharer's annual base salary increase was larger based in part on his market positioning relative to benchmarks.

Name	Base Salary		% Change
	Fiscal 2023	Fiscal 2024	
Rick McConnell	\$630,000	\$655,000	4.0%
Jim Benson	\$475,000	\$490,000	3.2%
Dan Zugelder ⁽¹⁾	-	\$475,000	-
Bernd Greifeneder ^{(2) (3)}	\$408,584	\$429,512	5.1%
Matthias Dollentz-Scharer ^{(2) (4)}	\$358,777	\$404,221	12.7%

(1) Dan Zugelder joined our company on July 5, 2023. The determination of his base salary is discussed later in this Proxy Statement.

(2) Bernd Greifeneder and Matthias Dollentz-Scharer are paid their base salaries in Euros. The amounts reported in this table are based on an exchange rate of EUR 1.00:USD 1.0811 as of March 31, 2024 and EUR 1.00:USD 1.0839 as of March 31, 2023.

- (3) Bernd Greifeneder's base salary was EUR 376,957 in fiscal 2023 and EUR397,292 in fiscal 2024, a 5.4% increase in local currency.
- (4) Matthias Dollentz-Scharer's base salary was EUR 331,006 at the end of fiscal 2023 and was EUR 373,898 in fiscal 2024, a 13.0% increase in local currency.

Annual Short-Term Incentive Awards

Our annual STI plan motivates and rewards our executives for achievements relative to our goals and expectations for each fiscal year. Each named executive officer has a target bonus opportunity, defined as a percentage of his annual base salary. Target annual bonuses are determined with respect to the same corporate objectives and formula for all of our executive officers, including our named executive officers, who are at the same level, and represent a specific percentage of annual base salary.

Fiscal 2024 Target Annual Bonuses

In the first quarter of fiscal 2024, the Compensation Committee reviewed and approved the fiscal 2024 target annual bonuses of our named executive officers below (except for Dan Zugelder, whose target annual bonus was approved when he joined the company later in fiscal 2024). Bernd Greifeneder's target annual bonus (as a percentage of his base salary) for fiscal 2024 increased in part based on his market positioning relative to benchmarks.

Name	Target Annual Bonus (% of Base Salary)	
	Fiscal 2023	Fiscal 2024
Rick McConnell	100%	100%
Jim Benson	75%	75%
Dan Zugelder ⁽¹⁾	-	100%
Bernd Greifeneder	60%	70%
Matthias Dollentz-Scharer	60%	60%

(1) Dan Zugelder was appointed Chief Revenue Officer during our fiscal 2024 on July 5, 2023.

Fiscal 2024 STI – Financial Performance Targets

When designing our company's STI plan for fiscal 2024, the Compensation Committee determined that the STI plan should align the interests of our executives with those of our investors, and reward performance that would increase the value of the company to our stockholders. Accordingly, in April 2023, the Compensation Committee decided that payments under the 2024 STI plan would depend on the company's achievement of:

Metric	Weighting	Rationale / Why We Use This Metric
Annual Recurring Revenue (ARR)	50%	We define ARR as the daily revenue of all subscription agreements that are actively generating revenue as of the last day of the reporting period multiplied by 365. We exclude from our calculation of ARR any revenues derived from month-to-month agreements and/or product usage overage billings, where customers are billed in arrears based on product usage. ARR performance is evaluated on a constant currency basis.
Non-GAAP Operating Income (NGOI)	50%	Non-GAAP Operating Income is defined as GAAP operating income adjusted to exclude share-based compensation, employer payroll taxes on employee stock transactions, amortization of intangibles and certain restructuring and other gains and losses. We use non-GAAP Operating Income to measure our profitability as it eliminates the effects of events that either are not part of our core operations or are non-cash.

Measure	Threshold Performance (50% Payout)		Target Performance (100% Payout)		Maximum Performance (150% Payout)		Weighting
	Percentage	Value	Percentage	Value	Percentage	Value	
ARR	95%	\$1,467,052,700	100%	\$1,544,266,000	105%	\$1,621,479,300	50%
Non-GAAP Operating Income	90%	\$332,436,600	100%	\$369,374,000	110%	\$406,311,400	50%

Under the 2024 STI plan, no bonus was payable with respect to a particular measure (ARR or NGOI) if the percentage achievement was below the threshold indicated above (95% or 90%, respectively). If either ARR or NGOI was achieved at or above the threshold value/percentage indicated above, the payout with respect to those measures was between 50% and 150% of the target bonus, interpolated on a straight-line basis. The maximum total payout could not exceed 150% of the executives' on-target bonuses.

Fiscal 2024 STI Results

In May 2024, the Compensation Committee determined that our company's financial performance was equal to 73.5% and 139.1% of ARR and NGOI targets for fiscal 2024, respectively. As a result, the weighted payout for the fiscal 2024 STI plan applicable to our named executive officers was equal to 106.3% of target. Actual performance for ARR is reported based on foreign exchange rates used in our Board-approved fiscal 2024 plan, which differ from rates used in our external reporting of financial results.

	Target Performance	Actual Performance	Actual Performance as a Percentage of Target	Payout Percentage	Weighting	Payout Percentage
ARR	\$1,544,266,000	\$1,503,267,000	97.4%	73.5%	50%	106.3%
Non-GAAP Operating Income	\$369,374,000	\$398,239,000	107.8%	139.1%	50%	

Fiscal 2024 STI Payouts

In light of the achievement under the 2024 STI plan, the percentage of base salary and the actual cash incentive bonus amounts as a percentage of base salary that were approved by our Compensation Committee and paid to our named executive officers are set forth in the table below.

Name	Target Award (% of Base Salary)	Target Award Opportunity	Actual Award Payment	Award Payment as a Percentage of Target
Rick McConnell	100%	\$655,000	\$696,265	106.3%
Jim Benson	75%	\$367,500	\$390,653	106.3%
Dan Zugelder ⁽¹⁾	100%	\$352,292	\$374,486	106.3%
Bernd Greifeneder ⁽²⁾	70%	\$300,659	\$319,600	106.3%
Matthias Dollentz-Scharer ⁽²⁾	60%	\$242,533	\$257,812	106.3%

(1) Dan Zugelder joined Dynatrace on July 5, 2023 and received a pro-rated 2024 STI target award opportunity and payout to reflect his partial year of employment at our company.

(2) STI award opportunities for Bernd Greifeneder and Matthias Dollentz-Scharer are paid in Euros. The amounts reported in this table for them are based on an exchange rate of EUR 1.00:USD 1.0811 as of March 31, 2024.

Long-Term Incentive Awards

Our long-term incentive program is designed to:

- align executives' interests with those of our stockholders by providing incentives (restricted stock units) that will increase in value if our share price rises;
- align executives' interests with those of our stockholders by providing incentives (PSUs) having a value that depends on achievement of corporate financial measures (ARR and NGOI); and
- provide a meaningful retention incentive for our executives to remain with us for the long-term.

The market for qualified and talented executives is highly competitive and we compete for talent with many companies that have greater resources than we do. Accordingly, we believe equity compensation is a crucial component of any competitive executive compensation package we offer. In this Proxy Statement, references to "restricted stock units" are to PSUs and time-based RSUs collectively.

Equity Awards: Restricted Stock Units (RSUs and PSUs)

Annual 2024 Equity Awards

For annual equity awards to our executives in fiscal 2024, our Compensation Committee granted:

- 50% in the form of PSUs; and
- 50% in the form of time-based RSUs.

The target long-term incentives for each participant were expressed as a U.S. dollar value, with the final number of PSUs and RSUs granted calculated based on the trailing 30-day average closing price as reported on the NYSE through the date of grant.

The following table sets forth the target number of PSUs and the number of RSUs granted to our named executive officers as part of fiscal 2024 annual equity awards and as part of sign-on equity awards:

Name	Grant Date	Grant Date Target Value ⁽²⁾	Performance-Based PSUs (# of Shares at Target)	Time-Based RSUs (# of Shares)
Rick McConnell	June 5, 2023	\$14,000,000	150,538	150,538
Jim Benson	June 5, 2023	\$4,750,000	51,076	51,076
Dan Zugelder ⁽¹⁾	July 15, 2023	\$13,350,000	122,196	122,196
Bernd Greifeneder	June 5, 2023	\$4,250,000	45,699	45,699
Matthias Dollentz-Scharer	June 5, 2023	\$2,500,000	26,882	26,882

(1) Reflects a sign on-related equity grant to Dan Zugelder.

(2) The amounts in this column differ from amounts reflected in the Summary Compensation Table's "Stock Awards" column due to differences in determining grant date value.

The RSUs granted on June 5, 2023 vest over three years, with 33% of the shares vesting on the first anniversary of the date of grant and the remainder vesting in equal quarterly installments over the following two years, provided that the executive officer remains employed by the company through the applicable vesting date. The vesting of Dan Zugelder's sign-on RSUs is discussed later in this Proxy Statement.

The PSUs vest over three years and include a one-year financial performance condition, with 33% of the earned PSUs vesting on the first anniversary of the grant date or, if later, the date on which achievement of the PSU metrics is determined for the performance period, and the remainder vesting in equal quarterly installments over the following two years. The number of shares that may be earned pursuant to the PSUs is based 50% upon the company's achievement of a revenue target, and 50% upon the company's achievement of an NGOI target. The table below sets forth the threshold, target, and maximum revenue and NGOI goals for the PSUs.

Measure	Threshold Performance (0% Payout)		Target Performance (100% Payout)		Maximum Performance (200% Payout)		Weighting
	Percentage	Value	Percentage	Value	Percentage	Value	
Revenue	95%	\$1,362,870,000	100%	\$1,434,600,000	105%	\$1,506,330,000	50%
Non-GAAP Operating Income	90%	\$332,436,600	100%	\$369,374,000	110%	\$406,311,400	50%

The table below sets forth the actual revenue and NGOI results for fiscal 2024 and achievement of the revenue and NGOI goals as a percentage of target. Actual performance for revenue is reported based on foreign exchange rates used in our Board-approved fiscal 2024 plan, which differ from rates used in our external reporting of financial results.

	Target Performance	Actual Performance	Actual Performance as a Percentage of Target	Payout Percentage	Weighting	Payout Percentage
Revenue	\$1,434,600,000	\$1,430,234,957	99.7%	93.9%	50%	136.0%
Non-GAAP Operating Income	\$369,374,000	\$398,239,000	107.8%	178.2%	50%	

In May 2024, the Compensation Committee determined that the company performance was equal to 99.7% and 107.8% of revenue and NGOI targets for the fiscal year, respectively. As a result, the weighted payout for the PSUs was equal to 136.0% of target.

One-Time Grants of ARR PSUs in Fiscal 2022

During our fiscal 2022, the Compensation Committee approved one-time grants of PSUs tied to ARR goals over a multi-year time horizon ("ARR PSUs"). For Bernd Greifeneder and Matthias Dollentz-Scharer, these PSUs supplemented their annual long-term incentives. These PSUs were tied to challenging ARR targets for fiscal 2022, 2023, and 2024. Our Compensation Committee considered these PSUs to be a valuable and important tool for motivating and retaining executives through a critical phase of our company's growth, building on the significant stockholder value creation from our IPO in 2019 and providing incentive for future growth. For Rick McConnell, a component of these PSUs (solely in relation to ARR targets for fiscal 2023 and 2024) were granted to him as an element of his sign-on equity in connection with his appointment as our Chief Executive Officer. Jim Benson and Dan Zugelder did not receive ARR PSUs.

The table below sets forth the target number of ARR PSUs granted to our named executive officers related to fiscal 2024 performance:

Name	ARR PSUs Related to Fiscal 2024 Performance (# of Shares at Target)
Rick McConnell	84,400
Bernd Greifeneder	9,900
Matthias Dollentz-Scharer	4,134

ARR PSUs were eligible to vest following completion of the performance period, subject to the company's achievement of an ARR target for the specified fiscal year and provided that the executive officer remained employed by the company through the applicable vesting date. No ARR PSUs vested with respect to any year if the company failed to achieve threshold performance (95% of the applicable target ARR for that year), and achieving maximum performance (110% of the applicable target ARR for that year) would have resulted in the issuance of 150% of the target number of shares that could be issued for that year. These PSUs were not carried forward from year to year. If they were not earned in any given year, they would be terminated for that year.

The table below sets forth the threshold, target, and maximum ARR goals for these PSUs for fiscal 2024 as well as the actual ARR results for fiscal 2024 and achievement of the ARR goal as a percentage of target for fiscal 2024. The ARR targets for these PSUs were set in May 2021 and the fiscal 2024 target for these awards differs slightly from the ARR target set in May 2023 for purposes of fiscal 2024 STI awards (as discussed in more detail earlier in this section). For purposes of these PSUs, ARR performance is reported based on foreign exchange rates used in our Board-approved fiscal 2022 plan, which differ from rates used in our external reporting of financial results. As set forth in the table below, none of the ARR PSUs for fiscal 2024 were paid out as ARR did not achieve threshold performance.

	Threshold Payout (50%)	Target Payout (100%)	Maximum Payout (150%)	Actual Achievement	Achievement as a Percentage of Target	Payout Percentage
Fiscal 2024	\$1,615,000,000	\$1,700,000,000	\$1,870,000,000	\$1,539,700,000	90.6%	0%

Benefits and Other Compensation

Health and Welfare Benefits

Our executive officers, including our named executive officers, are eligible to participate in the same employee benefit plans that are generally available to all of our employees working in the same country, subject to the satisfaction of certain eligibility requirements, such as medical, dental, and life and disability insurance plans. We pay, on behalf of our employees, all or a portion of the premiums for health, life, and disability insurance.

Retirement Savings Plans

We maintain a tax-qualified 401(k) retirement plan for eligible employees in the United States to save for retirement on a tax advantaged basis. Under our 401(k) plan, employees may elect to defer up to 90% of their eligible compensation subject to applicable annual limits set pursuant to the Internal Revenue Code. Our 401(k) plan permits participants to make both pre-tax and certain after-tax (Roth) deferral contributions. The retirement plan is intended to qualify under Section 401(a) of the Internal Revenue Code. We match 50% of employees' contributions to the 401(k) plan up to 6% of compensation. Employees are 100% vested in their contributions to the 401(k) plan.

Matthias Dollentz-Scharer participates in a tax-qualified defined contribution retirement plan made available to eligible employees in Austria. Employees may elect to contribute up to 7% of their eligible compensation to the plan. Our company matches employee contributions up to 3% of eligible compensation. Employees are 100% vested in their contributions to this plan.

Deferred Compensation Plan

Effective January 1, 2024, we offer a non-qualified deferred compensation plan ("Deferred Compensation Plan") which provides eligible U.S. employees with the opportunity to defer up to 75% of their eligible base salary, up to 100% of their eligible fiscal year bonus (beginning with bonuses for our fiscal 2025), and up to 100% of eligible commissions in excess of the limits imposed on the 401(k) plan by the Internal Revenue Code. Account balances under the Deferred Compensation Plan are credited with income, gains and losses based on the performance of investment funds selected by the participant from a list of funds designated by us. Rick McConnell, Jim Benson, and Dan Zugelder are the only named executive officers eligible to participate in this plan. All of the members of our Board are eligible to participate in this plan. As of March 31, 2024, Jim Benson was the only named executive officer participating in this plan and none of our directors were participating in the plan.

Perquisites

Currently, we do not view perquisites or other personal benefits as a significant component of our executive compensation program. Accordingly, we provide a limited amount of perquisites to our named executive officers. In the future, we may continue to provide perquisites or other personal benefits in limited circumstances, such as where we believe it is appropriate to assist an individual named executive officer in the performance of their duties, to make them more efficient and effective, and for recruitment, motivation or retention purposes.

Employment Agreements

We have entered into employment agreements with each of our named executive officers, which provide assurances of specified benefits to our named executive officers in the event of an involuntary termination of their employment for reasons other than for death, disability, or in the case of cause or a voluntary termination of their employment for good reason, in either case, under the circumstances described in their employment agreements. The terms of these agreements were developed with input from Compensia regarding severance practices at comparable companies, and are designed to attract, retain, and reward senior level employees.

We believe that these protections serve our retention objectives by helping our named executive officers and other key employees maintain continued focus and dedication to their responsibilities to maximize stockholder value, including in the event of a transaction that could result in a change in control of the company. For more information, see the section of this Proxy Statement entitled "Potential Payments Upon Termination or Change in Control."

Other Compensation Practices and Policies

Executive Stock Ownership Guidelines

We have equity ownership guidelines to further align the interests of our executive officers with those of our stockholders. Under the guidelines, our Chief Executive Officer is expected to hold common stock valued at a multiple of five times his base salary and our other executive officers are expected to hold common stock valued at a multiple of two times their base salary. For purposes of these guidelines, stock ownership only includes shares for which the executive has direct or indirect ownership or control, but does not include unexercised stock options, unvested restricted stock units, and other unvested, unsettled and/or unexercised equity awards. Executives are expected to meet their ownership guidelines within five years of becoming subject to the guidelines.

Clawback Policy

In October 2023, we adopted a new Compensation Recovery Policy (the "Clawback Policy") that complies with NYSE listing rules. The Clawback Policy provides that if we are required to prepare a restatement of our previously-issued financial statements due to our material non-compliance with any financial reporting requirement under the securities laws, including any required accounting restatement to correct an error in previously-issued financial statements that is material to the previously-issued financial statements or that would result in a material misstatement if the error were corrected in the current period or left uncorrected in the current period, then we will, subject to certain limited exceptions described in the Clawback Policy and permitted under final NYSE listing rules, recover any "Erroneously Awarded Compensation" from any current or former executive officer. For purposes of the Clawback Policy, "Erroneously Awarded Compensation" means the amount of any "Incentive-Based Compensation" received by an executive officer on or after the effective date of the Clawback Policy and during the three fiscal years immediately preceding the date that we are required to restate our financial restatements that was in excess of the amount the executive officer would have received if the compensation had been calculated based on the financial results reported in the restated financial statements. "Incentive-Based Compensation" means any compensation provided that is granted, earned, or vested based in whole or in part upon the attainment of a financial reporting measure. The new Clawback Policy amended and restated our previous policy, which will continue to apply to incentive-based compensation received prior to October 2, 2023 (the effective date of the Clawback Policy).

Policy on Trading, Pledging, and Hedging of Company Stock

We have adopted an insider trading policy and related Rule 10b5-1 trading plan policy that we believe are reasonably designed to promote compliance with applicable insider trading laws, rules, regulations, and NYSE listing standards.

Our insider trading policy prohibits our officers, directors, employees, designated consultants, and their affiliated persons from trading in company securities while in possession of material nonpublic information about our company. The policy also prohibits tipping (i.e., disclosing material nonpublic information about our company to others who may trade on the basis of that information).

Under our insider trading policy, designated insiders may only trade in company securities during open trading windows at a time when they do not possess material nonpublic information about our company. We also require our executive officers, directors, and certain other employees to receive approval before trading in company securities.

Our insider trading policy also expressly prohibits short sales; purchases or sales of puts, calls, or other derivative securities or hedging transactions; using company securities as collateral in a margin account; or pledging company securities as collateral for a loan.

Any waiver of the provisions of this policy requires the approval of our Audit Committee. To date, no such requests have been made or approved.

We have adopted an additional policy that governs adoption, modification and termination of written securities trading plans, known as Rule 10b5-1 plans, by our directors, executive officers and certain other persons ("Covered Persons"). These plans are intended to take advantage of a safe harbor provided under SEC rules from liability for violating federal antifraud prohibitions that proscribe certain insider trading, including Section 10(b) of the Exchange Act. A qualifying Rule 10b5-1 plan may only be entered into when the individual is not in possession of material nonpublic information about the company and must authorize a broker to buy or sell shares of our common stock on a periodic basis pursuant to parameters established by the Covered Person when entering into the plan, without further direction from them. A Covered Person may amend or terminate a Rule 10b5-1 plan in certain circumstances. Our policy provides that all Rule 10b5-1 plans must comply with SEC rules applicable to the Rule 10b5-1 safe harbor and imposes additional requirements and limitations. A Covered Person also may buy or sell additional shares outside of a Rule 10b5-1 plan when they are not in possession of material nonpublic information, subject to compliance with the terms of our insider trading policy.

Equity Award Grant Policy

Under a policy adopted by our Board, we have adopted the following equity award grant practices and procedures. We do not time our equity grants either to take advantage of a depressed stock price, or an anticipated increase in stock price, and we have limited the amount of discretion that can be exercised in connection with the timing of awards. We generally make awards only on pre-determined dates to ensure that equity awards cannot be timed to take advantage of material, nonpublic information.

Our annual equity awards are granted after our fourth quarter and fiscal year financial results have been announced publicly, within a trading window under our company's insider trading policy. Grants of annual equity awards to current employees will be made during our first fiscal quarter, effective on June 5, and are approved by the Compensation Committee.

Grants of off-cycle equity awards for new hires, promotions, or retention are generally made once per month effective on or around the 15th day of each month. The Compensation Committee also has authority to grant off-cycle equity awards. In April 2024, the Board delegated the Chief Executive Officer with non-exclusive authority to grant up to a specified dollar amount of off-cycle new hire, promotion and retention-related RSUs and PSUs during each fiscal year of the company to employees who are below the Senior Vice President level and not otherwise Section 16 officers of the company (which include all of our executive officers). Unless otherwise approved by the Compensation Committee, any such awards approved by the Chief Executive Officer during a fiscal year may not have a grant date value more than a specified amount per individual (depending on level in our company) and must reflect grants within banding or other award-related guidelines approved from time to time by the Board or the Compensation Committee.

For grants of RSUs and PSUs, the number of shares subject to each equity award is calculated by dividing the dollar value of the approved award by the 30-day closing price average of our common stock on the NYSE through the day of grant, rounded up to the nearest one share. For grants of stock options, the exercise price will be equal to (or, if specified in the approval of a stock option award, greater than) the closing market price on the NYSE of one share of our common stock on the effective date of the grant, or, if no closing price is reported for such date, the closing price on the last preceding date for which a closing price is reported.

Under our policy, any grants of equity awards that are stock options, stock appreciation rights, or similar option-like awards will only be granted to an executive officer during a trading window under our company's insider trading policy and on a date that is two business days after our company files a Form 10-K, Form 10-Q, or Form 8-K that includes material nonpublic information (including, without limitation, earnings information). We did not grant any stock options, stock appreciation rights, or similar option-like awards in fiscal 2024.

Tax and Accounting Considerations

Deductibility of Executive Compensation

Section 162(m) of the Internal Revenue Code generally imposes limitations on the deductibility for corporate federal income tax purposes of remuneration in excess of \$1 million paid to certain executive officers and other individuals. As a result, we expect that compensation awarded to our U.S.-based named executive officers will not be deductible to the extent it exceeds the \$1 million threshold.

In designing our executive compensation program and determining the compensation of our executive officers, including our named executive officers, the Compensation Committee considers a variety of factors, including the potential impact of the deduction limit under Section 162(m) of the Internal Revenue Code. However, the Compensation Committee will not necessarily limit executive compensation to that which is or may be deductible under Section 162(m) of the Internal Revenue Code. The Compensation Committee will consider various alternatives to preserving the deductibility of compensation payments and benefits to the extent consistent with its compensation goals. The Compensation Committee believes that our stockholders' interests are best served if its discretion and flexibility in awarding compensation is not restricted, even though some compensation awards may result in non-deductible compensation expense.

Taxation of "Parachute" Payments

Sections 280G and 4999 of the Internal Revenue Code provide that executive officers and directors who hold significant equity interests and certain other service providers may be subject to significant additional taxes if they receive payments or benefits in connection with a change in control of the company that exceeds certain prescribed limits, and that the company (or a successor) may forfeit a deduction on the amounts subject to this additional tax. We have not agreed to provide any executive officer, including any named executive officers, with a "gross-up" or other reimbursement payment for any tax liability that the executive officer might owe as a result of the application of Sections 280G or 4999 of the Internal Revenue Code.

Section 409A of the Internal Revenue Code

Section 409A of the Internal Revenue Code imposes additional significant taxes in the event that an executive officer, director, or service provider receives "deferred compensation" that does not satisfy the requirements of Section 409A of the Internal Revenue Code. Section 409A of the Internal Revenue Code applies to our Deferred Compensation Plan and may apply to certain severance arrangements, bonus arrangements, and equity awards. We structure all our severance arrangements, bonus arrangements, and equity awards in a manner to either avoid the application of Section 409A or, to the extent doing so is not possible, to comply with the applicable requirements of Section 409A.

Accounting for Stock-Based Compensation

We follow Financial Accounting Standards Board Accounting Standards Codification Topic 718 Compensation—Stock Compensation ("ASC 718") for our stock-based compensation awards. ASC 718 requires us to measure the compensation expense for all share-based payment awards made to our employees and non-employee members of our Board, including stock options and restricted stock unit awards, based on the grant date "fair value" of these awards. This calculation is performed for accounting purposes and reported in the executive compensation tables required by the federal securities laws, even though the recipient of the awards may never realize any value from their awards.

Compensation Risk Assessment

We believe that our executive compensation program does not encourage excessive or unnecessary risk taking. As described more fully above, we structure our pay to consist of both fixed and variable compensation. We believe this structure motivates our executives to produce superior short- and long-term results that are in the best interests of our company and stockholders in order to attain our ultimate objective of increasing stockholder value, and we have established, and our Compensation Committee endorses, several controls to address and mitigate compensation related risk. As a result, we do not believe that our compensation programs are reasonably likely to have a material adverse effect on us.

REPORT OF THE COMPENSATION COMMITTEE

The Compensation Committee has reviewed and discussed the Compensation Discussion and Analysis section of this Proxy Statement with management. Based on the review and discussions, the Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis section be included in this Proxy Statement, which is incorporated by reference in our annual report on Form 10-K for the fiscal year ended March 31, 2024.

THE COMPENSATION COMMITTEE OF THE BOARD
OF DIRECTORS OF DYNATRACE, INC.

Michael Capone, Chair
Amol Kulkarni
Stephen Lifshatz

The information contained in this report shall not be deemed to be (1) "soliciting material"; (2) "filed" with the SEC; (3) subject to Regulations 14A or 14C of the Exchange Act; or (4) subject to the liabilities of Section 18 of the Exchange Act. This report shall not be deemed incorporated by reference into any of our other filings under the Exchange Act or the Securities Act, except to the extent that we specifically incorporate it by reference into such filing.

EXECUTIVE COMPENSATION

Summary Compensation Table

The following table presents the compensation awarded to, earned by and paid during the fiscal years ended March 31, 2024, 2023, and 2022 for each of our named executive officers.

Name and Principal Position	Year	Salary (\$) ⁽¹⁾	Bonus (\$) ⁽²⁾	Stock Awards (\$) ⁽³⁾	Non-Equity Incentive Plan Compensation (\$) ⁽⁴⁾	All Other Compensation (\$) ⁽⁷⁾	Total (\$)
Rick McConnell Chief Executive Officer	2024	655,000	-	15,896,813	696,265	31,556	17,279,634
	2023	630,000	-	13,234,082	670,572	28,509	14,563,163
	2022	184,848	250,000	20,310,016	220,408	5,424	20,970,696
Jim Benson EVP, Chief Financial Officer and Treasurer	2024	490,000	-	5,393,626	390,653	13,637	6,287,916
	2023	179,924	-	11,161,151	143,634	6,805	11,491,514
Dan Zugelder EVP, Chief Revenue Officer	2024	352,292	250,000	13,348,691	374,486	2,190	14,327,659
Bernd Greifeneder ⁽⁵⁾ EVP, Chief Technology Officer	2024	429,512	-	4,825,814	319,600	17,433	5,592,359
	2023	408,584	-	4,411,906	260,938	-	5,081,428
	2022	373,511	1,175	4,154,520	271,156	-	4,800,362
Matthias Dollentz-Scharer ^{(5) (6)} EVP, Chief Customer Officer	2024	404,221	-	2,838,739	257,812	24,681	3,525,453
	2023	345,875	-	2,090,182	220,889	9,701	2,666,647

- (1) Reflects base salaries earned for the applicable fiscal year. Rick McConnell's base salary for fiscal 2022 reflects the amount that he earned from his start date at our company through the end of that fiscal year. Jim Benson's base salary for fiscal 2023 reflects the amount that he earned from his start date at our company through the end of that fiscal year. Dan Zugelder's base salary for fiscal 2024 reflects the amount that he earned from his start date at our company through the end of that fiscal year. As disclosed elsewhere in this Proxy Statement, Dan Zugelder's annualized base salary during fiscal 2024 was \$475,000.
- (2) Reflects a cash sign-on bonus paid to Rick McConnell in fiscal 2022 and Dan Zugelder in fiscal 2024 in connection with joining the company and a patent program bonus paid to Bernd Greifeneder in fiscal 2022.
- (3) Amounts reported in this column do not reflect stock award compensation actually received by each named executive officer. The amounts reported in this column reflect the aggregate grant date fair value of time-based RSUs and PSUs granted to our named executive officers during the fiscal years ended March 31, 2024, 2023, and 2022, computed in accordance with FASB ASC Topic 718. These aggregate grant date fair values do not take into account any estimated forfeitures related to service-vesting conditions. The assumptions used in calculating the grant date fair value of the restricted stock units reported in this column are set forth in note 14 to our audited consolidated financial statements included in our annual report on Form 10-K for the fiscal year ended March 31, 2024, which was filed with the SEC on May 23, 2024. The amounts reported in this column reflect the accounting cost for these stock awards and may not correspond to the actual economic value that will be received by the named executive officers upon vesting of the awards. In the case of PSUs granted during fiscal 2024, the aggregate grant date fair value is reported at the probable outcome, which is assumed to be the target level of performance. The aggregate grant date fair value of PSUs granted during fiscal 2024, assuming maximum achievement (200%), was \$15,896,813 for Rick McConnell, \$5,393,626 for Jim Benson, \$13,348,691 for Dan Zugelder, \$4,825,814 for Bernd Greifeneder, and \$2,838,739 for Matthias Dollentz-Scharer. The aggregate grant date fair value of PSUs granted during fiscal 2023, assuming maximum achievement (150%), was \$9,925,561 for Rick McConnell, \$3,308,930 for Bernd Greifeneder, and \$1,567,637 for Matthias Dollentz-Scharer. The aggregate grant date fair value of PSUs granted during fiscal 2022, assuming maximum achievement (150%), was \$15,232,512 for Rick McConnell and \$4,155,687 for Bernd Greifeneder.
- (4) The amounts reported in this column represent bonuses paid under our annual STI plan based on company performance for the applicable fiscal year. The amounts reported for Rick McConnell for fiscal 2022, Jim Benson for fiscal 2023, and Dan Zugelder for fiscal 2024 are pro-rated to reflect their respective partial first fiscal year of employment at our company.
- (5) Bernd Greifeneder and Matthias Dollentz-Scharer are paid their base salaries and annual STI bonuses in Euros. The applicable U.S. dollar amounts in this table for them for fiscal 2024 and fiscal 2023 are based on an exchange rate of 1 EUR:USD 1.0811 and 1 EUR:USD 1.0839, respectively. For Bernd Greifeneder, the U.S. dollar amounts are also based on an exchange rate of 1 EUR:USD 1.1067 for fiscal 2022.
- (6) Matthias Dollentz-Scharer was not a named executive officer in fiscal 2022.

(7) The following table sets forth amounts included in the "All Other Compensation" column for our named executive officers for fiscal 2024.

Name	Insurance Premium Contributions ^(a)	401(k) Plan - Company Matching Contributions	Telecommunications	All Other Amounts ^(b)	Total
Rick McConnell	\$3,793	\$10,085	\$1,500	\$16,178	\$31,556
Jim Benson	\$2,737	\$9,400	\$1,500	-	\$13,637
Dan Zugelder	-	\$613	\$1,577	-	\$2,190
Bernd Greifeneder	-	-	-	\$17,433	\$17,433
Matthias Dollentz-Scharer	-	-	-	\$24,681	\$24,681

(a) Reflects disability insurance premiums.

(b) For Rick McConnell, the amount reported reflects expenses of \$9,068 related to Rick and his spouse attending the company's annual President's Club (our sales recognition event) and a related tax gross-up of \$7,110. For Matthias Dollentz-Scharer, the amount reported reflects \$12,366 related to Matthias and his spouse attending the company's annual President's Club event, a company contribution of \$12,126 in connection with his participation in an Austrian defined contribution retirement plan, and a local benefit in kind of \$189 for parking. For Bernd Greifeneder, the amount reported reflects \$17,244 of expenses related to Bernd and his spouse attending the company's annual President's Club event, and a local benefit in kind of \$189 for parking.

Grants of Plan-Based Awards for Fiscal 2024

The following table shows information regarding grants of plan-based awards during the fiscal year ended March 31, 2024 to the company's named executive officers.

Name	Grant Date	Estimated Future Payouts Under Non-Equity Incentive Plan Awards			Estimated Future Payouts Under Equity Incentive Plan Awards			All other Stock Awards: Number of Shares or Units (#)	All other Option Awards: Number of Securities Underlying Options (#)	Exercise or Base Price of Option Awards (\$/Sh)	Grant Date Fair Value of Stock and Option Awards (\$)
		Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)				
Rick McConnell	-	163,750	655,000	982,500	-	-	-	-	-	-	-
	6/5/23	-	-	-	-	150,538	301,076	-	-	-	7,948,406
	6/5/23	-	-	-	-	-	-	150,538	-	-	7,948,406
Jim Benson	-	91,875	367,500	551,250	-	-	-	-	-	-	-
	6/5/23	-	-	-	-	51,076	102,152	-	-	-	2,696,813
	6/5/23	-	-	-	-	-	-	51,076	-	-	2,696,813
Dan Zugelder⁽¹⁾	-	88,073	352,292	528,438	-	-	-	-	-	-	-
	7/15/23	-	-	-	-	122,196	244,392	-	-	-	6,674,346
	7/15/23	-	-	-	-	-	-	122,196	-	-	6,674,346
Bernd Greifeneder⁽²⁾	-	75,165	300,659	450,988	-	-	-	-	-	-	-
	6/5/23	-	-	-	-	45,699	91,398	-	-	-	2,412,907
	6/5/23	-	-	-	-	-	-	45,699	-	-	2,412,907
Matthias Dollentz-Scharer⁽²⁾	-	60,633	242,533	363,799	-	-	-	-	-	-	-
	6/5/23	-	-	-	-	26,882	53,764	-	-	-	1,419,370
	6/5/23	-	-	-	-	-	-	26,882	-	-	1,419,370

(1) Dan Zugelder's target non-equity incentive award is reflected as pro-rated based on his start date of July 5, 2023. Dan's equity incentive plan awards reflect PSUs and RSUs granted to him following his start date, as discussed elsewhere in this Proxy Statement. 32,771 of his sign-on RSUs vested in December 2023 and an additional 6,388 sign-on RSUs vested in March 2024 in accordance with his employment agreement.

(2) Bernd Greifeneder and Matthias Dollentz-Scharer are paid their annual STI bonuses in Euros. The applicable U.S. dollar amounts in this table for their non-equity incentive plan awards are based on an exchange rate of 1 EUR:USD 1.0811.

Outstanding Equity Awards at 2024 Fiscal Year End Table

The following table presents information regarding all outstanding equity-based awards held by each of our named executive officers on March 31, 2024.

Name	Grant Date	Option Awards ⁽¹⁾				Stock Awards			
		Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise Price (\$)	Option Expiration Date	Number of Shares or Units of Stock That Have Not Vested ⁽²⁾	Market Value of Shares or Units of Stock That Have Not Vested ⁽³⁾	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#)	Equity Incentive Plan Awards: Market or Payout Value Of Unearned Shares, Units or Other Rights That Have Not Vested (\$)
Rick McConnell	12/13/2021	-	-	-	-	36,925 ⁽⁴⁾	1,714,797	-	-
	6/5/2022	-	-	-	-	139,583	6,482,235	-	-
	6/5/2023	-	-	-	-	355,269	16,498,692	-	-
Jim Benson	12/15/2022	-	-	-	-	195,050 ⁽⁵⁾	9,058,122	-	-
	6/5/2023	-	-	-	-	120,539	5,597,831	-	-
Dan Zugelder	7/15/2023	-	-	-	-	249,223 ⁽⁶⁾	11,573,916	-	-
Bernd Greifeneder	7/31/2019	243,000	-	\$16.00	7/31/2029	-	-	-	-
	5/15/2020	106,400	6,650	\$33.03	5/15/2030	2,525	117,261	-	-
	5/15/2021	-	-	-	-	20,473	950,766	-	-
	6/5/2022	-	-	-	-	46,532	2,160,946	-	-
	6/5/2023	-	-	-	-	107,849	5,008,508	-	-
Matthias Dollentz-Scharer	7/31/2019	6,937	-	\$16.00	7/31/2029	-	-	-	-
	5/15/2020	39,050	3,550	\$33.03	5/15/2030	1,350	62,694	-	-
	5/15/2021	-	-	-	-	8,560	397,526	-	-
	6/5/2022	-	-	-	-	18,612	864,341	-	-
	8/15/2022	-	-	-	-	3,939 ⁽⁷⁾	182,927	-	-
	6/5/2023	-	-	-	-	63,441	2,946,200	-	-

(1) Stock options granted on July 31, 2019 and May 15, 2020 become vested and exercisable as follows: 25% of each award vested on the first anniversary of the grant date, with the remainder vesting in 12 equal quarterly installments thereafter.

(2) RSUs and PSUs granted as part of annual awards on May 15, 2020 in fiscal 2021 and May 15, 2021 in fiscal 2022 vest over four years, with 25% vesting on the first anniversary of the grant date and the remainder vesting in 12 equal quarterly installments thereafter.

RSUs and PSUs granted as part of annual awards on June 5, 2022 in fiscal 2023 and on June 5, 2023 in fiscal 2024 vest over three years, with 33% vesting on the first anniversary of the grant date and the remainder vesting in eight equal quarterly installments thereafter. For PSUs granted as part of annual awards on June 5, 2023, this column reflects annual PSUs that were earned as of March 31, 2024, based on the achievement of pre-defined ARR and NGOI goals, which were attained at 136.0% of target.

(3) Based on the NYSE closing price on March 31, 2024 of \$46.44 per share.

(4) Represents the remaining unvested portion of Rick McConnell's sign-on award of RSUs that he received when he joined our company in December 2021. These units vest in equal quarterly installments through November 15, 2025.

(5) Represents the remaining unvested portion of Jim Benson's sign-on award of RSUs that he received after he joined our company in November 2022. These units vest in equal quarterly installments through December 15, 2026.

(6) Represents the remaining unvested portion of Dan Zugelder's sign-on equity award that he received after he joined our company in July 2023. These units include 83,037 RSUs that vest in equal quarterly installments through June 5, 2027 and 166,186 PSUs (based on the same fiscal 2024 financial performance metrics applicable to annual awards granted on June 5, 2023 to our other named executive officers), 33% of which vested on June 5, 2024, with the remainder vesting in equal quarterly installments thereafter through June 5, 2026.

(7) Represents the remaining unvested portion of Matthias Dollentz-Scharer's promotion-related award of RSUs and PSUs that he received in August 2022. These units vest in equal quarterly installments through August 15, 2025.

As discussed in the "Compensation Discussion and Analysis" section of this Proxy Statement, one-time ARR PSUs granted to Rick McConnell, Bernd Greifeneder, and Matthias Dollentz-Scharer which were based on fiscal year 2024 ARR performance did not vest and are not reflected in the table above.

Option Exercises and Stock Vested in Fiscal 2024

The following table sets forth, for each of the named executive officers, information with respect to the exercise of stock options and the vesting of restricted stock unit awards during the year ended March 31, 2024.

Name	Option awards		Stock awards	
	Number of shares acquired on exercise (#)	Value realized on exercise (\$) ⁽¹⁾	Number of shares acquired on vesting (#)	Value realized on vesting (\$) ⁽²⁾
Rick McConnell	-	-	337,192	17,398,054
Jim Benson	-	-	88,660	4,682,844
Dan Zugelder	-	-	39,159	2,086,158
Bernd Greifeneder	-	-	104,977	5,371,329
Matthias Dollentz-Scharer	48,560	1,712,292	48,040	2,442,326

- (1) Amounts disclosed in this column were calculated based on the difference between the fair market value of our common stock on the date of exercise and the exercise price of the options.
- (2) Amounts disclosed in this column were calculated based on the fair market value of our common stock on the date upon which the restricted stock unit awards vested or, if the vesting date is not a trading day, based upon the closing price on the last trading day immediately preceding the vesting date.

Non-Qualified Deferred Compensation Plan

Effective January 1, 2024, we offer a non-qualified Deferred Compensation Plan which provides eligible U.S. employees with the opportunity to defer up to 75% of their eligible base salary, up to 100% of their eligible fiscal year bonus (beginning with bonuses for our fiscal 2025), and up to 100% of eligible commissions in excess of the limits imposed on the 401(k) plan by the Internal Revenue Code. Account balances under the Deferred Compensation Plan are credited with income, gains, and losses based on the performance of investment funds selected by the participant from a list of funds designated by our company. We do not make matching contributions under the Deferred Compensation Plan, but are permitted to make discretionary contributions. However, we did not make any contributions to the Deferred Compensation Plan in our fiscal 2024.

The following table sets forth information with respect to deferrals made by Jim Benson, who was the only named executive officer participating in the Deferred Compensation Plan during fiscal 2024.

Name	Executive contributions in last fiscal year (\$) ⁽¹⁾	Registrant contributions in last fiscal year (\$)	Aggregate earnings in last fiscal year (\$) ⁽²⁾	Aggregate withdrawals/contributions (\$)	Aggregate balance at last fiscal year end ⁽³⁾
Jim Benson	51,042	-	1,785	-	52,827

- (1) Amounts disclosed in this column are reflected in the "Salary" column of the Summary Compensation Table.
- (2) None of the earnings set forth in this column are considered above-market or preferential as determined under SEC rules, and, therefore, none of such amounts are reflected in the Summary Compensation Table.
- (3) The balance shown represents compensation already reported in the Summary Compensation Table in this Proxy Statement, except for any earnings that were not above-market or preferential as determined under SEC rules.

Potential Payments Upon Termination or Change in Control

Employment Agreements with Named Executive Officers

We have entered into employment agreements with each of our named executive officers. Each of these agreements provides for “at will” employment (subject to any applicable notice periods) and sets forth terms and condition of employment, including base salary, target annual bonus opportunity and standard employee benefit plan participation.

In addition, each of our named executive officers has entered into an agreement with us which contains protections of confidential information, requires the assignment of inventions, and contains other restrictive covenants.

Rick McConnell

Rick McConnell is party to an employment agreement with us that was amended and restated in March 2023 and superseded his initial employment agreement entered into in December 2021 when he joined our company. This agreement has no specific term and constitutes at-will employment. Under the amended and restated agreement, we agreed to pay Rick an initial base salary of \$630,000 per year, which will be reviewed annually and is subject to change from time to time by our Compensation Committee in its discretion. Rick is eligible to receive annual incentive compensation with a target of 100% of his base salary, subject to the terms of applicable incentive compensation plans. Rick is also entitled to participate in all employee benefit plans and vacation policies in effect for our U.S. employees.

As part of Rick’s original December 2021 employment agreement, we provided him with a one-time cash sign-on bonus equal to \$250,000, which was previously subject to repayment in the event of certain types of termination prior to March 31, 2023. Pursuant to the original employment agreement, we granted Rick 168,800 RSUs in December 2021, 50% of which vested in two equal installments on November 15, 2022 and November 15, 2023, and the remaining 50% of which vest over four years, in each case subject to Rick’s continued service with the company. In December 2021, we also granted Rick 168,800 ARR PSUs, 50% of which were earned upon achievement of certain fiscal year performance metrics in 2023 and 50% of which had vesting based upon achievement of certain fiscal year performance metrics in 2024, subject to Rick’s continued service with the company. As discussed in the Compensation Discussion and Analysis section, Rick’s ARR PSUs based on fiscal 2024 ARR performance metrics did not vest.

Jim Benson

Jim Benson is party to an employment agreement with us that became effective in November 2022 when he joined our company. This employment agreement has no specific term and constitutes at-will employment. Under the agreement, we agreed to pay Jim an initial base salary of \$475,000, which will be reviewed annually and is subject to change from time to time by our Compensation Committee in its discretion. Under the agreement, Jim is eligible to receive annual incentive compensation with a target of 75% of his base salary, subject to the terms of applicable incentive compensation plans. Notwithstanding the foregoing, for fiscal 2023 only, Jim was guaranteed annual incentive compensation at target attainment (as opposed to 75% of his base salary). Pursuant to Jim’s employment agreement, we granted him time-based RSUs with a grant date value of \$10.5 million, 25% of which vested in December 2023 upon the first anniversary of the grant date, with the remainder vesting in equal quarterly installments thereafter over the next three years, subject to Jim’s continued employment with our company. Jim is also entitled to participate in all employee benefit plans and vacation policies in effect for our U.S. employees.

Dan Zugelder

In designing the compensation package for our new Chief Revenue Officer, the Compensation Committee (advised by its independent compensation consultant, Compensia) sought to deliver a competitive level of compensation that aligned with our corporate objectives. The Compensation Committee, with input from Compensia, received market data among companies in our compensation peer group as well as new hire equity compensation among recently hired Chief Revenue Officers of comparable public companies. In addition to market data, the Compensation Committee considered the competitive market for talent, experienced Chief Revenue Officers and the relevance of Dan’s background, which includes over 30 years working in the technology industry and a proven track record of executive management, sales leadership at significant scale, and global customer engagement.

Dan Zugelder is party to an employment agreement with us that became effective in July 2023 when he joined our company. This employment agreement has no specific term and constitutes at-will employment. Under the agreement, we agreed to pay Dan an initial base salary of \$475,000, which will be reviewed annually and is subject to change from time to time by our Compensation Committee in its discretion. Under the agreement, Dan is eligible to receive annual incentive compensation with a target of not less than 100% of his base salary, subject to the terms of applicable incentive compensation plans. Dan’s fiscal 2024 short-term incentive award was pro-rated based on the number of days that he was employed by our company in fiscal 2024. Pursuant to Dan’s

employment agreement, in July 2023, we granted him (i) 102,200 time-based RSUs, 12.5% of which vested in December 2023, with the remainder vesting in equal quarterly installments thereafter over the next three and a half years, subject to Dan's continued employment with our company; and (ii) 19,996 time-based RSUs that vested in December 2023. As part of his employment agreement, in July 2023, we also granted Dan 122,196 PSUs (based on the same fiscal 2024 financial performance metrics applicable to awards granted to our other named executive officers), 33% of which vested in June 2024, with the remainder vesting in equal quarterly installments thereafter over the next two years, subject to Dan's continued employment with our company. The grant date value of Dan's July 2023 equity awards was \$13.35 million. We also paid Dan a one-time cash sign-on bonus of \$250,000, which was subject to repayment if he was terminated for cause or voluntarily resigned other than for good reason within one year of his start date. Dan is also entitled to participate in all employee benefit plans and vacation policies in effect for our U.S. employees.

Bernd Greifeneder

Bernd Greifeneder is party to an employment agreement with us that became effective in August 2019. This employment agreement has no specific term. Bernd's annual base salary as of March 31, 2024 was EUR 397,292, which will be reviewed annually and is subject to change from time to time by our Compensation Committee in its discretion. Bernd is also eligible to receive an annual bonus based upon the achievement of business metrics established by our Compensation Committee under and subject to the terms of our annual short-term incentive plan. Bernd's target annual bonus for fiscal 2024 was 70% of his base salary and is subject to review and change from time to time by our Compensation Committee or Board in its discretion. Bernd is also entitled to participate in all employee benefit plans and vacation policies in effect for our Austrian employees.

Matthias Dollentz-Scharer

In July 2022, Matthias Dollentz-Scharer was promoted to Senior Vice President, Chief Customer Officer when we combined our Services and Business Insights teams. Matthias was previously our Senior Vice President, Business Operations. As part of his substantially increased scope in role, Matthias became an executive officer of our company in connection with his promotion.

Matthias Dollentz-Scharer is party to an employment agreement with us that became effective in September 2019. This employment agreement has no specific term. Matthias' annual base salary was EUR 373,898 as of March 31, 2024. Matthias' annual base salary is to be reviewed annually and is subject to change from time to time by our Compensation Committee in its discretion. Matthias is also eligible to receive an annual bonus based upon the achievement of business metrics established by our Compensation Committee under and subject to the terms of our annual short-term incentive plan. Matthias' target annual bonus for fiscal 2024 was 60% of his base salary and is subject to review and change from time to time by our Compensation Committee or Board in its discretion. Matthias is also entitled to participate in all employee benefit plans and vacation policies in effect for our Austrian employees. In addition, the company makes contributions on behalf of Matthias to an Austrian defined contribution retirement plan.

Severance and Potential Payments Upon a Change in Control

Pursuant to the employment agreements with our named executive officers, if a named executive officer's employment is terminated by us without cause, or good cause as defined in the employment agreements, or by the named executive officer for good reason (for Bernd Greifeneder and Matthias Dollentz-Scharer, good cause), as defined in the employment agreements, or in connection with a change in control (a "Sale Event," as defined in our 2019 Equity Incentive Plan) and subject to the execution and effectiveness of a separation agreement, including a general release of claims in our favor, the named executive officers will be entitled to receive the benefits described below.

Rick McConnell

Pursuant to Rick McConnell's amended and restated employment agreement, if his employment is terminated without cause, as such term is defined in his employment agreement, or if Rick McConnell terminates his employment for good reason, as such term is defined in the employment agreement, and if he executes a separation and release agreement, we will be obligated to (i) pay him a cash severance payment equal to the sum of 12 months of his then-current base salary, the amount of any bonus earned in respect of the prior fiscal year that would have been paid if his employment had not been terminated and 100% of his target bonus for the then-current year, with payments made ratably over a 12 month period, and (ii) subject to Rick's copayment of premium amounts, if he elects healthcare continuation coverage under COBRA, pay up to 12-monthly payments equal to the monthly employer contribution that the company would have made to provide health insurance to him if he had remained employed by the company.

If Rick McConnell's employment is terminated without cause or he terminates his employment for good reason either three months before or during the 12-month period after a change in control, and if he executes a separation and release agreement, then in lieu of the payments and benefits set forth above, he would be entitled to (i) a lump-sum cash severance payment equal to the sum of 24 months of his then-current base salary and the amount of any bonus earned in respect of the prior fiscal year that would have been paid if his employment had not been terminated, (ii) acceleration of all unvested equity awards, as of the later of (A) the date of termination or (B) the effective date of a separation and release agreement, and (iii) subject to Rick's copayment of premium amounts, if he elects healthcare continuation coverage under COBRA, the company will pay up to 18 monthly payments equal to the monthly employer contribution that the company would have made to provide health insurance to him if he had remained employed by the company.

Jim Benson

Pursuant to Jim Benson's employment agreement, if his employment is terminated without cause, as such term is defined in his employment agreement, or if Jim Benson terminates his employment for good reason, as such term is defined in the employment agreement, and if he executes a separation and release agreement, we will be obligated to (i) pay him a cash severance payment equal to the sum of 12 months of his then-current base salary and the amount of any bonus earned in respect of the prior fiscal year that would have been paid if his employment had not been terminated, with payments ratably over a 12 month period, and (ii) subject to Jim's copayment of premium amounts, if he elects healthcare continuation coverage under COBRA, pay up to 12 monthly payments equal to the monthly employer contribution that the company would have made to provide health insurance to him if he had remained employed by the company.

If Jim Benson's employment is terminated without cause or he terminates his employment for good reason either three months before or during the 12-month period after a change in control, and if he executes a separation and release agreement, then in lieu of the payments and benefits set forth above, he would be entitled to (i) a lump-sum cash severance payment equal to the sum of 18 months of his then-current base salary (or his base salary in effect immediately prior to the change in control, if higher) and the amount of any bonus earned in respect of the prior fiscal year that would have been paid if his employment had not been terminated, (ii) acceleration of all unvested equity awards, as of the later of (A) the date of termination or (B) the effective date of a separation and release agreement, and (iii) subject to Jim's copayment of premium amounts, if he elects healthcare continuation coverage under COBRA, the company will pay up to 18 monthly payments equal to the monthly employer contribution that the company would have made to provide health insurance to him if he had remained employed by the company.

Dan Zugelder

Pursuant to Dan Zugelder's employment agreement, if his employment is terminated without cause, as such term is defined in his employment agreement, or if Dan Zugelder terminates his employment for good reason, as such term is defined in the employment agreement, and if he executes a separation and release agreement, we will be obligated to (i) pay him a cash severance payment equal to the sum of 12 months of his then-current base salary and the amount of any bonus earned in respect of the prior fiscal year that would have been paid if his employment had not been terminated, with payments ratably over a 12 month period, and (ii) subject to Dan's copayment of premium amounts, if he elects healthcare continuation coverage under COBRA, pay up to 12 monthly payments equal to the monthly employer contribution that the company would have made to provide health insurance to him if he had remained employed by the company.

If Dan Zugelder's employment is terminated without cause or he terminates his employment for good reason either three months before or during the 12-month period after a change in control, and if he executes a separation and release agreement, then in lieu of the payments and benefits set forth above, he would be entitled to (i) a lump-sum cash severance payment equal to the sum of 18 months of his then-current base salary (or his base salary in effect immediately prior to the change in control, if higher) and the amount of any bonus earned in respect of the prior fiscal year that would have been paid if his employment had not been terminated, (ii) acceleration of all unvested equity awards, as of the later of (A) the date of termination or (B) the effective date of a separation and release agreement, and (iii) subject to Dan's copayment of premium amounts, if he elects healthcare continuation coverage under COBRA, the company will pay up to 18 monthly payments equal to the monthly employer contribution that the company would have made to provide health insurance to him if he had remained employed by the company.

Bernd Greifeneder

Pursuant to Bernd Greifeneder's employment agreement, if his employment is terminated by either party, the terminating party must give the other at least six months' prior notice, which may be waived in the other's party's discretion in accordance with Austrian law. In the event that Bernd Greifeneder's employment is terminated by us without cause, as such term is defined in his employment agreement, or if he terminates his employment for cause, as such term is defined in his employment agreement, and if he executes a separation and release agreement, we will be obligated to (i) pay him a cash severance payment equal to the sum of six months of his then-current base salary, plus (ii) the amount of any accrued statutory claims.

If Bernd Greifeneder's employment with us is terminated by us without cause or by him for cause either three months before or during the 12-month period after a change in control, and if he executes a separation and release agreement, he would be entitled to (i) a lump-sum cash severance payment equal to 12 months of his then-current base salary, (ii) acceleration of all unvested equity awards effective upon the earlier of (A) the date that employment is effectively terminated or (B) the day that he goes on garden leave in lieu of notice, and (iii) the amount of any accrued statutory claims.

Matthias Dollentz-Scharer

Pursuant to Matthias Dollentz-Scharer's employment agreement, if his employment is terminated by either party, the terminating party must give the other at least three months' prior notice, which may be waived in the other's party's discretion in accordance with Austrian law. In the event that Matthias Dollentz-Scharer's employment is terminated by us without cause, as such term is defined in his employment agreement, or if he terminates his employment for cause, as such term is defined in his employment agreement, and if he executes a separation and release agreement, we will be obligated to (i) pay him a cash severance payment equal to the sum of nine months of his then-current base salary, plus (ii) the amount of any accrued statutory claims.

If Matthias Dollentz-Scharer's employment with us is terminated by us without cause or by him for cause either three months before or during the 12-month period after a change in control, and if he executes a separation and release agreement, he would be entitled to (i) a lump-sum cash severance payment equal to 15 months of his then-current base salary, (ii) acceleration of all unvested equity awards effective upon the earlier of (A) the date that employment is effectively terminated or (B) the day that he goes on garden leave in lieu of notice, and (iii) the amount of any accrued statutory claims.

Estimated Payment and Benefits Upon Termination or Change in Control

The amount of compensation and benefits payable to each named executive officer who was employed on March 31, 2024 under our current employment agreements in various termination and change in control situations has been estimated in the table below.

Bernd Greifeneder and Matthias Dollentz-Scharer are paid their base salaries in Euros. The applicable U.S. dollar amounts in the table below for their cash severance payments are based on an exchange rate of 1 EUR:USD 1.0811.

The value of the equity vesting acceleration was calculated for the table below based on the assumption that the change in control and the named executive officer's employment termination occurred on March 31, 2024. The per share closing price of the company's stock on the NYSE on March 28, 2024 (which was the last trading day of the month) was \$46.44, which was used as the value of the company's stock in the Change in Control. The value of the option vesting acceleration was calculated by multiplying the number of unvested option shares subject to vesting acceleration as of March 31, 2024, by the difference between the per share closing price of the company's stock as of March 31, 2024, and the per share exercise price for such unvested option shares. The value of PSU and RSU vesting acceleration was calculated by multiplying the number of unvested PSUs and RSUs subject to vesting acceleration as of March 31, 2024 by the per share closing price of the company's stock as of March 31, 2024.

Fiscal 2025 short-term incentive awards provide for a pro-rated payment at target in the event of termination of employment due to death or disability. Fiscal 2025 RSUs provide that in the event of termination of employment due to death or disability, all unvested equity awards that are subject solely to time-based vesting (which include time-based RSUs and stock options) will vest with respect to a number of such unvested equity awards that would have vested during the 12-month period following the date of termination (unless otherwise provided in an applicable agreement). For financial PSUs granted in fiscal 2025, in the event of termination due to death or disability, the number of earned financial PSUs that will vest during the 12-month period following the date of termination will depend on whether such date occurs prior to or after the applicable certification date of performance for the financial PSUs (unless otherwise provided in an applicable agreement). For rTSR PSUs granted in fiscal 2025, in the event of termination of employment due to death or disability, the award will remain outstanding and eligible to vest as of the next vesting date based on actual performance with respect to the performance period applicable to such vesting date. This termination treatment has been reflected in the table below for short-term incentive awards and equity awards as if such treatment was effective on March 31, 2024.

A qualifying “double trigger” termination refers to involuntary termination by the company without cause or termination by the named executive officer for good reason within three months prior to, or 12 months following, a Change in Control. Also, if our outstanding equity awards are not assumed, continued or substituted by the acquirer in a Change in Control transaction, the acceleration of vesting described below would be effective as of the closing of the Change in Control transaction.

Name	Involuntary termination for Cause or voluntary resignation not in connection with a Change in Control	Involuntary termination without Cause or for Good Reason not in connection with a Change in Control	Death or Disability	Change in Control Alone	Qualifying “double trigger” involuntary termination without Cause or voluntary resignation for Good Reason within 3 months prior or 12 months following a Change in Control
Rick McConnell					
Cash severance payment	—	\$1,310,000	—	—	\$1,310,000
Short-term incentive bonus	—	—	\$655,000	—	\$655,000
Equity award acceleration	—	—	\$17,967,357	—	\$24,695,723
Healthcare and benefits	—	\$27,596	—	—	\$41,394
Total	—	\$1,337,596	\$18,622,357	—	\$26,702,117
Jim Benson					
Cash severance payment	—	\$490,000	—	—	\$735,000
Short-term incentive bonus	—	—	\$367,500	—	\$367,500
Equity award acceleration	—	—	\$6,051,364	—	\$14,655,953
Healthcare and benefits	—	\$15,743	—	—	\$23,614
Total	—	\$505,743	\$6,418,864	—	\$15,782,067
Dan Zugelder					
Cash severance payment	—	\$475,000	—	—	\$712,500
Short-term incentive bonus	—	—	\$475,000	—	\$475,000
Equity award acceleration	—	—	\$4,485,036	—	\$11,573,916
Healthcare and benefits	—	\$27,596	—	—	\$41,394
Total	—	\$502,596	\$4,960,036	—	\$12,802,810
Bernd Greifeneder					
Cash severance payment	—	\$214,756	—	—	\$429,512
Short-term incentive bonus	—	—	\$300,659	—	—
Equity award acceleration	—	—	\$5,315,348	—	\$8,326,657
Healthcare and benefits	—	—	—	—	—
Total	—	\$214,756	\$5,616,007	—	\$8,756,169
Matthias Dollentz-Scharer					
Cash severance payment	—	\$303,166	—	—	\$505,276
Short-term incentive bonus	—	—	\$242,533	—	—
Equity award acceleration	—	—	\$2,712,426	—	\$4,501,294
Healthcare and benefits	—	—	—	—	—
Total	—	\$303,166	\$2,954,959	—	\$5,006,570

Pay Versus Performance

The Compensation Committee approves and administers our executive compensation program, which it designs to attract, incentivize, reward, and retain our executive officers. Our program aligns executive pay with shareholder interests and links pay to performance through a blend of short-term and long-term performance measures. In December 2021, our tenured Chief Executive Officer, John Van Sicken ("PEO 2") retired and transitioned to providing consulting services until May 2022. Upon his departure as CEO, Rick McConnell ("PEO 1") was appointed to fill the vacancy created by John Van Sicken's retirement. We provide compensation actually paid for both Chief Executive Officers during the covered years in the following tables.

As required by Item 402(v) of Regulation S-K, we are providing the following information about the relationship between the compensation actually paid to our named executive officers and certain aspects of our financial performance. For further information concerning our pay for performance philosophy and how executive compensation aligns with our performance, please refer to the "Compensation Discussion and Analysis" and "Executive Compensation" sections of this Proxy Statement.

Pay-Versus-Performance Table

Year	Summary Compensation Table Total for PEO 1 ⁽¹⁾	Compensation Actually Paid to PEO 1 ⁽²⁾	Summary Compensation Table Total for PEO 2 ⁽¹⁾	Compensation Actually Paid to PEO 2 ⁽²⁾	Average Summary Compensation Table Total for Non-PEO Named Executive Officers ⁽³⁾	Average Compensation Actually Paid to Non-PEO Named Executive Officers ⁽⁴⁾	Value of Initial Fixed \$100 Investment Based On:		Net Income ⁽⁷⁾ (in millions)	Company-Selected Measure: Revenue (in millions)
							Total Stockholder Return ⁽⁵⁾	Peer Group Total Stockholder Return ⁽⁶⁾		
(a)	(b1)	(c1)	(b2)	(c2)	(d)	(e)	(f)	(g)	(h)	(i)
2024	\$17,279,634	\$17,971,992	N/A	N/A	\$7,433,349	\$8,056,184	\$195	\$278	\$154.632	\$1,430.530
2023	\$14,563,163	\$13,144,670	N/A	N/A	\$5,281,405	\$413,716	\$177	\$191	\$107.959	\$1,158.530
2022	\$20,970,696	\$16,561,640	\$11,063,656	\$12,634,504	\$6,105,139	\$6,838,009	\$198	\$200	\$52.451	\$929.445
2021	N/A	N/A	\$8,448,615	\$25,394,875	\$3,648,473	\$11,377,538	\$202	\$166	\$75.714	\$703.509

(1) The dollar amounts reported in columns (b1) and (b2) represent the amount of total compensation reported for Rick McConnell ("PEO 1") and John Van Sicken ("PEO 2") (collectively, our "PEOs") for each corresponding covered fiscal year in the "Total" column of the Summary Compensation Table for each applicable fiscal year.

(2) The Compensation Actually Paid to our PEOs reflects the following adjustments required by applicable SEC rules from total compensation reported in the Summary Compensation Table:

PEO 1			2022	2023	2024
	Summary Compensation Table - Total Compensation	(a)	\$20,970,696	\$14,563,163	\$17,279,634
-	Grant Date Fair Value of Stock Awards and Option Awards Granted in Fiscal Year	(b)	\$20,310,016	\$13,234,082	\$15,896,813
+	Fair Value at Fiscal Year End of Outstanding and Unvested Stock Awards and Option Awards Granted in Fiscal Year	(c)	\$15,900,960	\$13,660,362	\$16,498,724
+	Change in Fair Value of Outstanding and Unvested Stock Awards and Option Awards Granted in Prior Fiscal Years	(d)	\$0	-\$1,291,320	-\$2,655,180
+	Fair Value at Vesting of Stock Awards and Option Awards Granted in Fiscal Year That Vested During Fiscal Year	(e)	\$0	\$0	\$0
+	Change in Fair Value as of Vesting Date of Stock Awards and Option Awards Granted in Prior Fiscal Years For Which Applicable Vesting Conditions Were Satisfied During Fiscal Year	(f)	\$0	-\$553,453	\$2,745,626
-	Fair Value as of Prior Fiscal Year End of Stock Awards and Option Awards Granted in Prior Fiscal Years That Failed to Meet Applicable Vesting Conditions During Fiscal Year	(g)	\$0	\$0	\$0
=	Compensation Actually Paid		\$16,561,640	\$13,144,670	\$17,971,992

PEO 2			2021	2022
	Summary Compensation Table - Total Compensation	(a)	\$8,448,615	\$11,063,656
-	Grant Date Fair Value of Stock Awards and Option Awards Granted in Fiscal Year	(b)	\$7,120,723	\$9,704,469
+	Fair Value at Fiscal Year End of Outstanding and Unvested Stock Awards and Option Awards Granted in Fiscal Year	(c)	\$11,890,776	\$9,777,960
+	Change in Fair Value of Outstanding and Unvested Stock Awards and Option Awards Granted in Prior Fiscal Years	(d)	\$8,827,594	-\$376,473
+	Fair Value at Vesting of Stock Awards and Option Awards Granted in Fiscal Year That Vested During Fiscal Year	(e)	\$0	\$0
+	Change in Fair Value as of Vesting Date of Stock Awards and Option Awards Granted in Prior Fiscal Years For Which Applicable Vesting Conditions Were Satisfied During Fiscal Year	(f)	\$3,348,613	\$1,873,829
-	Fair Value as of Prior Fiscal Year End of Stock Awards and Option Awards Granted in Prior Fiscal Years That Failed to Meet Applicable Vesting Conditions During Fiscal Year	(g)	\$0	\$0
=	Compensation Actually Paid		\$25,394,875	\$12,634,504

For purposes of the adjustments to determine "Compensation Actually Paid", we computed the fair value of equity awards in accordance with ASC 718 at the end of the relevant fiscal year, other than fair values of equity awards that vested within fiscal 2021, 2022, 2023 and 2024, as applicable, which are valued as of the applicable vesting date.

- (3) The dollar amounts reported in column (d) represent the average of the amounts of total compensation reported for our named executive officers (collectively, our "NEOs") as a group (excluding our PEOs) for each covered fiscal year in the "Total" column of the Summary Compensation Table for each applicable fiscal year. The names of each NEO included for purposes of calculating the average amounts of total compensation in each covered fiscal year are as follows:

Fiscal Year			
2024	2023	2022	2021
<ul style="list-style-type: none"> Jim Benson Dan Zugelder Bernd Greifeneder Matthias Dollentz-Scharer 	<ul style="list-style-type: none"> Jim Benson Steve Pace Bernd Greifeneder Matthias Dollentz-Scharer Kevin Burns 	<ul style="list-style-type: none"> Steve Pace Bernd Greifeneder Kevin Burns 	<ul style="list-style-type: none"> Steve Pace Bernd Greifeneder Kevin Burns

- (4) The Compensation Actually Paid to our NEOs (excluding PEOs) on average reflects the following adjustments required by applicable SEC rules from total compensation reported in the Summary Compensation Table:

NEO Average			2021	2022	2023	2024
	Summary Compensation Table - Total Compensation	(a)	\$3,648,473	\$6,105,139	\$5,281,405	\$7,433,349
-	Grant Date Fair Value of Stock Awards and Option Awards Granted in Fiscal Year	(b)	\$2,870,577	\$5,293,512	\$4,646,882	\$6,601,718
+	Fair Value at Fiscal Year End of Outstanding and Unvested Stock Awards and Option Awards Granted in Fiscal Year	(c)	\$4,793,003	\$5,341,140	\$2,295,706	\$5,770,907
+	Change in Fair Value of Outstanding and Unvested Stock Awards and Option Awards Granted in Prior Fiscal Years	(d)	\$4,209,747	-\$163,575	-\$249,155	\$216,797
+	Fair Value at Vesting of Stock Awards and Option Awards Granted in Fiscal Year That Vested During Fiscal Year	(e)	\$0	\$0	\$0	\$521,540
+	Change in Fair Value as of Vesting Date of Stock Awards and Option Awards Granted in Prior Fiscal Years For Which Applicable Vesting Conditions Were Satisfied During Fiscal Year	(f)	\$1,596,892	\$848,817	-\$746,053	\$715,309
-	Fair Value as of Prior Fiscal Year End of Stock Awards and Option Awards Granted in Prior Fiscal Years That Failed to Meet Applicable Vesting Conditions During Fiscal Year	(g)	\$0	\$0	\$1,521,305	\$0
=	Compensation Actually Paid		\$11,377,538	\$6,838,009	\$413,716	\$8,056,184

For purposes of the adjustments to determine “Compensation Actually Paid”, we computed the fair value of equity awards in accordance with ASC 718 at the end of the relevant fiscal year, other than fair values of equity awards that vested within fiscal 2021, 2022, 2023 and 2024. as applicable, which are valued as of the applicable vesting date.

- (5) Total shareholder return is calculated by assuming that a \$100 investment was made on the close of trading on March 31, 2020. Our company did not pay any dividends during fiscal years 2021, 2022, 2023, and 2024.
- (6) The peer group used is the S&P 500 Information Technology index, as used in the performance graph shown in our annual report on Form 10-K for the fiscal year ended March 31, 2024. Total shareholder return is calculated by assuming that a \$100 investment was made on the close of trading on March 31, 2020 and reinvesting all dividends until the last day of each reported fiscal year.
- (7) The dollar amounts reported represent the amount of net income reflected in our audited financial statements for each covered fiscal year.

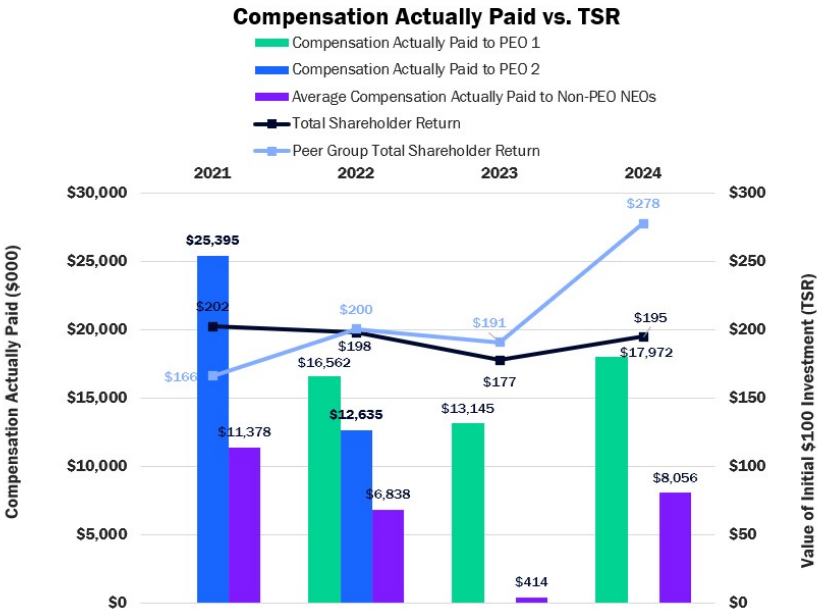
Financial Performance Measures

The financial performance measures listed below were the sole financial performance measures used to determine the compensation actually paid to our named executive officers in fiscal 2024:

- Annual Recurring Revenue or ARR
- Revenue
- Non-GAAP Operating Income or NGOI

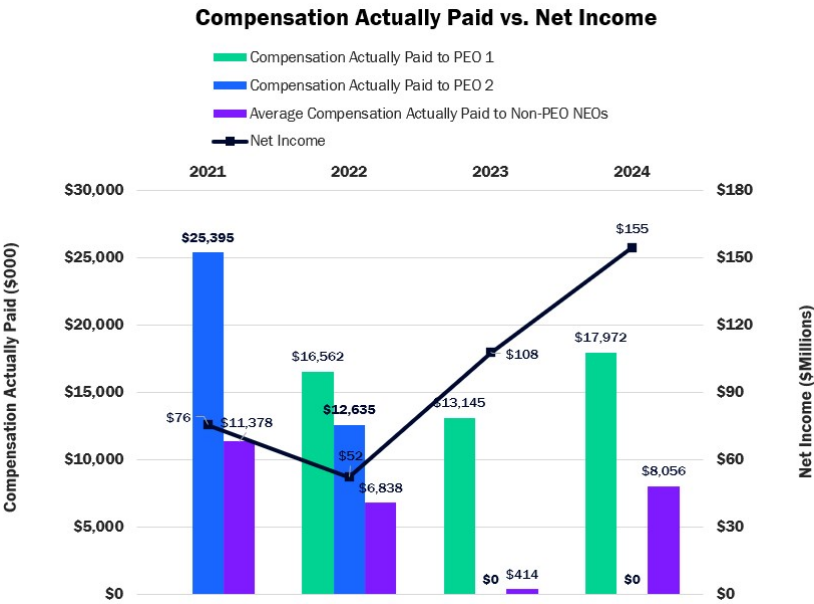
Compensation Actually Paid and Company TSR and Peer Group TSR

The following chart illustrates the relationship between our Compensation Actually Paid and TSR.



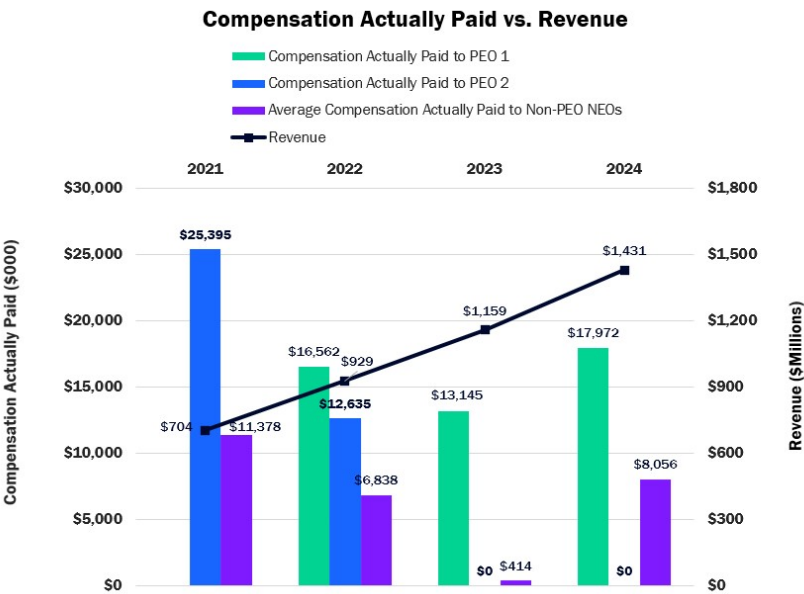
Compensation Actually Paid and Net Income

The following chart illustrates the relationship between our Compensation Actually Paid and Net Income.



Compensation Actually Paid and Revenue

The following chart illustrates the relationship between our Compensation Actually Paid and Revenue.



CEO Pay Ratio

Our compensation and benefits philosophy and the overall structure of our compensation and benefit programs are broadly similar across the organization to encourage and reward all employees who contribute to our success. Our ongoing commitment to pay equity is critical to our success in supporting a diverse workforce with opportunities for all employees to grow, develop, and contribute.

We are required by applicable SEC rules to disclose information about the CEO Pay Ratio, or the ratio of the annual total compensation of our Chief Executive Officer to the annual total compensation of our median employee.

Methodology

We identified our median employee, the employee with compensation at the median of annual total compensation of all of our employees *excluding* our CEO, based on the following:

- To identify our median employee, we considered the individuals employed by us on March 31, 2024, or our Determination Date, whether employed on a full-time, part-time, or temporary basis. We did not include any contractors or other non-employee workers in our employee population. On March 31, 2024, our global population of full-time, part-time, and temporary employees (including our CEO) consisted of 4,737 employees.
- To identify our median employee, we used a consistently applied compensation measure consisting of the annual base salary on March 31, 2024, the target incentive cash compensation for fiscal 2024 (including corporate bonus plan and commission plans under our sales and services incentive plans), and the grant date fair value for equity awards granted during fiscal 2024. We selected these compensation elements because they represent our principal broad-based compensation elements. We did not perform adjustments to the base salaries of part-time employees to calculate what they would have been paid on a full-time basis and did not make any cost-of-living adjustments. We converted all local currencies to U.S. dollars based on the applicable exchange rates in effect on March 31, 2024, similar to how we converted foreign currency amounts into U.S. dollars in the Summary Compensation Table.

Using this methodology, we determined that the median employee (excluding our CEO) was a full-time salaried employee working as a sales development representative in the United States who was not awarded equity during fiscal 2024.

CEO Pay Ratio

Once our median employee was identified, we calculated the median employee's annual total compensation in accordance with the requirements of the Summary Compensation Table.

The annual total compensation of the median employee (excluding our CEO) was \$126,463 for fiscal 2024. Our CEO's annual total compensation as reported in the Summary Compensation Table was \$17,279,634 for fiscal 2024. Based on this information, the CEO Pay Ratio was approximately 137:1 for fiscal 2024.

This information is being provided for compliance purposes and is a reasonable estimate calculated in a manner consistent with SEC rules, based on our internal records and the methodology described above. The SEC rules for identifying the median compensated employee allow companies to adopt a variety of methodologies, to apply certain exclusions and to make reasonable estimates and assumptions that reflect their employee populations and compensation practices. Accordingly, the pay ratio reported by other companies may not be comparable to the pay ratio reported above, as other companies have different employee populations and compensation practices, operate in different countries and may use different methodologies, exclusions, estimates and assumptions in calculating their own pay ratios. We are a global company with approximately 67% of our employees located outside the United States as of March 31, 2024. As a result, our employee population is different than other companies. Neither the Compensation Committee nor management of the company used the CEO Pay Ratio measure in making compensation decisions.

EQUITY COMPENSATION PLAN INFORMATION

The following table sets forth information regarding our equity compensation plans as of March 31, 2024.

Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights ⁽²⁾	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights (\$) ⁽³⁾	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a)) ⁽⁴⁾
Equity compensation plans approved by stockholders ⁽¹⁾	12,911,820	22.56	65,709,307
Equity compensation plans not approved by stockholders	-	-	-
Total	12,911,820	22.56	65,709,307

(1) These plans consist of our 2019 Equity Incentive Plan, as amended, and the 2019 Employee Stock Purchase Plan ("ESPP").

(2) This number includes 3,063,061 shares of our common stock subject to outstanding options and 9,848,759 shares of our common stock subject to outstanding RSU and PSU awards granted under our 2019 Equity Incentive Plan.

(3) The weighted-average exercise price is calculated based solely on the exercise prices of the outstanding options to purchase shares of our common stock. It does not reflect the shares of our common stock that will be issued upon the vesting of outstanding awards of RSUs and PSUs, which have no exercise price.

(4) This number includes 49,844,520 shares of our common stock available for issuance under our 2019 Equity Incentive Plan, and 15,864,787 shares reserved for issuance under our ESPP. The number of shares available for issuance under the 2019 Equity Incentive Plan automatically increases each April 1 by (i) 4% of the outstanding number of shares of our common stock on the immediately preceding March 31; or (ii) such lesser number of shares as determined by our Board or Compensation Committee. The number of shares available for issuance under the ESPP automatically increases each April 1 by (i) 1% of the outstanding number of shares of our common stock on the immediately preceding March 31; (ii) 3,500,000 shares of Common Stock; or (iii) such number of shares as determined by our Board or Compensation Committee. The 2019 Equity Incentive Plan expires in 2029 and the last day for the automatic increase provision under the ESPP is also in 2029.

CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS

In addition to the director and executive compensation arrangements, including employment, termination of employment and change in control arrangements, the following is a description of each transaction since April 1, 2023 and each currently proposed transaction in which:

- We have been or are to be a participant;
- The amount involved exceeded or is expected to exceed \$120,000; and
- Any of our directors, executive officers or holders of more than 5% of our outstanding capital stock, or any immediate family member of, or person sharing the household with, any of these individuals or entities, had or will have a direct or indirect material interest.

During our fiscal 2024, the Thoma Bravo Funds and their affiliates beneficially owned more than 5% of our common stock. As of June 28, 2024, the Thoma Bravo Funds and their affiliates beneficially owned less than 5% of our common stock.

Participation in Follow-On Offerings

The Thoma Bravo Funds and certain other holders of our common stock sold an aggregate of 11.5 million shares of our common stock in a follow-on offering of common stock in November 2023 with a value of approximately \$575 million pursuant to the registration rights described in the following section.

Registration Rights

On July 30, 2019, we entered into a registration rights agreement (the "Registration Rights Agreement") with the Thoma Bravo Funds and certain other holders of our capital stock. Pursuant to the Registration Rights Agreement, we agreed to pay all registration expenses (other than underwriting discounts and commissions and subject to certain limitations set forth therein) of the holders of the shares registered pursuant to the registrations described below. The registration rights are subject to certain conditions and limitations, including the right of the underwriters to limit the number of shares to be included in an underwritten offering and our right to delay or withdraw a registration statement under certain circumstances.

Pursuant to the Registration Rights Agreement, the holders of a majority of the outstanding Investor Registrable Securities (as defined therein) (the "Majority Holders") are entitled to request an unlimited number of Long-Form Registrations (as defined therein) and an unlimited number of Short-Form Registrations (as defined therein). Additionally, for so long as a Shelf Registration Statement (as defined therein) is and remains effective, the Majority Holders will have the right at any or from time to time to elect to sell their respective Shelf Registrable Securities (as defined therein) pursuant to a Shelf Offering (as defined therein), and the Majority Holders may request to engage in an Underwritten Block Trade (as defined therein) off of a Shelf Registration Statement. The other parties to the Registration Rights Agreement may include their Registrable Securities in a Long-Form Registration, Short-Form Registration or Shelf Offering. With the consent of the Majority Holders, the other parties to the Registration Rights Agreement may include their Registrable Securities in an Underwritten Block Trade.

If at any time we propose to register the offer and sale of shares of our common stock under the Securities Act (other than in a registration on Form S-4, Form S-8 or any successor form, or a registration of securities solely relating to an offering and sale to our employees, directors or consultants pursuant to any employee equity plan or other employee benefit plan arrangement, or a registration of non-convertible debt securities) then we must notify the holders of Registrable Securities of such proposal to allow them to include a specified number of their shares of our common stock in such registration, subject to certain marketing and other limitations.

Limitation of Liability and Indemnification of Officers and Directors

Our Charter contains provisions that limit the liability of our directors for monetary damages to the fullest extent permitted by Delaware law. Consequently, our directors are not personally liable to us or our stockholders for monetary damages for any breach of fiduciary duties as directors, except liability for the following:

- Any breach of their duty of loyalty to our company or our stockholders;
- Any act or omission not in good faith or that involves intentional misconduct or a knowing violation of law;
- Unlawful payments of dividends or unlawful stock repurchases or redemptions as provided in Section 174 of the DGCL; or
- Any transaction from which they derived an improper personal benefit.

If Proposal No. 4 (Approval of an amendment to our Amended and Restated Certificate of Incorporation to limit the liability of certain officers of the company in certain circumstances as permitted by amendments to the DGCL) is approved at the Annual Meeting, then our Charter will also provide that the liability of certain of our officers for monetary damages for breach of fiduciary duty as an officer shall be eliminated to the fullest extent permitted under applicable law.

Any amendment to, or repeal of, these provisions will not eliminate or reduce the effect of these provisions in respect of any act, omission or claim that occurred or arose prior to that amendment or repeal. If the DGCL is amended to provide for further limitations on the personal liability of directors or officers (assuming the approval of Proposal No. 4) of corporations, then the personal liability of our directors or officers (assuming the approval of Proposal No. 4) will be further limited to the greatest extent permitted by the DGCL.

In addition, our bylaws provide that we will indemnify, to the fullest extent permitted by law, any person who is or was a party or is threatened to be made a party to any action, suit or proceeding by reason of the fact that he or she is or was one of our directors or officers or is or was serving at our request as a director or officer of another corporation, partnership, joint venture, trust or other enterprise. Our bylaws will provide that we may indemnify to the fullest extent permitted by law any person who is or was a party or is threatened to be made a party to any action, suit or proceeding by reason of the fact that he or she is or was one of our employees or agents or is or was serving at our request as an employee or agent of another corporation, partnership, joint venture, trust or other enterprise. Our bylaws also provide that we must advance expenses incurred by or on behalf of a director or executive officer in advance of the final disposition of any action or proceeding, subject to limited exceptions.

Further, we have entered into indemnification agreements with each of our directors and executive officers that may be broader than the specific indemnification provisions contained in the DGCL. These indemnification agreements require us, among other things, to indemnify our directors and executive officers against liabilities that may arise by reason of their status or service. These indemnification agreements also require us to advance all expenses incurred by the directors and executive officers in investigating or defending any such action, suit or proceeding. We believe that these agreements are necessary to attract and retain qualified individuals to serve as directors and executive officers.

The limitation of liability and indemnification provisions that are included in our Charter and bylaws and in indemnification agreements that we have entered into with our directors and executive officers may discourage stockholders from bringing a lawsuit against our directors and executive officers for breach of their fiduciary duties. They may also reduce the likelihood of derivative litigation against our directors and executive officers, even though an action, if successful, might benefit us and other stockholders. Further, a stockholder's investment may be adversely affected to the extent that we pay the costs of settlement and damage awards against directors and executive officers as required by these indemnification provisions. At present, we are not aware of any pending litigation or proceeding involving any person who is or was one of our directors, officers, employees or other agents or is or was serving at our request as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise, for which indemnification is sought, and we are not aware of any threatened litigation that may result in claims for indemnification.

We have obtained insurance policies under which, subject to the limitations of the policies, coverage is provided to our directors and executive officers against loss arising from claims made by reason of breach of fiduciary duty or other wrongful acts as a director or executive officer, including claims relating to public securities matters, and to us with respect to payments that may be made by us to these directors and executive officers pursuant to our indemnification obligations or otherwise as a matter of law.

Certain of our non-employee directors may, through their relationships with their employers, be insured and/or indemnified against certain liabilities incurred in their capacity as members of our Board.

The underwriting agreement relating to our IPO and the underwriting agreement relating to that offering provide for indemnification by the underwriters of us and our officers and directors for certain liabilities arising under the Securities Act or otherwise.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, executive officers or persons controlling our company pursuant to the foregoing provisions, we have been informed that, in the opinion of the SEC, such indemnification is against public policy as expressed in the Securities Act and is therefore unenforceable.

Related Person Transaction Policy

Our company has a written policy providing that our Audit Committee will review the material facts of all "related person transactions" prior to our company entering into the transaction if the amount involved exceeds \$120,000 or the transaction is otherwise material to our company or the related person. A "related person transaction" is a transaction in which our company is a participant and a related person has a direct or indirect material interest. For purposes of this policy, a "related person" is a director of our company, an executive officer of our company, a director nominee, any securityholder known to our company to beneficially own more than 5% of any class of our voting securities, and any immediate family members of any such persons. In reviewing any related person transaction, our Audit Committee will take into account, among other factors it deems appropriate, (i) whether the transaction is on terms no less favorable to our company than terms generally available with an unaffiliated third party under the same or similar circumstances; (ii) whether the related person transaction is otherwise consistent with the interests of our company and our stockholders; and (iii) the extent of the related person's interest in the transaction.

The policy identifies certain categories of transactions that are deemed to be pre-approved by the Audit Committee and includes procedures for the Audit Committee to approve and ratify related person transactions. The policy also provides that any conflicted director will provide all material information concerning the transaction to the Audit Committee and then will recuse themselves from any discussion or vote of the Audit Committee on the applicable transaction.

Related Person Transactions

The following related person transactions since the start of our fiscal 2024 (on April 1, 2023) involved an amount that exceeded \$120,000 and a related person that had or will have a direct or indirect material interest. These transactions were either reviewed by the Audit Committee or were deemed to be pre-approved under the related person transaction policy. The two commercial transactions discussed below were entered into at arms-length on market terms and conditions and the employment arrangement discussed below was determined in accordance with Dynatrace compensation practices and policies for comparable employees in the organization.

Our company had \$1,989,495 in sales with Hyland Software for the purchase of certain software and services. Certain investment funds advised by Thoma Bravo have also invested in Hyland Software.

Our company had \$787,000 in sales with Qlik Technologies for the purchase of certain software and services. Certain investment funds advised by Thoma Bravo have also invested in Qlik Technologies. One of our directors, Mike Capone, is CEO and a director of Qlik Technologies.

Sok-Kheng Taing, a co-founder of our company and the spouse of Bernd Greifeneder, our Chief Technology Officer, is a Dynatrace employee. As of June 28, 2024, Sok-Kheng's total compensation, based on her current base salary, short-term incentive bonus target, and the grant date fair value of a time-based RSU award granted to her in June 2024 (which vests over three years) was approximately \$140,000.

Director and Named Executive Officer Compensation

Please see the "Corporate Governance - Director Compensation" and "Executive Compensation" sections of this Proxy Statement for information regarding the compensation of our directors and named executive officers.

PRINCIPAL STOCKHOLDERS

The following table sets forth information, to the extent known by us or ascertainable from public filings, with respect to the beneficial ownership of our common stock as of June 20, 2024 by:

- each of our named executive officers;
- each of our directors;
- all of our executive officers and directors as a group; and
- each person, or group of affiliated persons, who is known by us to be the beneficial owner of more than 5% of our common stock.

The column entitled "Shares of Common Stock Beneficially Owned" is based on a total of 298,465,876 shares of our common stock outstanding as of June 20, 2024.

Beneficial ownership is determined in accordance with the rules and regulations of the SEC and includes voting or investment power with respect to our common stock. Shares of our common stock subject to options that are currently exercisable or exercisable within 60 days of June 20, 2024 are considered outstanding and beneficially owned by the person holding the options for the purpose of calculating the percentage ownership of that person but not for the purpose of calculating the percentage ownership of any other person. Except as otherwise noted, the persons and entities in this table have sole voting and investing power with respect to all of the shares of our common stock beneficially owned by them, subject to community property laws, where applicable. Except as otherwise indicated in the table below, the address of each named beneficial owner is c/o Dynatrace, Inc., 1601 Trapelo Road, Suite 116, Waltham, Massachusetts 02451.

Name of Beneficial Owner	Shares of Common Stock Beneficially Owned	
	Number	Percent
Named Executive Officers and Directors:		
Rick McConnell ⁽¹⁾	180,025	*
Jim Benson ⁽²⁾	83,537	*
Dan Zugelder ⁽³⁾	15,865	*
Bernd Greifeneder ⁽⁴⁾	1,249,761	*
Matthias Dollentz-Scharer ⁽⁵⁾	72,167	*
Michael Capone ⁽⁶⁾	38,200	*
Amol Kulkarni	-	*
Stephen Lifshatz ⁽⁷⁾	38,200	*
Steve Rowland ⁽⁸⁾	10,875	*
Kenneth "Chip" Virnig ⁽⁹⁾	25,700	*
Jill Ward ⁽¹⁰⁾	32,340	*
Kirsten Wolberg ⁽¹¹⁾	14,213	*
All executive officers and directors as a group (12 persons)	1,760,883	*
5% Stockholders:		
The Vanguard Group ⁽¹²⁾	26,264,280	8.8%
BlackRock, Inc. ⁽¹³⁾	25,996,059	8.7%
T. Rowe Associates, Inc. ⁽¹⁴⁾	21,921,601	7.3%
FMR LLC ⁽¹⁵⁾	18,356,889	6.2%

* Represents beneficial ownership of less than 1% of the outstanding shares of common stock.

(1) Consists of 174,250 shares of common stock and 5,275 shares that may be acquired upon the vesting of RSUs within 60 days of June 20, 2024, held directly by Rick McConnell. This amount also includes 500 shares of common stock held by the Anne Marie McConnell Trust, for which Rick McConnell's spouse, Anne Marie McConnell, is the sole trustee. Rick McConnell disclaims beneficial ownership of the shares held by the trust, except to the extent of any pecuniary interest therein.

(2) Consists of 83,537 shares of common stock held directly by Jim Benson.

- (3) Consists of 15,865 shares of common stock held directly by Dan Zugelder.
- (4) Consists of 896,454 shares of common stock and 353,106 shares issuable upon exercise of stock options that may be acquired within 60 days of June 20, 2024, held directly by Bernd Greifeneder. This amount also includes 201 shares of common stock held directly by Bernd Greifeneder's spouse.
- (5) Consists of 23,994 shares of common stock and 48,173 shares issuable upon exercise of stock options that may be acquired within 60 days of June 20, 2024, held directly by Matthias Dollentz-Scharer.
- (6) Consists of 38,200 shares of common stock held directly by Mike Capone.
- (7) Consists of 38,200 shares of common stock held directly by Stephen Lifshatz.
- (8) Consists of 10,444 shares of common stock and 431 shares that may be acquired upon the vesting of RSUs within 60 days of June 20, 2024, held directly by Steve Rowland.
- (9) Consists of 25,700 shares of common stock held directly by Chip Virnig.
- (10) Consists of 32,340 shares of common stock held directly by Jill Ward.
- (11) Consists of 13,750 shares of common stock and 463 shares that may be acquired upon the vesting of RSUs within 60 days of June 20, 2024, held directly by Kirsten Wolberg.
- (12) This information is as of December 29, 2023 and is based solely on a Schedule 13G/A filed by The Vanguard Group ("Vanguard") with the SEC on February 13, 2024. Vanguard reported that it has shared voting power over 151,448 shares, sole dispositive power over 25,913,900 shares, and shared dispositive power over 350,380 shares. The mailing address of The Vanguard Group is 100 Vanguard Blvd., Malvern, Pennsylvania 19355.
- (13) This information is as of December 31, 2023 and is based solely on a Schedule 13G/A filed by BlackRock, Inc. ("BlackRock") with the SEC on January 25, 2024. BlackRock reported that it has sole voting power over 24,672,023 shares and sole dispositive power over 25,996,059 shares. The mailing address of BlackRock is 50 Hudson Yards, New York, New York 10001.
- (14) This information is as of December 31, 2023 and is based solely on a Schedule 13G filed by T. Rowe Associates, Inc. ("T. Rowe") with the SEC on February 14, 2024. T. Rowe reported that it has sole voting power over 11,381,305 shares, sole dispositive power over 21,919,915 shares, and aggregate beneficial ownership of 21,921,601 shares. The mailing address of T. Rowe is 100 E. Pratt Street, Baltimore, Maryland 21202.
- (15) This information is as of February 8, 2024 and is based solely on a Schedule 13G filed by FMR LLC ("FMR") and Abigail P. Johnson with the SEC on February 9, 2024. FMR reported that it has sole voting power over 18,239,340 shares and sole dispositive power over 18,356,889 shares. Abigail P. Johnson reported that she has sole dispositive power over 18,356,889 shares. Abigail P. Johnson is a Director, the Chairman, and the Chief Executive Officer of FMR. The mailing address of FMR and Abigail P. Johnson is 245 Summer Street, Boston, Massachusetts 02210.

DELINQUENT SECTION 16(A) REPORTS

Section 16(a) of the Exchange Act requires our directors and executive officers and persons who own more than 10% of our common stock, to file with the SEC initial reports of beneficial ownership and reports of changes in beneficial ownership. Officers, directors and greater than 10% stockholders are required by SEC regulations to furnish us with copies of all such reports.

To our knowledge, based solely on a review of the copies of such reports furnished to us and written representations that no other reports were required, we believe that for fiscal 2024, all required reports were filed on a timely basis under Section 16(a), except that Bernd Greifeneder had one late Form 4 filing due to an administrative oversight. The Form 4 as initially filed on June 7, 2023 inadvertently did not include an award of 370 time-based RSUs granted to Bernd's spouse, who is a Dynatrace employee. The Form 4 was subsequently amended on October 13, 2023.

ADDITIONAL INFORMATION

Householding

Some banks, brokers, and other nominee record holders may be participating in the practice of “householding” proxy statements and annual reports. This means that only one copy of our documents, including the annual report to stockholders and proxy statement, may have been sent to multiple stockholders sharing an address unless we have received contrary instructions from one or more of such stockholders. We will promptly deliver a separate copy of either document to you upon written or oral request to Dynatrace, Inc., 1601 Trapelo Road, Suite 116, Waltham, Massachusetts 02451, Attention: Secretary, telephone: (781) 530-1000. If you want to receive separate copies of the proxy statement or annual report to stockholders in the future, or if you are receiving multiple copies and would like to receive only one copy per household, you should contact your bank, broker, or other nominee record holder, or you may contact us at the above address and phone number.

Stockholder Proposals

Requirements for stockholder proposals to be brought before the Annual Meeting

Our bylaws provide that for nominations of persons for election to our Board or other proposals to be considered at an annual meeting of stockholders, a stockholder must (i) have given timely written notice to Dynatrace, Inc., 1601 Trapelo Road, Suite 116, Waltham, Massachusetts 02451, Attention: Secretary; (ii) have provided any updates or supplements to such notice at the times and in the forms required by our bylaws; and (iii) together with the beneficial owner(s), if any, on whose behalf the nomination or business proposal is made, have acted in accordance with the representations set forth in the solicitation statement required by our bylaws. For notice to be timely, a stockholder's written notice shall be received by the Secretary at the principal executive offices of the company not later than the close of business on the 90th day, nor earlier than the close of business on the 120th day, prior to the first anniversary of the date of the preceding year's annual meeting. We also encourage you, but such submission will not be considered notice, to also submit any such nominations or other proposals by e-mail to corporatesecretary@dynatrace.com.

Our bylaws also provide that in the event the date of the annual meeting is more than 30 days before or more than 60 days after such anniversary date, or if no such annual meeting were held in the preceding year, notice by the stockholder to be timely must be delivered by the Secretary of the company not later than the close of business on the later of the 90th day prior to such annual meeting or the 10th day following the day on which public announcement of the date of such meeting is first made. Any proposal must include all information required by our bylaws.

The advance notice requirements under our bylaws for the 2025 Annual Meeting of Stockholders are as follows: a stockholder's notice shall be timely if delivered to our Secretary at the address set forth above not earlier than April 25, 2025 and not later than the close of business on May 25, 2025. However, if the date of our 2025 Annual Meeting of Stockholders occurs more than 30 days before or 60 days after August 23, 2025, the anniversary of the 2024 Annual Meeting, a stockholder notice will be timely if it is received at the address set forth above by the later of the close of business on (1) the 90th day prior to such annual meeting; or (2) the 10th day following the day on which public disclosure of the date of the meeting is made.

In addition, to comply with universal proxy rules, stockholders who intend to solicit proxies in support of director nominees other than the company's nominees must also comply with the additional requirements of Rule 14a-19 under the Exchange Act.

Requirements for stockholder proposals to be considered for inclusion

In addition to the requirements stated above, any stockholder who wishes to submit a proposal intended to be included in the proxy statement for the 2025 Annual Meeting of Stockholders must comply with Rule 14a-8 under the Exchange Act. For such proposals to be included in our proxy materials relating to the 2025 Annual Meeting of Stockholders, all applicable requirements of Rule 14a-8 must be satisfied and we must receive such proposals no later than March 11, 2025. Rule 14a-8 proposals must be delivered by mail to Dynatrace, Inc., 1601 Trapelo Road, Suite 116, Waltham, Massachusetts 02451, Attention: Secretary. We also encourage you to submit any such proposals, but such submission will not be considered notice, by e-mail to corporatesecretary@dynatrace.com.

The requirements for providing advance notice of business or nominations as summarized above are qualified in their entirety by our bylaws, Rule 14a-19 (as applicable) and, in the case of stockholder proposals submitted for inclusion in our proxy statement, Rule 14a-8, which we recommend that you read in order to comply with the applicable requirements. Failure to timely deliver the requisite notice or satisfy the requirements in our bylaws, Rule 14a-19 or Rule 14a-8, as applicable, may result in a proposal or nomination not being presented at our annual meeting of stockholders. You may contact our Secretary at our principal executive offices for a copy of our current bylaws, including the relevant provisions regarding the requirements for making stockholder proposals and nominating director candidates, or you may refer to the copy of our bylaws most recently filed with the SEC and

available at www.sec.gov.

Stockholder Recommendations

Stockholders may submit recommendations for director candidates in writing to Dynatrace, Inc., 1601 Trapelo Road, Suite 116, Waltham, Massachusetts 02451, Attention: Secretary, who will forward any such recommendations to the Nominating and Corporate Governance Committee. We also encourage you to submit any such recommendations by e-mail to corporatesecretary@dynatrace.com. Stockholder recommendations for director candidates must include (i) the name and address of record of the stockholder and how many shares of the company the stockholder owns beneficially or of record; and (ii) the name, age, business and residential address, educational background, current principal occupation or employment, and principal occupation or employment for the preceding five full fiscal years of the recommended director candidate. In selecting nominees for directors, the Nominating and Corporate Governance Committee will review candidates properly recommended by stockholders in the same manner and using the same general criteria as candidates recruited by the committee and/or recommended by our Board.

Other Matters

Our Board does not know of any other matters to be brought before the Annual Meeting. If any other matters not mentioned in this Proxy Statement are properly brought before the meeting, the individuals named in the enclosed proxy intend to use their discretionary voting authority under the proxy to vote the proxy in accordance with their best judgment on those matters.

APPENDIX A RECONCILIATION OF NON-GAAP MEASURES

(U.S. dollars in thousands)						
Year Ended March 31, 2024						
	GAAP	Share-based compensation	Employer payroll taxes on employee stock transactions	Amortization of other intangibles	Restructuring & other	Non-GAAP
Non-GAAP operating income:						
Cost of revenue	\$ 266,453	\$ (26,622)	\$ (2,058)	\$ (16,265)	\$ —	\$ 221,508
Gross profit	1,164,077	26,622	2,058	16,265	—	1,209,022
Gross margin	81%					85%
Research and development	304,739	(69,543)	(5,446)	—	(26)	229,724
Sales and marketing	534,233	(65,762)	(4,967)	—	(216)	463,288
General and administrative	174,412	(46,969)	(1,517)	—	(8,155)	117,771
Amortization of other intangibles	22,293	—	—	(22,293)	—	—
Operating income	\$ 128,400	\$ 208,896	\$ 13,988	\$ 38,558	\$ 8,397	\$ 398,239
Operating margin	9%					28%

Non-GAAP financial measures do not have any standardized meaning and are therefore unlikely to be comparable to similarly titled measures presented by other companies. We consider these non-GAAP financial measures to be important because they provide useful indicators of its performance and liquidity measures. These measures are used to establish certain performance-based targets related to the compensation of our executives. Non-GAAP financial measures are presented for supplemental informational purposes only, should not be considered a substitute for financial information presented in accordance with GAAP, and may be different from non-GAAP financial measures presented by other companies.

APPENDIX B
CERTIFICATE OF AMENDMENT

**CERTIFICATE OF AMENDMENT
TO THE
AMENDED AND RESTATED
CERTIFICATE OF INCORPORATION
OF
DYNATRACE, INC.**

(Pursuant to Section 242 of the
General Corporation Law of the State of Delaware)

Dynatrace, Inc., a corporation organized and existing under the laws of the State of Delaware (the "Corporation"), hereby certifies as follows:

1. The Corporation was originally incorporated pursuant to the General Corporation Law of the State of Delaware (the "DGCL"). The date of the filing of its original Certificate of Incorporation with the Secretary of State of the State of Delaware was July 31, 2019. The Amended and Restated Certificate of Incorporation filed with the Secretary of State of the State of Delaware was executed as of August 5, 2019 (the "Charter"). Pursuant to Section 242 of the DGCL, this Certificate of Amendment (this "Amendment") amends certain provisions of the Charter.

2. This Amendment has been approved and duly adopted by the Corporation's Board of Directors and stockholders in accordance with the provisions of Section 242 of the DGCL.

3. The Charter is hereby amended by adding a new Article XIII to read in its entirety as follows:

"ARTICLE XIII
LIMITATION OF OFFICER LIABILITY

To the fullest extent permitted by the DGCL, an Officer (as defined below) of the Corporation shall not be personally liable to the Corporation or its stockholders for monetary damages for breach of his or her fiduciary duty as an officer of the Corporation, except for liability (a) for any breach of the Officer's duty of loyalty to the Corporation or its stockholders; (b) for acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law; (c) for any transaction from which the Officer derived an improper personal benefit; or (d) arising from any claim brought by or in the right of the Corporation. If the DGCL is amended after the effective date of this Certificate to authorize corporate action further eliminating or limiting the personal liability of Officers, then the liability of an Officer of the Corporation shall be eliminated or limited to the fullest extent permitted by the DGCL, as so amended. For purposes of this ARTICLE XIII, "Officer" shall mean an individual who has been duly appointed as an officer of the Corporation and who, at the time of an act or omission as to which liability is asserted, is deemed to have consented to service of process to the registered agent of the Corporation as contemplated by 10 Del. C. § 3114(b).

Any amendment, repeal or modification of this ARTICLE XIII by either (i) the stockholders of the Corporation; or (ii) an amendment to the DGCL, shall not adversely affect any right or protection existing at the time of such amendment, repeal or modification with respect to any acts or omissions occurring before such amendment, repeal or modification of a person serving as an Officer at the time of such amendment, repeal or modification."

4. All other provisions of the Charter shall remain in full force and effect.

IN WITNESS WHEREOF, this Certificate of Amendment to the Amended and Restated Certificate of Incorporation has been executed by a duly authorized officer of this Corporation on this ____ day of _____, 2024.

DYNATRACE, INC.

By:
Name:
Title:



DYNATRACE, INC.
1601 TRAFALGO ROAD
SUITE 116
WALTHAM, MA 02451



SCAN TO
VIEW MATERIALS & VOTE



VOTE BY INTERNET

Before The Meeting - Go to www.proxyvote.com or scan the QR Barcode above

Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 p.m. Eastern Time on August 22, 2024. Have your proxy card in hand when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction form.

During The Meeting - Go to www.virtualshareholdmeeting.com/DT2024

You may attend the meeting via the Internet and vote during the meeting. Have the information that is printed in the box marked by the arrow available and follow the instructions.

VOTE BY PHONE - 1-800-690-6903

Use any touch-tone telephone to transmit your voting instructions up until 11:59 p.m. Eastern Time on August 22, 2024. Have your proxy card in hand when you call and then follow the instructions.

VOTE BY MAIL

Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717. Votes submitted through the mail must be received prior to the start of the meeting.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

VS1705-P14196

KEEP THIS PORTION FOR YOUR RECORDS

THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.

DETACH AND RETURN THIS PORTION ONLY

DYNATRACE, INC.

The Board of Directors recommends you vote FOR the following proposal:

1. Election of Class II Directors

Nominees:	For	Withhold
1a. Jill Ward	<input type="checkbox"/>	<input type="checkbox"/>
1b. Kirsten O. Wolberg	<input type="checkbox"/>	<input type="checkbox"/>

The Board of Directors recommends you vote FOR the following proposals.

For Against Abstain

2. Ratify the appointment of Ernst & Young LLP as Dynatrace's independent registered public accounting firm for the fiscal year ending March 31, 2025.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Non-binding advisory vote on the compensation of Dynatrace's named executive officers.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Approve an amendment to the Amended and Restated Certificate of Incorporation of Dynatrace, Inc. to limit the liability of certain officers in certain circumstances as permitted pursuant to amendments to Delaware law.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

NOTE: Such other business as may properly come before the meeting or any adjournment thereof.

Please sign exactly as your name(s) appear(s) hereon. When signing as attorney, executor, administrator, or other fiduciary, please give full title as such. Joint owners should each sign personally. All holders must sign. If a corporation or partnership, please sign in full corporate or partnership name by authorized officer.

<input type="text"/>	<input type="text"/>
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Signature [PLEASE SIGN WITHIN BOX]

Date

<input type="text"/>	<input type="text"/>
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Signature (Joint Owners)

Date

**Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting of
Stockholders to be Held Online on August 23, 2024:**

The Notice, Proxy Statement and 2024 Annual Report are available at www.proxyvote.com.

V51706-PT4196

**DYNATRACE, INC.
2024 Annual Meeting of Stockholders
August 23, 2024 1:00 PM EDT
This proxy is solicited by the Board of Directors**

The stockholder hereby appoints Rick McConnell, James Benson and Nicole Fitzpatrick, or any of them, as proxies, each with the power to appoint his/her substitute, and hereby authorizes them to represent and to vote, as designated on the reverse side of this ballot, all of the shares of Common Stock of Dynatrace, Inc. that the stockholder is entitled to vote at the Annual Meeting of Stockholders to be held virtually at 1:00 PM EDT on August 23, 2024, at www.virtualshareholdermeeting.com/DT2024, and any adjournment or postponement thereof.

This proxy, when properly executed, will be voted in the manner directed herein. If no such direction is made, this proxy will be voted in accordance with the recommendations of our Board of Directors for proposals 1 through 4, and in the discretion of the proxy holder for any other matter(s) as may properly come before the meeting and any postponement(s) or adjournment(s) thereof.

The undersigned revoke(s) any proxy or proxies heretofore given. This proxy may be revoked at any time before it is executed.

Continued and to be signed on reverse side